

Kinnock acts to quell fresh party crisis

New defence chief as Davies quits overnight

By Philip Webster, Chief Political Correspondent

Mr Neil Kinnock faced his biggest trauma in five years of Labour Party leadership last night after the sudden resignation of Mr Denis Davies, his defence spokesman.

The Labour leader moved swiftly to appoint Mr Martin O'Neill as his shadow defence secretary after Mr Davies, who resigned his post early yesterday, complained that he was "fed up with being humiliated" by Mr Kinnock.

Mr Roy Hattersley, the deputy leader, said the party risked a fourth election defeat in a row unless it settled its

simmering internal dispute over nuclear defence.

Mr Kinnock, anxious to restore his damaged authority, plans to give a speech on Friday that could be one of the most important of his career, the first of a series in which he will emphasize his personal commitment to the policy review now causing growing controversy within the party.

Mr Davies's resignation stunned Mr Kinnock, the

One of his closest friends said he thought he had succeeded in "calming him down" when he was at his most incensed last week.

Mr Kinnock, woken to be told of the news by his senior staff in the early hours, rejected Mr Davies's claim that he failed to consult him, and had humiliated him by running the defence policy on his own.

He said of Mr Davies: "He knows that shadow cabinet members have the ability to contact me any time of the day or night, wherever I am in the world."

Mr Kinnock visited the Commons for emergency meetings with Mr Hattersley and summoned Mr Davies's former defence team colleagues, Mr O'Neill, Mr Allan Rogers and Mr Sean Hughes.

Soon after, he announced the appointment of Mr O'Neill, aged 43, MP for Clackmannan.

He is not a member of the shadow cabinet, but will attend its discussions on defence and associated matters. He will stand for election to the shadow cabinet in the autumn.

Ironically, Mr Kinnock had already planned a meeting with the defence team led by Mr Davies today, to discuss his recent statements on the British nuclear deterrent.

MPs close to Mr Kinnock were furious yesterday about the "shabby" and "outrageous" manner in which Mr Davies had resigned.

Yesterday Mr Davies went

Continued on page 24, col 7

If you RESIGN - I hope you won't tell me at 10 o'clock in the morning...

Grace and style crown brilliant Royal Ascot



Stately arrival: The Prince of Wales and the Duke of Kent with the Queen Mother and the Princess of Wales in the royal coach. (Photograph: James Gray)

Prince in courtesy stakes win

By Ronald Faux

The Prince of Wales moved politely into second place when the Royal Ascot race meeting opened yesterday.

In brilliant sunshine, the four open coaches carrying the royal party arrived at the racecourse with the Queen, the Duke of Edinburgh, Sheikh Abdullah, Crown Prince of Saudi Arabia, and his interpreter in the first coach. The last-minute alteration to travel arrangements was made by the Queen so that her guest of honour, who speaks little English, would be able to chat to her through the interpreter during the race to the races.

The Prince of Wales joined the Princess, the Queen Mother and Prince Michael in the second carriage while Viscount Linley was moved into the third carriage to make way for him. This Royal Ascot courtesy was in sharp contrast to the behaviour of Sheikh Abdullah two years ago when he was reported to have made a flying visit to the Canary Islands at the time he was expected to be host to the Prince and Princess of Wales when they visited his country.

In the enclosures, the fashion-conscious looked for trends but could fix on none.

Roberts banned, page 44

Preview, page 45

Dublin appeals against IRA suspect 'bungle'

By Richard Ford and Paul Valley

The Irish Government attempted yesterday to minimize anger in London and Dublin over the latest extradition bungle by announcing it is to appeal to the High Court to overturn the controversial decision to free the suspected Provisional IRA bomber Patrick McVeigh.

The decision was welcomed by Sir Patrick Mayhew, the Attorney General, who with the Prime Minister expressed "deep dismay" at the decision by the District Justice, Mr Joseph Ruane, at Portlaoise, and blamed the Irish.

The issue will be discussed at a meeting of the joint Anglo-Irish inter-governmental conference expected to be held in Belfast on Friday. Mr Tom King, Secretary of State for Northern Ireland, said the court's decision was an "occasion of comfort to terrorists and a matter of deep disappointment to those of us standing in the fight to defeat terrorism".

In the Commons, Conservative MPs were furious at the decision to release Mr McVeigh because of lack of identification. One described the decision as "extraordinary and capricious". Mrs Thatcher said she had been "deeply dismayed" as the

Government "had thought effective extradition arrangements now existed".

She added: "The Crown Prosecution Service had done everything they could. The fault was not with us. They expressly asked whether further evidence from the United Kingdom on identification was needed and they were explicitly told it was not."

Sir Patrick and his Irish counterpart, Mr John Murray, spoke on the telephone yesterday on the controversy and both Governments are to hold urgent talks again aimed at eliminating problems that have bedevilled successive attempts to extradite suspected terrorists from the Irish Republic.

The Attorney General said he favoured suspects being held in custody in the Republic pending an appeal. He said Mr McVeigh, from Belfast, had been able to "set off into the unknown" and could not be rearrested until further warrants were issued.

He had expressed his dismay, frustration and surprise to Mr Murray, Sir Patrick told MPs that there was no doubt

in his mind that Mr Murray was deeply disturbed by the release.

In the Dail in Dublin yesterday the Fine Gael justice spokesman, Mr Sean Barrett, suggested that the law should be changed to allow extradition cases to be heard by circuit judges.

At present applications for extradition are heard before the district justices, the Irish equivalent of magistrates. Only after an order is granted can the matter be heard in the High Court.

At least three other extradition cases have foundered on technicalities after district justices, qualified only as solicitors and experienced largely in parochial matters, were confronted by sophisticated Dublin defence barristers.

Mr Desmond O'Malley, leader of the Progressive Democrats, said that the district court had needed only to be satisfied that the Patrick McVeigh of Portlaoise prison, latterly of Forest Street, Belfast, named on the warrant, was the same man in the dock.

"There is no conceivable way therefore, in which the identity of that particular defendant could have been

Football police out in force

From John Goodbody, Düsseldorf

Today will be the longest day in the living memory of the Düsseldorf police.

For 18 hours, 2,300 officers will work in shifts to control the 68,500 fans before, during and after the England game against The Netherlands - potentially the most combustible event of the European football championship.

After the skirmishes in Stuttgart and Cologne early yesterday morning, when 22 English fans were arrested, it is now the turn of the Düsseldorf

Parliament, page 10

Cost of policing, page 48

police to display the same mastery control that their colleagues have demonstrated in the other cities to prevent the violence becoming more serious and sustained. It is, said a Düsseldorf police spokesman, the biggest operation that he can remember.

The border with The Netherlands is only 19 miles away, and at least 22,000 Dutch supporters will cross the Rhine for the game. The West German police have been concerned that the careful segregation could have been disturbed by a number of Dutch supporters - some of

Continued on page 24, col 1

TOMORROW



How do students cope with the cost of college? And more important, how do parents manage? The Times Good University Guide looks at the financial strains of getting a degree. Tonight's guide: the Polytechnics, page 12

WIN £78,000

Portfolio PLUS NEW Accumulator

The £4,000 daily prize was not claimed yesterday so the Portfolio Accumulator fund rises to £78,000. Today's prices: page 29

IN PART 2

Ships anger

Mr John Lister, the chairman of British Shipbuilders, has launched a bitter public attack on the Government's privatization strategy for the company. Page 25

Happy return

John McEnroe, the former Wimbledon champion, returning to the tournament after a three-year absence, has been favoured with a good draw. Pages 47, 48

Well clear

Worcestershire's lead in the county cricket championship has increased to 28 points. Page 46

TIMES FOCUS

The derelict wastes of what was once Britain's third largest port, Salford, are being turned into a thriving centre of industry and leisure. A Special Report tells how. Pages 32-33

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Two die in factory explosion

By David Cross

Two workers in a dynamite factory in North Wales were killed yesterday when explosions wrecked part of a nitro-glycerine manufacturing plant. One of their colleagues escaped because he left a chemical mixing building seconds before it was destroyed.

A police spokesman said that the explosions at the Cooke's works of the Nobel Explosives Company at Penryn-deudraeth, near Portmadoc, Gwynedd, which were heard 20 miles away, also demolished an adjoining effluent dispersal plant. Part of a nearby mountainside was set on fire and a huge cloud of smoke hung over the factory.

The two men who died were named last night as process workers Mr David Williams, aged 39, and Mr Kenneth Williams, aged 43.

Photograph, page 2

Le Quesne to lead Clowes inquiry

By Sheila Gunn, Political Staff

Lord Young of Giffham, the Secretary of State for Trade and Industry, announced last night that Sir Godfrey Le Quesne, QC, the former chairman of the Monopolies and Mergers Commission, will head the inquiry into his department's role in the Barlow Clowes affair.

Lord Young also disclosed the terms of reference for the inquiry: "On behalf of the Secretary of State for Trade and Industry to investigate and establish the facts relating to the exercise by the Department since January 1, 1983, of its regulatory functions in respect of the carrying-on of investment business by Barlow Clowes and Partners (a partnership) and its successors Barlow Clowes Gilt Managers Ltd. and if appropriate, by Barlow Clowes International Ltd. with particular reference to the need for licences under the Prevention of Fraud (Investments) Act, 1958, the

granting and renewal of such licences, and the monitoring of the activities of the licence holder; and to provide a report as soon as possible to the Secretary of State."

Meanwhile, as investigations continued into the missing millions poured by investors into the Barlow Clowes empire, Mr Peter Clowes, its founder, was putting a brave face on events.

Mr Clowes, aged 45, said at his home in Prestbury, Cheshire: "I am playing an essential part in tracking down the money. As you can see I am at home sorting out papers, and I am very busy."

"It's really a case of knowing where to look. We are having to look for money in places like Geneva, Jersey and Gibraltar - not to mention Poynton [the British headquarters of Barlow Clowes]."

Clowes's vineyard, page 24

Ferguson shock, page 25

Shares leap as US trade deficit is cut

By David Smith, Economics Correspondent

A wave of confidence swept through the world's financial markets yesterday after figures were released suggesting that the US balance of payments problem is on the mend.

Share prices in London reached their best level since last October's crash, responding to a surge on Wall Street. The dollar moved sharply higher.

Figures released in Washington showed a narrowing of the US trade deficit to \$9.89 billion (£5.5 billion) in April from \$11.7 billion (£6.5 billion) in March.

This was the smallest deficit for 3½ years and is interpreted by analysts as showing that the strategy of managing currencies to reduce massive payments imbalances is working.

This is expected to be an important theme at next week's world economic summit in Toronto - President

Reagan's last - to be attended by the Prime Minister, the Chancellor and the Foreign Secretary.

White House officials said that the figures confirmed that the trade deficit is now shrinking dramatically. The main cause of the narrowing of the deficit in April was a 6.4 per cent drop in imports.

Share prices in London, which had started the day weak, moved strongly higher on the US figures. The FT-SE 100 index closed 27.4 points higher at 1,866.2, its highest since the October crash. On Wall Street last night, the Dow Jones industrial average was 31.82 points up at 2,131.22.

The pound fell by 2.85 cents to \$1.7875 and also dropped against the mark, falling by 1.25 pfennigs to DM3.1192.

Shares surge, page 25

Comment, page 27

Market report, page 28

Wright hints at ten new major secrets

By Christopher Morris, Sydney and Michael Evans, London

On the day the former MI5 officer, Mr Peter Wright, received his first huge royalty cheque from his book *Spycatcher*, yesterday, he claimed he had new evidence that his former chief, Sir Roger Hollis, was a Soviet spy.

He also claimed that he knew 10 important secrets concerned with the Security Service which he had not included in *Spycatcher*. The British authorities have always been aware that Mr Wright knew a lot more than he revealed in *Spycatcher*, particularly concerning his service as an MI5 officer in Northern Ireland.

But yesterday, speaking at his farmhouse home in southern Tasmania, as the Government's final appeal

against *Spycatcher* extracts being published in Britain was being heard in the House of Lords, Mr Wright said: "There are 10 major stories which I have not put in and there are probably others if I thought about it. I may put them into a secret report or I may do nothing. I just haven't thought it out yet."

His claim yesterday that he had further evidence against the late Sir Roger Hollis, who retired as Director-General of MI5 after nine years in 1965, was based on a number of telephone conversations he said he had recently with Sir William Stephenson, a former senior member of MI5 who had the codename Intrepid during the Second World War.

Canadian-born Sir William, now 91

and living in Bermuda, was the chief of British Security Co-ordination which had been set up on Winston Churchill's initiative in New York as an intelligence base for the invasion of Europe if Britain fell to the Germans.

Mr Wright said yesterday that Sir William, whom he had never met, had telephoned him "out of the blue" in January. "I didn't even know he was still alive," Mr Wright said. The conversations had convinced him finally of Sir Roger's guilt.

In an interview on radio in Australia, Mr Wright said: "I have evidence now which ... in due course I am going to publish, that Roger Hollis was a spy, quite definitely." Mr Wright claimed that the damage to British intelligence was almost immeasurable.

Yesterday *The Times* contacted Sir William at his home in Bermuda but his daughter said: "He doesn't want to make any comment at all."

In Tasmania Mr Wright said he had not even considered a sequel to *Spycatcher*. His wife, Lois, was more adamant. She said: "There will be a sequel to *Spycatcher* over my dead body."

Asked why he thought the British Government had wanted to keep him quiet, Mr Wright replied: "Because of the other things I know. But I said in the beginning I wouldn't publish them and I haven't done it. They have always been frightened of what I know ..." Mr Wright, aged 72, attributed his poor health over the past year to the strain of the 2½-year legal case.

Last-ditch appeal, page 2

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NEWS ROUNDUP

Bupa to increase charges by 3-4%

Britain's largest private health insurance company, Bupa, will increase its rates by 3 to 4 per cent next month.

Bupa's 1.48 million subscribers faced an earlier increase of 3-4 per cent in January. The latest rise will amount to a 7-8 per cent increase in a full year.

In the face of mounting competition from smaller private health insurance companies such as Private Patients Plan and Western Provident Association, Bupa has tried to stagger the costs of medical inflation, now running at more than 12 per cent.

6% TV pay deal

Tyne Tees yesterday became the first independent television company to conclude local pay agreements to run until the end of next year. The Association of Cinematograph, Television and Allied Technicians and the Electrical, Electronic Telecommunication and Plumbing Union have accepted a 6 per cent pay rise.

Doctor's rapid justice

A doctor taking his children to school yesterday morning was breath-tested and later banned from driving by Welshpool magistrates. Dr Ramesh Tripathi, aged 46, a physician of Sycamore Drive, Newtown, admitted driving with excess alcohol and was fined £300 and disqualified from driving for three years. He had 100 micrograms of alcohol in 100 ml of breath, 65 over the limit for driving. Tripathi said he had a drink between 3am and 4am, but did not think his alcohol level was that high.

Mudd loses poll plea

Miss Mandy Mudd, who was rejected by Tottenham Labour Party as a candidate for a Haringey by-election next month, lost her High Court battle yesterday to overturn the decision. Her nomination by Haringey's local government committee was withdrawn when Tottenham Labour Party proposed an alternative candidate. Miss Mudd, aged 26, the former chairman of Tottenham Labour Party, had hoped to stand for the Bruce Grove ward. She claimed the committee did not have the power to withdraw her nomination.

New Risley death

The sixth prisoner in less than a year to commit suicide at Risley Remand Centre in Cheshire has been found hanged in the prison hospital. The latest death at the centre precedes publication of a report which is expected to be highly critical of conditions. It also coincides with the transfer of the governor and his deputy to other prisons, though the Home Office strongly denied yesterday any suggestion of a link between the moves and events at Risley. The latest prisoner found dead was named as Mr Glyn Francis Stephens, aged 23. He died on Monday.

Communication plea

The Government criticized employers yesterday who negotiated with trade unions to avoid contact or communication with their workforce. Mr Norman Fowler, Secretary of State for Employment, told a Confederation of British Industries conference that employers must be prepared to communicate directly with employees. Most had learnt the lesson that if they did not manage their businesses, trade unions would try to do it for them. Increasingly, employees also wanted to negotiate their own working conditions, rather than rely on union deals.

Last-ditch appeal in bid to prevent Spycatcher publication

'Open season' fear on security breaches

By Frances Gibb
Legal Affairs Correspondent

The Government launched its last-ditch appeal in the House of Lords yesterday to stop publication of the *Spycatcher* allegations with a warning that success for the newspapers would create an "open season" for breaches of confidence by security service members.

Mr Robert Alexander, QC, for Sir Patrick Mayhew, the Attorney General, said there was evidence that up to 10 authors and possibly more were planning to publish books about either their own work or that of a relative in the security services.

They were awaiting the outcome of the House of Lords appeal and would go ahead if it culminated in

success for *The Guardian*, *The Observer* and *The Sunday Times* who are contesting the Government's claim, he said.

The Government is asking five law lords to overturn a Court of Appeal ruling and to impose a permanent ban on publishing either allegations made in *Spycatcher* by Mr Peter Wright, a former MI5 officer, or material from any other present or past security services member relating to the allegations.

The appeal, the final round in the long-running legal battle over *Spycatcher*, comes two weeks after the Government was defeated in its legal action against Mr Wright in the High Court of Australia.

Mr Alexander said yesterday that the principle at issue in the appeal,

on which the Government was seeking an "authoritative" ruling from the Lords, remained as valid today as when the Government began its legal fight to ban the book in the New South Wales court in September 1985.

That principle was that the "law should uphold the duty of confidence owed by a member of the security service to the maximum extent possible".

Mr Alexander told the five Law Lords, headed by Lord Keith of Kinkaid: "It is the Crown's case that Mr Wright should not, by breaking his obligation and securing publication abroad, be able to obtain an unrestricted freedom in this country to publish the contents of his book."

If *The Sunday Times* was permit-

ted to serialize *Spycatcher* here, then Mr Wright would have succeeded in releasing himself from his own obligation to keep his work secret. "Our law will in effect bow to the law of those countries which permit publication", Mr Alexander said.

He said it was important to recognize the object of both international litigation and English court proceedings to uphold the duty of confidentiality because that object still underlay the present appeal.

This was so notwithstanding publication of the book abroad and the fact that a significant number of copies had been brought into this country. If the Government had not commenced its Australian court fight, members of the security service would have felt free to go

abroad and write their memoirs without challenge.

In the appeal, the Government is challenging the refusals of the High Court and Court of Appeal to grant a permanent ban on reporting of the book's contents. The courts held that world-wide distribution of *Spycatcher* after its publication in the United States had destroyed any secrecy there might have been in its contents, and that granting an injunction would be futile.

The Sunday Times, in a cross appeal, is challenging a ruling by Mr Justice Scott in the High Court, upheld by the Court of Appeal, that the newspaper had not been entitled to publish the first instalment of a serialization of *Spycatcher* last July.

The hearing continues today.

Man in the news

Talented debater bored with his job

By Philip Webster, Chief Political Correspondent

The anger among many Labour MPs over the bizarre manner of Mr Denis Davies's resignation as defence spokesman early yesterday was matched by a widespread feeling of regret that the talents of one of the ablest figures in the Parliamentary Labour Party had gone to waste.

The verdict of MPs of all parties, including ministers who have suffered from his withering wit, was that Mr Davies has one of the best brains in Parliament and that Mr Neil Kinnock has lost one of the most formidable debaters in the Commons.

Though they are not close friends, Mr Kinnock has often spoken warmly of the high intellect of the man who has been his defence spokesman since 1983 and whom he appointed, against Mr Davies's will, to carry on in the post last year.

According to his close friends it was that decision, allied to the personal pressure Mr Davies has been under since the break-up of his marriage last year, which finally led to the explosion yesterday that culminated in his telephone call to the chief political correspondent of the Press Association just before 1 am.

Mr Davies, who was Minister of State at the Treasury

from 1975 to 1979, was bored with the defence portfolio.

Mr Davies, aged 49, a barrister, has never concealed his high political ambitions. He stood for the deputy leadership of the party in 1983, receiving a derisory, low vote, but has tried to advance on ability without attaching himself to any faction.

Mr Davies clearly felt that he was being ill-used. And having agreed to stay on in the defence job he thought he had a right to be consulted before Mr Kinnock made key pronouncements on nuclear defence.

Over the past two weeks he has been simmering both over Mr Kinnock's Madrid speech on defence and on his television interview last Sunday. Despite their sadness yesterday many MPs felt Mr Davies had poorly repaid Mr Kinnock's understanding.

The Labour leader had ignored one or two of his mystery absences from the Commons. Mr Davies is one of Labour's most convivial of MPs, as happy in the company of journalists as among his parliamentary colleagues. Before he made his decision on Monday he was seen socializing at Westminster. They little guessed at what was to follow.

Neil Kinnock's credibility on trial, page 14

Blast devastates explosives factory



The scene on the River Dwyryd side of the Nobel explosives factory in Penrhyneddraeth, after it was devastated by a blast which is believed to have killed two workers yesterday.

£28 million 'non farming' scheme is unveiled

By Nicholas Wood
Political Correspondent

A £28 million-a-year scheme to cut food surpluses by encouraging farmers to take land out of agricultural production was unveiled by the Government yesterday.

Under the "set aside" programme, those who find approved alternative uses — such as for golf courses or riding schools — for 20 per cent or more of their arable land for

five years will be paid up to £200 per hectare.

Mr John MacGregor, the Minister of Agriculture, denied in the Commons that the Government would be paying farmers to do nothing. They were being compensated for the costs of managing their land.

Dr David Clark, the chief Opposition spokesman on agriculture, described the proposals as no more than dam-

age limitation which did not tackle the crisis of the Common Agricultural Policy.

The voluntary scheme, which comes into effect in 1988-89, was agreed at the EEC summit in February.

It is intended to work in harness with a system of cash penalties for overproduction to limit EEC cereal production to 160 million tons, and to keep total CAP spending at around £20 billion.

Mr MacGregor made clear that fields set aside could not be grazed, nor was he opening the door to developers.

Parliament: page 10

Ziegfeld hope

The producers of *Ziegfeld*, the troubled West End musical, are negotiating to sign Topol, the Israeli actor, to take over the lead role.

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THE NEW FACE OF BRITISH COAL

Grandparents given right to greater say in child care cases

By Frances Gibb, Legal Affairs Correspondent

Grandparents and other people with an interest in a child's future will have the right for the first time to be involved in care proceedings under reforms announced by the Government yesterday.

The change is among a package of measures announced by Mr John Patten, Home Office Minister of State, which will improve care proceedings and make it easier for children and their families to participate.

The rules have been changed to implement the Children and Young Persons (Amendment) Act 1986, sponsored by Sir Dennis Walters, MP for Westbury.

Grandparents will obtain the right to become parties in proceedings, and other people with a close interest in the child's future can make representations to the court.

Another rule will require the court to explain in clear and simple language to the parents, as well as the child, the effect of the order it is making. This implements a recommendation in the Beckford inquiry report.

In juvenile criminal proceedings, the present form of plea of "admit" or "deny" is to become "guilty" or "not guilty", which is more readily understood by children. Mr Patten said: "The changes are part of a series of significant moves the Government has in hand to help reduce the strain on young people who become involved in the criminal justice system."

The Criminal Justice Bill before the Commons contained other measures, such as enabling children who are victims or witnesses of violent or sexual assault to give their evidence from another room by live television link.

The Government also announced measures yesterday to ease the strain on witnesses involved in court proceedings.

Mr Patten said a new leaflet, *Witnesses in Court*, is being sent to courts, police forces, advice bureaux and victims' support schemes to help witnesses prepare.

Mr Patten said: "The testimony given by witnesses is a crucial part of the criminal justice process. Yet for many witnesses the prospect of attending a court for the first time is both worrying and confusing."

The leaflet was among key proposals of a working party on the victim in court set up by the National Association of Victims' Support Schemes which reported yesterday.

Equal opportunities for women

Child care 'biggest barrier'

By Patrick O'Hanlon

Lack of child-care provision remains the biggest single barrier to working women achieving equality with men, Mrs Joanna Foster, new chairman of the Equal Opportunities Commission, said yesterday.

"Women still can not advance in the workplace without sacrificing their families," she told the launch of the commission's twelfth annual report. She predicted that "child care at work is going to be the major employee perk of the 1990s".

Mrs Foster called for increased funding. She said the commission, "which is concerned with over half the workforce", had a budget of only £3.8 million last year, compared with about £11 million for the Commission for Racial Equality.

Mrs Foster said the commission would continue to press the Home Secretary to make sex equality laws "simpler and more effective". However, she acknowledged that one of its longest-running campaigns for independent taxation was largely met in the Budget.

She said: "The threat of legal action continues to be a persuasive lever in resolving cases without always having to go to court, and last year over 1,000 individual cases were settled in this way."

The commission had advised the Metropolitan Police and the National Health Service on recruitment and promotion of women. More had since been assigned to public order duties, but "while no practical operational problems have arisen, a precise method of measuring performance has not been found."

The report highlights the "considerable ordeal" facing a woman who brings a claim of sexual harassment. "It is possible that her employer will suggest that she welcomed the sexual advances of which she now complains, and her case is likely to attract publicity."

"However, although an industrial tribunal can order a private hearing if the evidence given in public is likely substantially to injure the employer's interests, there is no comparable power in relation to the interests or reputation of the applicant."

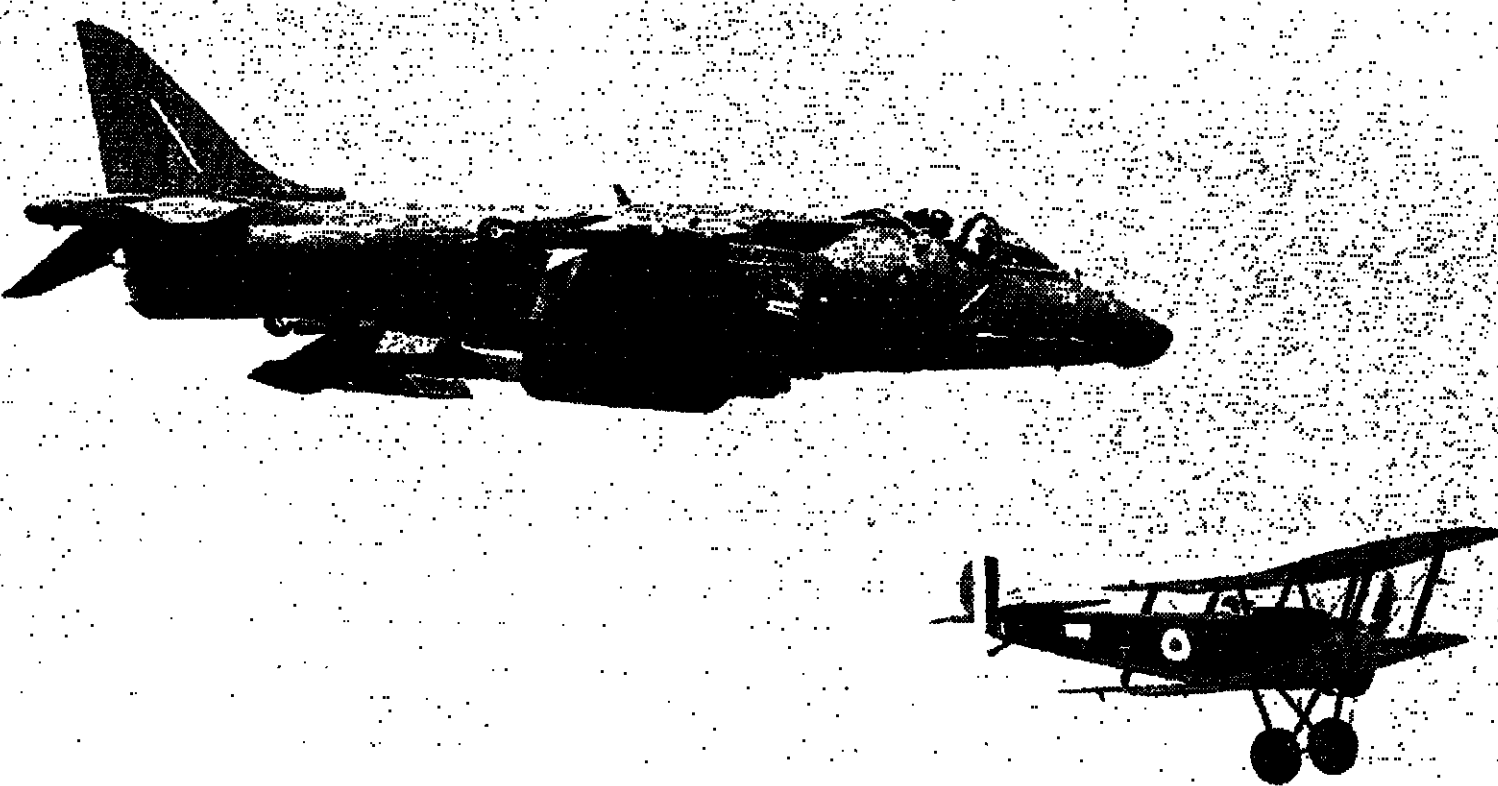
Equal Opportunities Commission Annual Report (Stationery Office: £2.40).

Labour is ready to modify its commitment to equal opportunities for girl pupils in return for bringing Muslim schools into the state sector. Mr Jack Straw, the party's education spokesman, said yesterday (Douglas Broom writes).

He said Labour regarded the integration of Islamic schools as a higher priority than maintaining an equal opportunities policy for girls.

School inspectors have criticised independent Muslim schools for failing to treat girls in the same way as boys.

Time flies across skies over Biggin Hill



A Sopwith Pup built in 1916 and a British Aerospace Harrier, separated by a few feet and 72 years of aircraft production at the BAe plant at Kingston upon Thames, fly in formation over Biggin Hill, Kent, yesterday during preparations for the weekend international air fair (Photograph: Harry Kerr).

Pre-natal screening test

Scientists make cancer breakthrough

By Pearce Wright, Science Editor

The first pre-natal screening test for an inherited cancer has been developed by British medical scientists supported by the Imperial Cancer Research Fund.

The test shows the risk of a baby contracting a rare but life-threatening condition in the lens of the eye.

Early warning will make a new sight-saving treatment pioneered at St Bartholomew's Hospital in London even more effective.

While the tests as yet apply only to predicting the chance of contracting retinoblastoma tumours, other more widespread inherited cancers could become the subject of similar

screening methods, made possible by advances in genetic engineering. The treatment introduced at St Bartholomew's Hospital has been used on 30 children so far, and is being adopted by leading hospitals in the United States and Japan.

The procedure, a "lens-sparing" technique, was perfected by Dr Nicholas Plozman and Dr Adrian Arret. X-rays are focused on the tumour at the back of the eye without damaging healthy parts.

The treatment is performed under anaesthetic. The infant's head is held steady in a special frame, consisting of a perspex shell.

Dr Plozman said yesterday

that previously tumours could be attacked only through the lens. This would save the eye, but frequently led to cataracts in later life that would eventually cost the child its sight.

Cancer of the retina affects about one in 20,000 children, and is hereditary in about 50 per cent of cases.

The screening test, devised by Dr John Cowell, head of the Laboratory of Molecular Genetics at the Institute of Child Health in London, looks for a defective gene that is now known to cause retinoblastoma.

Dr Cowell said the disease did not always show up until children were a year or more old. The only means of detecting cases early was by the

regular checking of those thought to be at risk. Screening would lift a burden from parents who, until now, had been forced to wait to find out if their children would develop eye tumours.

Dr Cowell said: "We will be able to say unequivocally soon after conception if they are not going to develop it."

Details of the retinoblastoma research were presented yesterday at the launch of a video programme into the advances of the past two decades.

Every year, more than 1,200 children in the UK develop cancer.

Twenty years ago, only 100 survived. Today, more than 600 will be cured each year.

Airlines to get tough on drunks

By Harvey Elliott, Air Correspondent

Airline pilots have been ordered to get tough with passengers who become rowdy or drunk while waiting for delayed holiday flights this summer.

Congestion in the air and on the ground is certain to lead to long delays which, it is feared, could result in some bored package tourists getting drunk and disorderly even before they board their aircraft.

Now airlines have told stewardesses at check-in desks that they are the front line in preventing passengers from boarding if they appear drunk.

And captains have been ordered to use their powers to the full to restrain potential trouble-makers or divert aircraft if necessary.

The country's biggest charter airline, Britannia, has put a warning in its in-flight magazine threatening to prosecute any passenger who puts the aircraft at risk.

Both the British Airline Pilots Association and the Guild of Air Pilots and Navigators have told members they must accept their responsibilities and will be backed to the hilt.

Some airlines, including British Airways, now carry handcuffs and strait jackets to restrain potentially violent passengers in flight.

Bogus slimming aids are denounced

By Richard Evans, Media Editor

The Advertising Standards Authority has issued a consumer checklist to prevent slimmers being deceived by bogus dieting devices.

The authority issued the guidelines as it upheld complaints against four advertisements for slimming aids, two of which made remarkable claims about potential weight loss.

Advertising and trading standards investigators had battled for years against salesmen selling bogus diet pills and potions, the authority said yesterday.

"A group of conmen have got on to

this as an easy way to make quick money — and then run."

"The public should realize that no one has yet found a product that you can swallow and, without a calorie-controlled diet, lose weight."

"If anybody is offering this sort of thing, there must be a query about it. If a product is reputable, it almost certainly won't be sold by mail order or agents. It will be sold by chemists."

In its latest case report, published yesterday, the ASA upheld a complaint against R. Clarke-Trevis of Penn, Wolverhampton.

It concerned an advertisement on the reverse of a bus ticket that claimed:

"Lose weight — gain weight — feel great — up to 29lb in one month."

The authority also upheld a complaint against the promoters of the Deakin Diet, based in Huyton, Liverpool: Healthy Discounts of Baker Street, west London; and Kaleidoscope Ltd, of Bridgnorth, Shropshire.

Healthy Discounts had offered an "amazing pill", claiming to be an effective appetite suppressant, while Kaleidoscope had advertised a portable stomach trimmer that gave "a slim, trim stomach in just 5-10 minutes a day".

Mailing literature for the Deakin Diet claimed that one slimmer had lost 17 stone following it.

Heiress tells court of 12 sexless years

By Mark Ellis

A wealthy heiress paid all her husband's bills in a sexless, hate-filled marriage during which they never spoke for 12 years and he cavorted with their Swiss au pair, the High Court was told yesterday.

Mrs Marjorie Ashfield said she never wore scarves as she was nearly killed when her husband tried to strangle her after a confrontation.

Mrs Ashfield, aged 69, was giving evidence in her case to get the court to set aside gifts of money and property worth millions to her son's former mathematics teacher.

She claims that Mr Andrew Witham, aged 39, exercised "undue influence" to obtain her Norfolk estate with hundreds of acres of farmland and to disinherit her only son, John.

She and her husband, Richard, whom she married in 1958 when he was 51, parted in 1978, but she kept a suitcase packed in case he returned.

During the marriage, she bought him membership of Lloyds and a City livery company even though he was already a director of the Canning Town glassworks, but soon things began to go wrong.

She said physical contact with him gave her no pleasure despite her desire to have a child.

He insisted on a house of his own, a boat, a steamroller and a miniature railway, which he could ride on round the garden, all of which she bought, yet he became increasingly unpleasant and rude.

All his fellow directors at work resigned and he was left as managing director until forced to resign. Their household staff were dismissed and dismissed as were their solicitors, accountants and estate agents.

She gave birth to her son in 1962 but her husband did not bring her father to the hospital despite his anxieties as his own wife had died giving birth to Mrs Ashfield.

"It became obvious he had married me for my money. He did not speak to me for 12 years apart from giving orders and throwing bills at me."

She admitted to Mr Anthony Scrivenor QC, counsel for Mr Witham that she had not sought a divorce in case her husband made a financial claim against her.

The case continues today.

Embarrassment of racehorse trainer

A racehorse trainer said he was "embarrassed" when he told his insurers that one of his horses had to be destroyed two hours after being insured, Teesside Crown Court was told yesterday.

Bill Stubbs, aged 45, whose stables are at Middleham, North Yorkshire, his wife, Linda, aged 32, and Lawrence Griffiths, aged 63, a leading racing veterinary surgeon, deny conspiring to defraud more than £3,000 in an insurance payout on an unnamed two-year-old chestnut colt.

The prosecution alleges that the horse was already dead when Mrs Stubbs took out a policy on the horse by telephone on March 11, 1986.

Mr Douglas Hay, a regional director of Bloodstock and General Insurance Brokers Ltd, Newark, said that when Mr Stubbs reported the horse's death the next day, he spoke of "embarrassment".

He said Mr Stubbs told him that the horse had to be destroyed after breaking a leg.

Mr Hay said that when Mrs Stubbs insured the horse, she gave the owner's name as Miss L. Sydney.

Mr Eric Morley, a Jockey Club investigator, said he later asked Mrs Stubbs why she had

used her maiden name.

She had replied: "I didn't. I said 'Mrs V. Sydney', my mother. I rang them up and told them they had made a mistake."

Mr Morley said Mr Stubbs telephoned him at his home in Chesterfield, Derbyshire, one night in October 1986 after learning he had interviewed one of his stable hands.

"Mr Stubbs said, 'I told my wife about it and she broke down and cried. She is still upset because she thinks she might have done wrong.'"

"On the Sunday before it was put down, she gave it to her mother for a birthday present. I told her to get it insured but she forgot about it until the morning of the accident."

Earlier, Mr Christopher Thornton, another Middleham trainer, told the court: "Mr Griffiths would be considered one of the leading equine surgeons in this country. I have had quite a number of dealings with him and found him to be absolutely honest and a man of exceptional integrity."

The vet supplied a report on the horse for the insurance claim.

The case continues today.

Care boy 'battered to death'

By Ian Smith

A foster father battered to death an emotionally disturbed boy, aged two, who was placed in his care by social workers, a court was told yesterday.

Ambulance officers who were called to the foster parents' home found Mr Graham Hunter, an unemployed factory worker, crouched over the child's body in the hall, banging his back. Leeds Crown Court was told.

The child was not breathing and ambulance officers could detect no pulse. He was resuscitated by doctors and put on a life-support machine at St James' University Hospital, Leeds.

However, three days later, the life-support machine was switched off and he was pronounced clinically dead. Doctors reported 100 bruises and 11 cuts on his body and a tear inside his upper lip.

Mr Robert Smith, QC, for the prosecution, said the boy, named as Gavin, and his brother, Darren, aged three, were placed in care because of concern about their development.

Gavin was eventually placed in the long-term custody of Mr Hunter and his wife at their home in Bentley Grove, Headingley, Leeds. Over a period of several months, he was subjected to at least two or three assaults in which he was slapped, punched and violently shaken, the court was told.

On August 4, 1986, two weeks before his death, he was taken to St James' with a fractured left leg. Evidence would be given that the injury was unlikely to have been an accident, Mr Smith said.

He told the jury: "This was the first foster child of Mr Hunter and his wife. You have to ask yourselves whether the child was difficult and disturbed and that Hunter did not have the patience to deal with him."

"It may be that the child injured himself but it is the prosecution's case that his injuries were not capable of being sustained accidentally or being self-inflicted regardless of the boy's degree of disturbance."

Mr Hunter, aged 30, has denied murder. The trial continues today.

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When the time is right for swearing

By Alan Hamilton

A rude word on the radio is not a rude word if it is sworn in context and broadcast at the right time, a BBC seminar on the use of bad language was told yesterday.

Mr David Hatch, managing director of BBC radio, said that on six occasions in the past year producers had sought a decision from him on the use of the rudest of all common words; on each occasion he had permitted it because it was being used in context, and there were no complaints.

When Miss Elaine Stritch, the actress, used the same word on the live discussion programme *Loose Ends*, many listeners objected.

More than 100 writers and others attended the seminar, held after decisions by BBC management not to give the

customary Saturday afternoon repeat to two radio plays originally broadcast on Monday evenings, *Excess Baggage* and *Cassandra Generation*. Both contained strong language.

Mrs Jocelyn Hay, who is head of the pressure group Voice of the Listener, said that Radio 4 was in danger of losing its audience for drama unless it stopped "wilfully offending" listeners by repeating controversial Monday evening plays on Saturday afternoons.

Most complaints about bad language, she said, arose from "insensitively scheduled repeats".

"The BBC has got to find a better understanding of its audience and to cultivate its loyalty. Without the support of its audience, radio drama in Britain is finished," Mrs Hay said.

She said that the Saturday evening audience for Radio 4 had fallen from 500,000 to 100,000, but BBC executives responded that that had nothing to do with bad language in plays, more the competition of television compounded by the departure of Roy Plomley from *Desert Island Discs*.

Mr Phil Redmond, writer of *Grange Hill* and *Brookside*, defended strong language on the grounds of realism.

"Realistic speech is about the emotion beneath the speech," he said, admitting nonetheless that the audience for *Brookside* had fallen from 4.5 million to 500,000 because of its language.

Mr Howard Barker, the playwright, said that the defence of obscenity as the language of the street was not relevant. "The dramatist has a

responsibility to a higher truth than mere authenticity."

He agreed that attempts to restrict vocabulary were almost always attempts to restrict emotions.

The BBC, aware that the spirit of Lord Reith may be rekindled in Lord Rees-Mogg, will take account of yesterday's seminar in drawing up new guidelines for producers.

It is unlikely, however, that the corporation will turn the clock back to its Green Book guidelines of 40 years ago, which were quite specific.

"There is an absolute ban upon the following jokes about lavatories, effeminacy in men, immorality of any kind, suggestive references to honeymoon couples, chambermaids, fig leaves, ladies' underwear, lodgers and commercial travellers."

Urban and rural regeneration

Walker unveils £500m of 'social justice' for valleys

By Robin Oakley Political Editor

Mr Peter Walker, the Secretary of State for Wales, yesterday announced a package of measures to revitalize the Welsh valleys which amounted almost to a unilateral declaration of independence from Thatcherism.

The Government is spending unprecedented sums intervening in the Welsh economy in the hope of attracting £1 billion of investment and of virtually eradicating unemployment with the creation of some 25,000 jobs.

Mr Walker, who won a 39 per cent increase for Wales in the public expenditure negotiations, outlined a £500 million programme to MPs.

Pledging "social justice", Mr Walker announced a wide range of measures for the area stretching from Llanelli to Pontypool.

New economic measures include improved loan facilities and a community enterprise scheme to stimulate self-help projects.

The Welsh Development Agency is to fund and research pilot projects, a new Welsh arm of the Design Centre will be set up at Treforest in Mid Glamorgan, the Rhondda Heritage park is to be developed and a new Welsh Technology Development Fund will help valley firms develop new ideas into sales.

Welsh Office support for valleys industry is being increased by a third and the advance factory and workshop programme will spend £39 million providing an extra 1.2 million square feet of factory space.

Under environment plans, 2,500 acres of derelict land

will be cleared. Education and training plans include the linking of local businesses with every valley school and "skill audits" within the valleys conducted by the Training Commission, which will spend £1 million a week.

Housing measures include improvements to 32,000 homes and the building of more than 10,000.

In health and social services 50 per cent central funding is being made available to develop health centres at Blaen-gwynfi and Gwaun-cae-gurwen, West Glamorgan, and 12 more projects costing will follow.

Two new trunk roads in the valleys will be started, the A465 Glyn-neath to Aberdulas improvement and the A4060 Pentrebach to Dowlais.

grannams will include a national garden festival at Ebbw Vale and a fast train link between Rhondda Heritage Park and Cardiff. Funds will be provided for the development of old chapels and miners' halls to provide facilities for choirs. Brewers are to spend £40 million refurbishing public houses.

But Mr Alan Williams, the Labour spokesman, dismissed the plans as ancient, inadequate and irrelevant. He said that of the £500 million coming back to the valleys, £250 million had previously been lost in rate support grant changes. The Welsh Office had admitted that £400 million was needed for house repairs and renovations, compared with the £8 million on offer.

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CBI launches inner city revival drive

By Peter Daveaport

A new drive to stimulate the private sector into leading the regeneration of the inner cities was unveiled yesterday. The Newcastle Initiative is the first result of a national taskforce on urban renewal set up by the Confederation of British Industry.

Under the scheme 10 industrialists and academics will work with the local authority, government departments and the various agencies already established by Whitehall to tackle inner cities. If successful the Newcastle venture is likely to become a role model for CBI involvement in other cities and towns around the country.

Mr John Hall, a North-east developer and a member of the CBI national task force, said at yesterday's launch: "The private sector cannot keep taking out of the community all the time. We have got

to put something back. We have to have capitalism with a social conscience."

The Newcastle Initiative will run for three years and its £100,000 annual budget is provided by the private sector. It will be run by an unpaid board of directors with a chief executive, Mr Bill Hay, seconded from British Telecom.

Although the Initiative will have no funds to spend on schemes its role is to identify and promote commercial and community projects in which the private sector can take a lead. Board members emphasized they saw their role as complementing the work of local and national government.

Professor John Goddard, Director of the Centre for Urban and Rural Development Studies at Newcastle University, said the unique element of the Initiative was the partnership between public and private sector.

The intention was to make Newcastle

as synonymous with successful, locally led regeneration as Glasgow. A report identifying a number of key projects to be tackled by the Initiative has been drawn up by the management consultants, McKinsey and Company.

Among them is a plan to encourage housing back into the inner city by developing a village, complete with homes, bistros, bars and cafes around the restored Tyne Theatre and the virtual rebuilding of the city's commercial heart from Grey Street to the Quayside.

The report also urges the development of further commercial and cultural links with Japan, including a Japanese restaurant and martial arts training school to cater for Japanese nationals already based in the region and to attract more investment from Tokyo.

The CBI Inner City Task Force hopes to launch a similar initiative in Birmingham later this year.

Font key to Christianity



Mr Leslie Cram, keeper of archaeology at Reading Museum, Berkshire, with a fourth-century baptismal font yesterday which was found at a gravel pit near the town. The leaden font is the first evidence of Christianity in the Thames Valley during the Roman occupation.

Company gives £1m for city college

By Douglas Broom Education Reporter

British American Tobacco is putting up more than £1 million to found a city technology college in Middlesbrough.

The backing of a leading public company is a significant boost for the government programme to create 20 colleges, in which Mr Kenneth Baker, Secretary of State for Education and Science, has invested considerable political capital.

So far, sites have been found for only two colleges, which will offer a technological education for 11 to 18-year-olds.

The company has chartered an aircraft to fly Mr Baker and a party of journalists to Teesside tomorrow to announce the creation of the college on the site of a former Roman Catholic comprehensive school in Billingham.

BAT and a handful of local firms have raised almost £2 million to convert St Michael's School in Beamish Road.

Despite ministerial claims that industry is willing to sponsor a large number of colleges, sites have so far been found only in Solihull and Nottingham.

The announcement in Middlesbrough is expected to be followed next week by the unveiling of plans for colleges in Manchester, Dartford, Kent, and two in London, one of them in Docklands.

The Government expects industry to provide most of the capital to found the colleges which will receive their running costs from Whitehall.

Labour yesterday launched a fresh attack on the programme, claiming that the Government was devoting more manpower to setting up the CTCs than to the abolition of the Inner London Education Authority.

Architect resigns from King's Cross project

Abrupt decision shocks firm

By Andrew Morgan

Partners in Skidmore Owings and Merrill, the American architectural firm, were in "deep shock" last night after the sudden resignation of the London office managing director — only days after developers retaining the firm won a partnership in the £1.6 billion King's Cross development.

Reasons are still unclear for the departure of Mr James DeStefano, an architect with the firm for the past 25 years, who led design planning for the current £1.1 billion Broadgate development in the City.

Mr DeStefano, aged 50, left the firm's London offices almost immediately after resigning from the company for "personal reasons". He briefly met some of his 38 former fellow partners in the US but has declined to elaborate on his reasons for leaving.

Insiders suggested that he left after a power struggle between the New York and Chicago offices of the firm concerning fees for the King's Cross scheme, but the company denies this.

Mr Tom Eyerman, a partner and close associate, said in Chicago last night: "I don't know of any conflict within the firm which would precipitate this decision. In his defence, this could be the best time to go because King's Cross is a 12-year commitment."

"Being an architect is a tough life, working a seven-day week and on call all the time. There comes a point when you say: is it worth it? But I am as mystified as most about his departure. We are in deep shock."

The company has been retained by the London Regeneration Consortium as joint architects of the 120-acre King's Cross development with Norman Foster Associates. The scheme is to be the biggest inner-city redevelopment in Europe.

Already, there is friction between the architectural practices, with Norman Foster Associates submitting a master plan for the whole development, despite the initial brief that they would be junior partners.

An SOM partner, Mr Tom Fridstein, flew from New York to London yesterday to fill Mr DeStefano's position. He will oversee the Broadgate development. Mr Roger Kallman, a planner in the London office, will take a more prominent role in King's Cross. The company says it will need up to eight weeks to reorganize.

"You don't lose your left arm and start pitching straight away," Mr Eyerman said. "We need some time."

Mr Douglas Shaw, for the London Regeneration Consortium, said: "I find his departure regrettable." British Rail, co-developers of the King's Cross site, declined to comment.

Central TV plans big news shake-up

By Richard Evans, Media Editor

Central Television yesterday announced a £5 million plan to set up a local news service in the southern part of its area which could have far-reaching consequences in the forthcoming shake-up of Britain's broadcasting map.

The independent television company, one of the few to have impressed the Prime Minister, currently produces local news programmes from Nottingham to cover the East Midlands and from Birmingham for the West Midlands. From January, Central News South will be aimed at one and a half million viewers in Gloucestershire, and parts of Hereford and Worcester, Wiltshire, Oxfordshire and Buckinghamshire.

The expansion could prove crucial if the Government decides, as is expected, to reduce the number of independent television franchises from 15 to around half a dozen in 1993. Central would be well equipped to become one of the "macro-regions" — favoured by advertisers and Mr Leslie Hill, Central's managing director.

Reporters and camera crews based in Oxford, Gloucester, Swindon and Aylesbury will provide a separate edition of Central news each weekday at 6pm and a bulletin following News at Ten.

Mr Bob Southgate, Central's controller of factual programmes, said yesterday: "We are going to build Europe's most modern and most technologically advanced news centre in the Oxford area. The studio will be computer controlled."

Mr Hill said: "The establishment of Central South will enable us to enhance our regional service to an increasing number of viewers."

NHS area pays fees to cut wait

By Craig Seton

A health authority is spending more than £100,000 to pay for private operations on children needing heart surgery as an emergency measure to cut waiting lists at Birmingham Children's Hospital.

The operations on 15 children at the private Priory Hospital in Birmingham are costing the West Midlands Regional Health Authority twice the amount of equivalent surgery done under the National Health Service.

The authority decided that spending the money was justified to cut the list of 100 children awaiting heart surgery at the children's hospital, where operations are being delayed because of a shortage of intensive care nurses.

A group representing the parents of children awaiting heart surgery at the children's hospital, is to pay more than £20,000, donated by local companies, for three more children to receive private heart operations. Mr David Hands, the health authority's director of performance review and administration, said yesterday that between January 1 and June 3, 166 complex heart operations had been carried out at the children's hospital.

Mr Hands said: "The private operations work out at about £7,000 for open heart surgery and £5,500 for closed heart surgery, which is about twice the price of equivalent operations on the NHS."

Correction

Dr Paul Knappman, the Westminster coroner, did not criticize the Crown Prosecution Service during an inquest reported on March 11.

Road jams as hippies head for Stonehenge

By Boris Johnson

A full week before the summer solstice, Britain's annual hippy pilgrimage to Stonehenge has begun.

Motorways around London and in Hampshire and Wiltshire were clogged yesterday as vintage buses, psychedelic bumper trucks and an assortment of other vehicles rescued from scrap yards began edging their way towards the ancient Druid monument near Salisbury.

Though arguments with regional police forces over impromptu camp sites have been furious, violence has been minimal so far.

All parties are anxious to avoid a repetition of the disturbances that occurred at the "Beafield" at Stonehenge in 1985.

The solstice, next Tuesday, is the highlight of the hippy calendar.

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Tobacco firm's legal defeat gives hope to crippled smoker

By Jill Sherman, Social Services Correspondent

The first legal defeat for a United States tobacco company over the link between smoking and health has given renewed hope to the man attempting to sue a tobacco firm in this country.

On Monday a court in New Jersey awarded \$220,000 to a man who claimed that cigarettes caused the lung cancer which killed his wife. The jury found cigarette makers, the Liggett Group, partly responsible for the death through false guarantees in the 1950s that its products were safe. However, it awarded the widower only 20 per cent of the \$2 million damages arguing that his wife, Mrs Rose Cipollone, was 80 per cent responsible for her death.

Yesterday Mr John Dean, from Newtonards, Northern Ireland, who has obtained legal aid for the first case against a tobacco firm in this country, said he was very encouraged by the ruling.

Mr Dean, married with two children, suffers from peripheral vascular disease in both legs, a condition which has left him barely able to walk.

The surgeons who have operated on his condition, known as Buerger's Disease,

have said it could lead to both legs being amputated and was due to cigarette smoking. Mr Dean's solicitors, based in Belfast, are preparing a claim that the tobacco company in question was negligent in not warning him of the dangers. When he started smoking there were no health warnings on cigarette packets.

However Action on Smoking and Health, the anti-smoking organization, said the solicitors wanted to be sure the case was watertight before proceeding, because it could affect other cases.

Mr David Simpson, Ash director, said the American ruling was a "milestone" but not the end of the road. "The judgement will have few legal implications over here but it is a great psychological spur to patients and lawyers considering cases."

Mr Dean has been awarded the only legal aid grant this year for a claim against a tobacco industry although Ash has been approached by several individuals also claiming damages for smoking related diseases.

Ash's solicitor, Mr Robin Lewis of Bindmans, London, said that he hoped the Ameri-

can judgement would influence cases over here, particularly if other successful claims were brought in the United States. However he emphasized that it was much easier for an individual to bring a case in America because of the contingency fee system where the plaintiff does not have to pay legal costs if he loses.

Mr Dean said he first started smoking in his early teens and then smoked 30 cigarettes a day for about 15 years before developing acute leg pains. "My doctor has told me there is a real possibility of amputation."

The Tobacco Advisory Council remained confident the company concerned could win any legal action.

It said Mr Dean's lawyers had yet to serve a writ. "Mr Dean has won legal aid to prepare a case, but there are a good many hurdles he has to overcome yet."

The result of the US court case hit tobacco company shares in the City yesterday. Fears that it may set legal precedents knocked 20p from BAT Industries which were down to 419p, and 9p from Rothmans, down to 426p.

A royal brew for the cabbies' shelter



The restored Victorian cabbies' shelter in Hanover Square, central London, being inaugurated yesterday by (left to right) Mr Peter Raymond, a cab driver, the Lord Mayor of Westminster, Mrs Elizabeth Flach, the Prince of Hanover, and Mr Chris Peacock, a cab driver (Photograph: Peter Trievnor).

Heseltine's remedy for the overcrowded South

By Nicholas Wood
Political Correspondent

The Government should relocate Civil Servants and military personnel in the provinces as part of a blueprint for easing the pressures on the overcrowded south-east of England, Mr Michael Heseltine said yesterday.

Mr Heseltine, the former Cabinet minister who has been championing

the cause of backbench Conservative critics of policy towards greenfield development in the South, said successive administrations were responsible for growing pressures on the region.

They had based disproportionate numbers of their own employees in the South-east, subsidized the southern economy and allowed the owner-

ship of industrial companies to be concentrated in London.

Such policies should be reversed to spread the benefits of growing economic prosperity more evenly across the country, Mr Heseltine told the annual conference of the Institute of Housing in Harrogate, North Yorkshire.

He rejected suggestions by Mr

Nicholas Ridley, Secretary of State for the Environment, that pressures for more housing in the South-east had been caused by the greater number of households arising, for instance, from increased family break-up.

Mr Heseltine said the demand stemmed from the 250,000 people, mostly young families, moving from the North and Scotland to find work.

End is in sight for the literary book

By Andrew Billen

Professor George Steiner, who nearly 30 years ago shocked academia with his book *The Death of Tragedy*, yesterday confronted publishers from 43 nations with a prediction of the imminent demise of the literary book.

Professor Steiner, insisting that he was not preaching a sermon of "facile pessimism", spoke of a future where mankind had lost the ability to concentrate on long passages of the written word.

He told the International Publishers' Association in London that serious writers would instead read their works to small groups in "houses of reading", monastic havens from the babble of the electronic media.

Professor Steiner, of Churchill College, Cambridge, and Geneva University, described to the congress how literary publishing had met a demand born of the middle classes' access to rooms in which they could read in quiet.

"Silence is space which you build around you, from which you can banish the competition of noise, electronic noise, street noise, the children in the next room through the thin wall of a modern building." Now, however, the silences that made possible the

concentration required for reading had, largely, gone. The personal cassette and radio, film, the television, had created a plethora of audiovisual stimuli.

In the United States figures showed that 85 per cent of adults could no longer read without the accompaniment of music or some other background noise.

The electronic revolution was greater than Gutenberg's, he said. Given our present "prehistoric" level of understanding about its effect on the human nervous system, it was not clear that literature and bookishness could survive as they have been known over 400 years.

The spoken word and the picture, both with longer histories than literature, were reassessing their primacy, he said.

"The fundamental shift is one in attention spans. It looks as if the capacity to concentrate on a complex passage of prose or verse, on dependent clauses, on grammar in its full form of difficulty, is diminishing very rapidly", he said.

Professor Steiner's speech will be published in full in a future edition of the *Times Literary Supplement*.

Vauxhall seeks 4-day working in UK plants

By Daniel Ward, Motor Industry Correspondent

General Motors wants to introduce a radical scheme to improve productivity by up to half at its Vauxhall car plants.

The plan comes after the 8,500 employees at the company's Antwerp plant accepted the closure of one of the two car factories and agreed to improve productivity by between 36 and 50 per cent by working 10-hour daily shifts instead of the normal eight hours.

After four days of working, including Saturdays, each employee has a three-day break. The IG Metall Union in Germany has strongly resisted the new working scheme, to be introduced at Opel Antwerp this summer, because of the Saturday working.

Mr Robert Stempel, General Motors president, said in Detroit yesterday: "We are going country by country, the Belgian scheme was quite an experiment."

The higher productivity achieved at Antwerp will make it General Motors' most efficient and productive plant in Europe ahead of the German factories. He said the company would like to see the innovative scheme in Britain

although agreement was needed with the unions. However, after 10 years of substantial financial losses at Vauxhall the future was now brighter.

"I am pleased with the step made in the UK, the Ellesmere Port factory achieved the best productivity and quality in its history last year with quality close to German levels", Mr Stempel said.

In September the Vauxhall Luton factory will begin production of a replacement Cavalier model after investment of a modest £20 million in new equipment.

On the question of substantial new investment at Luton, the General Motors president said: "We are going to have to see some consistent earnings and quality before we decide our investment policy. One year of profit is only a start."

The former Bedford van operation at Luton is now part of a joint venture with the Japanese Isuzu company.

Mr Stempel would make no comment about any plans to introduce Japanese-style working practices adopted by van workers at Luton into the Vauxhall car plant.

Colleges 'must accept more without A levels'

By Sarah Thompson, Education Reporter

Universities and polytechnics must let in more students without A levels, Mr Robert Jackson, Under Secretary of State for Education and Science, said yesterday.

Mr Jackson told a Royal Society conference on the problem of widening access to higher education that the number of 18 year olds would fall sharply in the next decade.

He said: "We shall need to look beyond traditional modes of entry to higher education in order to secure an adequate supply of highly

qualified manpower in the 1990s."

He called on universities to offer places to people with vocational qualifications gained through the Technical and Vocational Education Initiative, the campaign to make schooling more work-related.

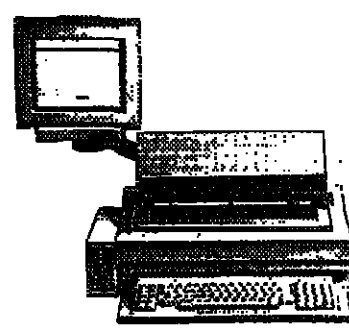
Mr Jackson said: "I also believe that a more open system is wholly compatible with maintaining high standards."

The number of 18 year olds in 1995 is expected to be 25 per cent less than last year. It is then expected to rise again.

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Independent data proves Mercedes-Benz enjoy a higher retained value than ordinary company cars

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The Mercedes-Benz 200-300E series stands out in any company

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PETROL 200	1997	4	109	12.6	116	5 speed manual	25.2 (11.2)	46.3 (6.1)	36.7 (7.7)
230E	2299	4	136	10.4	126	5 speed manual	25.4 (11.1)	45.6 (6.2)	36.7 (7.7)
260E	2599	6	166	9.5	133	4 speed automatic	32.9 (12.4)	34.4 (8.2)	28.5 (9.9)
300E	2962	6	188	8.2	139	4 speed automatic	22.1 (12.6)	34.0 (8.3)	28.2 (10.0)
300E 4-MATIC	2962	6	188	8.8	138	4 speed automatic	20.9 (13.5)	31.7 (8.9)	26.4 (10.7)
DIESEL 250D	2497	5	90	16.5	109	5 speed manual	31.7 (8.9)	52.3 (5.4)	40.4 (7.0)
300D	2996	6	109	13.7	118	5 speed manual	28.8 (9.8)	52.3 (5.4)	40.4 (7.0)

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Dukakis casts a conventional eye over defence

Armenia reprieve won by Kremlin

From Christopher Walker

The Kremlin has won a temporary reprieve from the widespread demand for an Armenian settlement of the Nagorno-Karabakh dispute, but no guarantee that any long-term solution acceptable to both sides is in the offing.

Tens of thousands of nationalist protesters in the ancient Armenian capital of Yerevan, and last night's demonstration by the local Communist Party chief of official support for uniting the disputed region of Nagorno-Karabakh with the Armenian republic.

But his pledge was matched by a firm decision by the Azerbaijani parliament this week not to cede the territory, which has an overwhelming Armenian majority and last changed hands in 1923. Without such a concession, the territorial transfer cannot be made under the Soviet Constitution.

The unprecedented general strike — which brought Yerevan and other parts of Armenia to a standstill — was cancelled after Mr. Serun Arutunyan, the newly-appointed Communist Party chief, promised a crowd of 100,000 demonstrators that the Armenian Supreme Soviet (parliament) would back their demands for reunification.

A spokesman for the official Armenian press said: "The situation is normalizing. There is no tension in the city and there are no strikes."

As a result of the concession to the demonstrators, the Armenian Supreme Soviet is due to consider today the appeal from Nagorno-Karabakh, a mountainous, Azerbaijani-controlled region with a population of 184,000, for unification.

But even if it votes in favour, as is now widely expected (despite the Kremlin's opposition to any redrawing of the republican boundaries) the change cannot take place without approval of the Azerbaijani and Kremlin authorities. Some diplomatic experts believe it might be referred to the Supreme Soviet in Moscow.

The Azerbaijani authorities and population, which are mainly Muslim, are strongly opposed to any redrawing of the territorial boundaries. The republic's Supreme Soviet stated on Monday that the handing of Nagorno-Karabakh to Armenia was "unacceptable".

The decision was backed by Mr. Abdul Vezirov, the new Azerbaijani Communist leader, in a declaration to 10,000 demonstrators in the local capital of Baku. He said the demonstration was a "convincing reply to the provocations which have taken place".

Reports from Nagorno-Karabakh are few and far between, but it is understood that strikes and severe ethnic tension continue. The situation has been described officially by a Kremlin spokesman as "out of control."

From Michael Binyon
Washington

In a serious foreign policy debut, Mr. Dukakis's plans to strengthen NATO's conventional defences while improving East-West relations, Mr. Dukakis reaffirmed his commitment yesterday to the Atlantic alliance, to the defence of Europe and to negotiating with Moscow from a position of strength and unity.

But he said he would replace President Reagan's controversial Strategic Defence Initiative with a "conventional defence initiative" to help defend Europe against a Soviet attack. And he gave notice that a Democratic administration would not deploy MX missiles on railway wagons.

Speaking to the Atlantic Council, the Massachusetts Governor, who has already clinched the Democratic nomination, said he was

committed to a NATO "so strong and so united that no nation will be tempted to begin a war against us". He added: "NATO has worked for 40 years. It can work for 40 more — if our allies do their share, and if we stop trying to go it alone as we have done too often during the past seven years."

Confronting European fears that a Democratic administration would waver in its commitment to Europe, in the wake of the INF Treaty, Mr. Dukakis retorted: "Our commitment to Europe goes far beyond a few hundred missiles. Europe's security is vital to our society — that's why we station more than 300,000 servicemen and women on European soil, and that's why we continue to support the NATO doctrine of flexible response... A united NATO, I believe, can test his (Mr. Gorbachev's) intentions by proposing a detailed

step-by-step plan for a substantial reduction of conventional forces, beginning with the combat-ready tanks and artillery units of the Warsaw Pact."

While negotiating, NATO should continue to strengthen itself, especially its conventional forces. But Mr. Dukakis said that the US defence budget was not going to increase, in real terms, in the foreseeable future, unless an emergency arose.

The US still needed a strong and survivable nuclear deterrent, but it had "serious deficiencies" in its conventional forces. It did not need "a laundry list of new strategic systems" it needed a defence strategy that would set sensible priorities, reducing the risk of conventional war.

"We don't need SDI, we need CDI. We need to follow through on the conventional defence initiative

begun by leaders in Congress to apply advanced technology to the challenge of fighting and winning a conventional war."

"We don't need MX missiles running around on railcars. We need an anti-tank weapon that can stop Soviet tanks. We don't need to spend billions on the first round of a game plan from Washington to Tokyo. We need to improve our anti-air and our sea forces. We need to get our troops to the scene of a conflict as fast as we can, not just to watch one."

He said the US goal must be a balance of conventional forces that would bring greater security and allow NATO planners to reduce their reliance on tactical nuclear weapons — "that will take reductions in forces, but not the equal reductions that Mr. Gorbachev talked about at the Moscow summit."

Mr. Dukakis's eloquent and

forceful speech supported all the current NATO doctrines, and was intended to show that the Democrats, frequently accused of being weak on defence, would be as robust as the Republicans in defending the alliance, without spending billions of dollars on wasteful systems of a dubious nature.

His speech appeared to please foreign audiences, as much as American voters.

Mr. Dukakis praised President Reagan's handling of the summit, especially his vigorous championing of human rights. He also encouraged the Reagan administration to continue strategic arms treaty if it could manage its remaining time.

Speaking to General Colin Powell, President Reagan's National Security Adviser, told the Atlantic Council that the Moscow

summit had left him convinced that fundamental changes were taking place within the Soviet Union but he believed it was too soon for the US to make corresponding changes in its foreign policy.

Giving one of the most positive assessments from a senior administration official of the Gorbachev reforms, General Powell insisted that the Soviet Union would remain a major power, but it was not yet clear how widespread or lasting the changes were, nor could the US test whether a stronger, more efficient Soviet Union would be a greater or lesser threat.

Until things were clearer, General Powell said, the US would be cautious. "We think it's in our national interest to hold back if we think that it's not in our national interest."

French Prime Minister resigns

Mitterrand asks Rocard to stay until assembly meets

From Susan MacDonnell, Paris

M. Michel Rocard, the French Prime Minister, took the traditional step of handing in his resignation to President Mitterrand yesterday, 48 hours after the results of Sunday's parliamentary election failed to provide the Socialists with an overall majority in the National Assembly.

A statement issued by the Elysée Palace after their 90-minute meeting simply said that M. Mitterrand had taken note of M. Rocard's resignation but had asked him to stay on, with full powers, until the National Assembly reassembles on Thursday week.

M. Rocard was appointed Prime Minister a month ago after M. Mitterrand had been decisively re-elected to a second term. The result had caused the then conservative Prime Minister and defeated presidential candidate, M. Jacques Chirac, to offer his resignation, which was immediately accepted.

M. Rocard had only been in

office a few days — just long enough to form a caretaker Socialist Government — before the President called a parliamentary election. Although the results of this election did eliminate the conservative overall majority, and gave the Socialists a narrow five-seat lead, they failed to gain the overall majority they had hoped for.

During the next week M. Rocard will continue with the programme he has already begun, with its emphasis on social and educational problems. Preparation for the European single market in 1992 is likely to be spotlighted in an effort to encourage left and right to work together.

M. Rocard remains a popular figure in the country, despite the Socialists' setback. An opinion poll published yesterday suggested that 57 per cent of French people would like him to continue as Prime Minister.

His long-standing efforts to

bring the Socialist left and the political centre closer together, could pursue negotiations on both sides of the political divide in order to form a new government with the co-operation, or at least the support, of the centre-right.

Just who he will be dealing with is now the subject of animated disagreement among the right-wing parties, with each one jockeying for the right to be the one with the power to agree to or veto co-operation.

The short-lived Union for the Rally and the Centre (URC), which placed the centre-right Union for French Democracy (UDF) grouping and the right-wing Rally for the Republic (RPR) under one umbrella to present single candidates in the elections, has already started to break up under the weight of differing views.

This is despite the fact that it was thanks to this unity that the right did better than it had

in the 1986 elections. The UDF, one of the parties which make up the URC, wants to form its own parliamentary group. Happy with the return of four more deputies to the National Assembly than before — giving it a total of 50 — the party sees itself as the true centre-right and feels it cannot miss this opportunity to prove it.

That wish is vigorously opposed by the other UDF parties, and by the group's two figureheads, M. Valéry Giscard d'Estaing and M. Raymond Barre, who feel that the group must stick together to carry weight.

M. Jacques Chirac's RPR party is also busy analysing its future direction. It lost deputies in Sunday's elections and now must decide whether to return to its traditional right grassroots or strengthen centrist links with the UDF.

Scandal topples Bourse chief



M. Xavier Dupont leaving the Stock Exchange in Paris yesterday after resigning as president of the stockbrokers' association over large trading losses on Bourse funds during last year's market crash.

M. Dupont became the second casualty of an emerging Bourse scandal concerning about Fr500 million (£47.6 million) in trading losses made by one dealer during November and December from the Fr1.6 billion emergency fund (Reuter reports). The association earlier accepted the resignation of M. Philippe Cosseret, its director-general.

M. Regis Rousselle, M. Dupont's replacement as president, said two simultaneous

capital increases of Fr500 million each — to be raised from members — would bring the association's capital up to Fr2.8 billion. "It is the credibility of the whole market which is under threat," he said.

M. Dupont, in an interview with the daily *Le Figaro*, said yesterday that the trading losses had been discovered at the start of this year but kept secret while their extent was investigated.

One portfolio manager had run up the losses after selling short — the sale of contracts the seller does not own, made in anticipation of a price decline — in the falling financial futures market after the

crash, he said. The manager's portfolio position was then caught when prices rebounded.

M. Dupont was the driving force behind the reforms of the Paris market over the past three years, which included the recent break-up of the stockbrokers' share-trading monopoly.

But he conceded to *Le Figaro* that the huge losses demonstrated the danger of reforms outpacing market controls.

Colleagues regretted his resignation but said he should have kept brokers informed of losses.

M. Rousselle, aged 40, was deputy head of the association from 1985 to 1987.

EEC agrees on £1.7bn British rebate

From Richard Owen, Luxembourg

EEC foreign ministers yesterday cleared the way for the Community's summit at the end of the month in Hanover by agreeing on outstanding details of the finance and farm reform package drawn up at Brussels in February.

The final text provides for a doubling of the regional and social funds, strict ceilings on farm spending, and an increase in EEC resources, with the British budget rebate set for next year at £1.7 billion.

British officials said that they were satisfied with the agreed definition of "areas of urban deprivation" — known in Community jargon as Objective Two regions — which are eligible for increased EEC aid. Among other

criteria, the areas must have an unemployment rate higher than the Community average.

Only Northern Ireland among regions of the United Kingdom qualifies for high-priority "Objective One" aid, but three areas — the Highlands and Islands, rural Wales, and Devon and Cornwall — become eligible for EEC rural development aid.

The President of the European Commission, M. Jacques Delors, said he hoped that the Hanover summit would build on the Brussels reforms and produce a "positive assessment" of how the EEC should move forward to the single European market in 1992.

M. Delors hailed the approval by EEC finance min-

isters on Monday of a directive on the liberalization of cross-border capital movements as a "strategic decision", and praised the West Germans' stewardship of EEC affairs during their six-month presidency of the Community.

Sharpeville plea: The EEC yesterday urged the South African authorities to prevent the execution of the Sharpeville Six, condemned to death for their role in a mob killing four years ago.

Because of objections by Britain, the statement issued by the Community's foreign ministers did not specifically condemn Monday's decision by the Supreme Court in Pretoria not to reopen the case — a move seen as a severe

blow to the defendants' chances of avoiding the death penalty. Diplomatic sources said that West Germany had wanted such a condemnation.

But Sir Geoffrey Howe, the Foreign Secretary, said that the Community should wait until all due legal process, including appeals for clemency, had been observed.

The compromise EEC statement, formulated by Herr Hans-Dietrich Genscher, the West German Foreign Minister, expressed "deep distress and concern about the fate of the Sharpeville Six", and urged South Africa to use "all legal options available to prevent the death penalty from being carried out."

Leading article, page 15

WORLD ROUNDUP

Baker to quit as Chief of Staff

Washington — Mr Howard Baker, the White House Chief of Staff since February last year, is to resign next month. He will be succeeded by his deputy, Mr Kenneth Duberstein, President Reagan said yesterday (Michael Binyon writes).

Mr Baker, a former Republican Senate majority leader, was brought in to salvage Mr Reagan's presidency at the height of the Iran-Contra scandal, after the dismissal of Mr Donald Regan. He is leaving for private reasons. Mr Martin Fitzwater, the White House spokesman, said this was mainly because of the illness of his wife Joy. His mother also went into hospital a few days ago.

His departure emphasizes the sense that the Reagan presidency is now winding down. Mr Reagan said he had accepted Mr Baker's resignation "with deep regret", and called him "a close friend and adviser", who had "guided my staff deftly and effectively for the last 16 months". He was involved in planning the last two summits, and was seen as instrumental in Mr Reagan's flexible line.

Carrington honoured

Paris — Lord Carrington was made a Grand Officer of the Legion of Honour at a lunch given for him by the French Minister of Foreign Affairs, M. Roland Dumas, in Paris yesterday (Susan MacDonnell writes). He is on a farewell tour of European capitals before relinquishing his post as Nato Secretary-General on July 1.

● WIESBADEN: West Germany's Christian Democrats yesterday approved a party congress resolution rejecting the scrapping of all nuclear weapons in Europe, while calling for a comprehensive Nato policy on disarmament.

Hope for Aids babies

Stockholm — A few glimmers of hope for the babies and children at risk from Aids via their infected mothers broke through the overcast mood of the international conference on the disease here yesterday (Thomson Prentice writes).

A study of more than 200 babies born to women carrying the Aids virus, led by Professor Catherine Peckham of the Institute of Child Health in London, shows that only 24 per cent are infected — fewer than previous estimates. Other research demonstrates that some Aids symptoms in children can be blocked by the drug Zidovudine (formerly AZT).

Norway seal invasion

Oslo (Reuter) — Hundreds of thousands of Greenland seals, apparently from the Barents and White Seas, have invaded Norway's northern coasts in a desperate hunt for food, in what researchers said was the latest natural disaster to hit Scandinavia's coasts. Stocks of their main food, capelin and herring, have been almost exhausted by years of overfishing.

Contras plead for renewed aid

From Christopher Thomas, Washington

The entire Contra leadership, warning that its beleaguered 10,000 fighters were no longer capable of fighting Nicaragua's armed forces, appealed to the Reagan Administration yesterday to mount a last-ditch effort to persuade Congress to renew military and humanitarian aid.

Señor Adolfo Calero, a member of the rebels' ruling directorate, warned that without speedy assistance the Administration would soon have to "start talking about refugee aid" to the rebels, thousands of whom have now flocked across the border into Honduras in search of food.

The Contra leaders called a press conference during a break in critical talks with US officials designed to find a way of saving the rebels as a fighting force. But even as the

talks continued, congressional Democrats warned that there was virtually no chance of renewed military assistance.

The talks came after the collapse of peace negotiations with the Sandinistas last Thursday. Señor Calero said the rebels needed new humanitarian and military aid so that they could negotiate from strength. "The stick has been taken away. All we have to offer is the carrot," he added.

He made clear that the rebels had no intention of mounting military action with their slim reserves. Señor Enrique Bermúdez, the Contras' military commander, said it had not been possible to supply his men with food inside Nicaragua, and acknowledged that many had crossed into Honduras.

"They have no boots, no

clothing," he went on. "The Sandinistas are starting to violate the truce. We are in a disadvantaged position. Our forces avoid contact with them. We are not shooting."

The White House has been reluctant in recent days to say whether it would risk a new fight with Congress over military assistance, given that it would almost certainly lose. Aides of Mr Jim Wright, the Democratic Speaker of the House of Representatives, who has led the drive to disengage the US from the Contra war, firmly ruled out any possibility of new military support.

Mr Wright plans early consultations with President Arias of Costa Rica, author of the troubled Central American peace accord signed 11 months ago. The Speaker is

also awaiting a report from Señor João Baena Soares, the Secretary-General of the Organization of American States, and an official mediator at the peace talks.

One of the Administration's immediate priorities is to heal the divisions in the Contra leadership. Attention is particularly focused on Señor Enrique Bermúdez, the military commander, whose hard-line approach led the Sandinistas to complain that "war-mongering factions" under his leadership were seeking to sabotage the peace effort.

Administration officials agree with Mr Wright on one point — that President Arias offers the best hope of getting the two sides back to the bargaining table. The Contras emphasize they are prepared for more talks with Managua.

Eskimos enjoy thaw in US-Soviet ties

From Charles Bremner, New York

American and Soviet Eskimos caught up on 40 years of walrus-hunting tales yesterday when a plane-load of Americans crossed from Alaska to Siberia, effectively opening the border there for the first time since 1948.

The Yupik natives, who were cut off from each other when the Cold War closed the frontier, gathered at an emotional reunion in the Palace of Culture at Provideniya, a bleak port city of prefabricated flats.

The American contingent flew from Nome, an old gold-rush town 225 miles away, with the Alaskan governor and assorted dignitaries, peace activists and local businessmen who have dreams of opening up the tourist trade across the Bering Straits.

In the old days the local

people used to visit relatives on the other side in canoes, or stroll across the ice between Alaska and Siberia.

At the narrowest point, US territory lies only three miles from the Soviet Union, although telephone calls across the frontier are routed the long way, back round the globe to the other side.

Soviet officials greeted the Alaska Airlines Boeing with all the formality they usually inflict on visiting "delegations", but the protocol faded in amidst hugs, handshakes and the swapping of chewing gum and souvenirs.

Mr Timothy Gologergen, aged 68, of Nome, sang a song with a Soviet Eskimo called Kaypigum, from the nearby village of New Chaplinov.

"They got three walrus last night," Mr Gologergen

translated. "They were hauling them back and forth by dog team, and he heard that we were coming. He dropped everything and came over. He said this way is really good — just to speak our own dialect and not listen to the war stories or think about war."

The reunion came too late for Mr John Waghiyi, aged 64, an Eskimo born on St Lawrence Island, 40 miles from the Siberian coast, who came looking for a distant relative but learnt that the man had died years ago.

He remembered visiting the relative as a young man. "The next year, I was going to see him at Gambell (on St Lawrence Island). He was going to give me a Russian coat, but they closed the Russian border," Mr Waghiyi said he hoped the flight would open

the way to regular exchanges.

"We were like East and West Germany before," he said. "We were like behind the Iron Curtain. Now we're going to be in their front yard."

The Governor of Alaska, Mr Steve Cooper, said that "from a symbolic perspective" the trip represented the reopening of the old gateway between Alaska and the Soviet Union.

The flight was organized by Mr James Stimpfle, a Nome man who for two years wrote hundreds of letters to Washington and Moscow to win authorization that finally came after President Reagan brought it up with Mr Gorbachev in Moscow last month. There was little sign of approval for anything more regular than the occasional official "exchange".

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Israel uses financial weapon to break Palestinians' spirit

From Ian Murray, Jerusalem

After tear gas, bullets and mass arrests, the Israeli military authorities are relying more and more on financial penalties to break the spirit of the Palestinian uprising.

The test bed for this policy is the Gaza Strip, where the unrest began last December. The most telling measure is aimed at stopping children throwing stones. This is difficult to deal with, because the youngsters can escape easily unless they are shot — an action which has been very bad for Israel's image.

Now the parents of all children under 16 who are caught throwing stones are being required to bail them out, leaving up to 5,000 shekels (£1,800) as security. If the child is caught throwing stones again, the money, which represents a fortune to anyone in the strip, is forfeited.

Another measure is meant to prevent anti-Israeli or pro-Palestinian graffiti being scrawled on buildings. In future the owner of the wall will be held responsible, and will be liable for fines of up to 5,000 shekels and a prison sentence of up to five years if his walls are not kept clean.

Meanwhile, Gaza residents are being forced to pay their taxes up to date in order to obtain clearance for a new identity card. Without the card they cannot travel to work in Israel. According to Israeli Radio yesterday: "People are now too busy queuing to rebel."

About 65,000 Gazans, one in ten of the population, have obtained the new card over the past two months. It could be another 18 months before everyone has got one.

Angered by continuing attacks on journalists by the security forces, the Foreign Press Association yesterday called on Mr Haim Bar-Lev, the Police Minister, to prosecute those responsible for assaulting reporters and photographers.

The journalists' chairman, Bob Slater, said there had been about 150 reported assaults on journalists by the Army and police since last December.

British hostages held there (Andrew McEwen writes).

Mr Allan Ramsay, aged 50, is likely to be the first point of contact for many of the supposed emissaries of Islamic Jihad and other factions operating in west Beirut.

Although many will turn out to be time-wasters or worse, it is Foreign Office policy to check all leads, however dubious. His predecessor, Mr John Gray, and other British diplomats, have taken big personal risks in carrying out this policy, which inevitably means spending some of their time in west Beirut, which is less dangerous for Westerners, but it has a sub-office in the western part.

Before leaving Britain yesterday Mr Ramsay said that he would use the west Beirut office "as often as necessary — certainly once a week".

He added: "I expect to be there (in Lebanon) for three years and certainly hope that during my time the two remaining British hostages (Mr Terry Waite and Mr John McCarthy) will be released." A third hostage, Mr Brian Keenan, has both British and Irish nationality.

Grief and anthems at Ozal ceremony



Greek-Cypriot women demonstrating their grief at the Tomb of the Unknown Soldier in Athens yesterday for those missing since Turkey's 1974 invasion of northern Cyprus as Mr Turgut Ozal, the visiting Turkish Prime Minister, took part in a wreath-laying ceremony.

There were shouts of "shame" and "killers" as the military band played the national anthems of Greece and Turkey and Mr Ozal laid a large wreath of carnations.

The fate of the bold concili-

ation initiative between Greece and Turkey, launched less than five months ago, was being determined last night over supper by Mr Ozal and his host, Mr Andreas Papandreu, the Greek Prime Minister (Mario Modiano writes from Vouliagmeni, Greece).

Canadian accused of spying for East

Ottawa — A Canadian has been arrested for spying in an operation that allegedly involved an attempt to give classified documents to a Communist agent about a US military installation in Newfoundland (John Best writes).

Mr Stephen Ratkai, aged 25, whose family lives in Hungary, was detained in St John's, Newfoundland and will appear in court today charged with violating the Official Secrets Act.

Britons dead

Belgrade (AP) — The bodies of two British tourists missing for 10 days, Anthony Ebor and his wife, Eunice, were found near the peak of a Slovenian mountain by a Yugoslav hunter.

Atomic advice

Adeelaide (AFP) — A group of displaced Bikini Islanders is to advise Aborigines seeking compensation for alleged contamination of their lands by British nuclear testing.

Diet kills 14

Nairobi (AP) — Fourteen starving Kenyans have died in the northern West Pokot district since March after eating poisonous plants and fruits, a newspaper reported.

Peruvian security police captured guerrilla

From Michael Smith, Lima

The Peruvian anti-terrorist police have scored their biggest coup against the Maoist guerrilla movement Sendero Luminoso (Shining Path) by capturing Señor Osman Morote, the number two man in an organization which has fought for eight years to set up a pure Maoist revolution.

Shining Path has been mounting a nationwide offensive to mark the second anniversary of the 1986 prison mutiny which led to the death of 250 party activists. At least 100 inmates were killed in cold blood after security forces had regained control of the cell blocks. The party calls June 19 the "day of heroism".

According to human rights organizations, about 12,000 people have died or disappeared in incidents related to subversive violence in Peru in the past eight years. Most deaths have occurred in the central Andes region of Ayacucho, where the armed forces have been in direct command since 1983.

Peruvian anti-terrorist police paraded a handcuffed, aloof Señor Morote, who is aged about 42, before the news media on Monday. He bore a vague resemblance to the 10-year-old mugs on the police wanted posters. There was a reward of four million intis (£13,700) for information leading to his detention.

Police Colonel Javier Paredes, the chief of anti-terrorist operations, said: "Morote has admitted his identity, his affiliation to the Communist Party of Peru (as Sendero calls itself officially), but said that the courts must prove his involvement in terrorist activities."

Working on information obtained in the northern Andes mountains, where Señor Morote had recently been spearheading a campaign to broaden Sendero's Andean front, the police raided a safe house in Lima on June 12. A man and two women were arrested, and police said they also found a cache of explosives and propaganda.

Colonel Paredes said that, according to their intelligence reports, Señor Morote was in command of the northern region and also held overall responsibility for military operations. Sources close to Sendero say that Señor Morote was directly under the party's founder, Dr Abimael Guzman, known to his followers as Chairman Gonzalo.

Señor Morote has been an active member of Shining Path for more than 20 years. His father, Dr Efraim Morote, was president of the National University of Huamanga in Ayacucho, where Dr Guzman taught philosophy. The young Morote, drawn into Dr Guzman's inner circle and groomed for leadership, combined his studies with political activism. He first visited China in 1966.

He left the university and went underground in 1977 when it was decided to put Dr Gonzalo's thinking about

armed struggle into practice. Señor Carlos Tapia, a United Left congressman who lived in Ayacucho and was a political adversary of Sendero during the 1970s, says: "Morote was the abbot in Guzman's monastic order."

Since launching its Andean version of armed revolution, Sendero Morote and other leaders have earned a legendary reputation for maintaining an impressive freedom of movement, despite the combined efforts of Peruvian police and armed forces. At most, only two national Shining Path leaders have been captured.

The capture may be indicative of the increasing brazenness of Sendero's activities and a new importance given to taking the political centre stage in Lima. The organization has stepped up its presence on university campuses and in trade unions, previously disdained as unrevolutionary forums for activity.

Police sources say that Señor Morote may have come to



Señor Morote: Number two man in Sendero Luminoso. Lima to co-ordinate the final blitz for the June 19 anniversary. Recent party documents would seem to point to an optimistic evaluation of Sendero's prospects for making strong inroads against the Government and security forces.

But by diverting from the original tactics of political sabotage, selective assassinations and guerrilla attacks in the remote Andean hinterland, Señor Morote may have exposed himself unduly.

It still remains to be seen whether the authorities will be able to mount a case to convict him for masterminding Sendero's strategy of armed struggle. Last year, only 6 per cent of terrorism cases led to convictions, according to an investigation by the Legal Defence Institute, an independent human rights organization. Three-quarters of the cases were thrown out of court because torture had been used to elicit confessions.

However, there is no question that Peruvian police have removed a crucial cog in Sendero's machinery of "revolutionary violence", and also shored up a government strategy which seemed incapable of achieving results.

Chinese trial over fire

Peking (Reuters) — A fire brigade chief, Mr Bao Guorong, played Chinese dominoes, mah-jong, and hid under a bridge as China's worst forest fire of modern times raged, an official newspaper has said.

The China Legal News was reporting on a trial resulting

from official handling of the fire that devastated a 2.5 million acres of forest in Heilongjiang province last year, killing 223 people and seriously injuring 226.

Eleven people are on trial in the city of Jiagedaqi. Four people are charged with starting the fire.

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7.1% APR				
Initial Payment (Minimum 33 1/3%)	\$2042.33	\$2059.67	\$2282.33	\$3395.00
36 Monthly Payments of	\$128.06	\$126.61	\$136.67	\$209.55
(Starting 1 month after contract)				
Charge for Credit	\$453.49	\$437.03	\$535.45	\$753.80
Total Credit Price	\$2495.82	\$2496.68	\$2817.78	\$3648.80
4.8% APR				
Initial Payment (Minimum 50%)	\$3063.50	\$3034.50	\$3291.50	\$5092.50
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(Starting 1 month after contract)				
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Total Credit Price	\$2404.12	\$2742.60	\$2910.88	\$3145.92
7.1% APR				
Initial Payment (Minimum 33 1/3%)	\$2565.33	\$2868.33	\$3054.00	\$3301.67
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(Starting 1 month after contract)				
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4.8% APR				
Initial Payment (Minimum 50%)	\$3848.00	\$4303.00	\$4581.00	\$4952.50
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Irate Kremlin may suspend Afghanistan troop pull-out

From Edward Gorman, Peshawar

As the Soviet Union steps up its war of words with Pakistan over what Moscow believes to be flagrant violations of the Geneva peace accord by Islamabad, some Western diplomats in Pakistan now believe that the Russians may delay their retreat from Afghanistan or even put the operation on indefinite hold.

In the most strongly worded attack to date, a Soviet Foreign Ministry spokesman has accused Pakistan of trying to evade its obligations under the treaty by continuing to supply weapons to the Mujahidin.

Mr Mikhail Gorbachev, the Soviet leader, had said on Monday that it would be "necessary to undertake the most resolute retaliatory steps" if the United Nations failed to take effective measures to stop Pakistan from aiding the rebels.

The Foreign Ministry spokesman also accused Pakistan of continuing what he described as "psychological warfare" against Afghanistan and warned that "all this is incompatible with the goals set during the signing of the Geneva accords". Pakistan has described the charges as "baseless". So far, warnings of this kind have been inter-

preted as little more than sabre-rattling. But some analysts believe Moscow, fearing a total collapse of the Kabul regime after its troops have left, may now be preparing the ground to delay the entire operation.

"My guess is that yes, we could eventually see a suspension for a while but in the long term it is hard to see them reversing the decision altogether," one West European diplomat commented.

The diplomats argue that the Russians may have been taken back by the relative ease with which the rebels have taken control of wide areas of the country during the past month and by the danger that the main cities may quickly fall without Soviet troops defending them.

However, American satellite and electronic surveillance of the country still indicates that the withdrawal timetable under which half the estimated 115,000 Soviet troops must be out by August 15, is on schedule, although there remains some confusion over the exact numbers of troops who have left.

American observers in particular do not share fears of an about-face by Moscow

arguing that it remains highly unlikely. In other developments, diplomats in Islamabad yesterday reported intense fighting west of Kabul last week and a dramatic increase in Mujahidin rocket attacks on the capital during May.

● **Mujahidin change:** Due to the agreed three-monthly rotation of the Mujahidin leadership, Pir Ahmed Gailani, head of the moderate National Islamic Front of Afghanistan, is expected to take over as chairman and spokesman of the seven-party guerrilla alliance here today.

He replaces Mr Gulbuddin Hekmatyar, leader of the fundamentalist Hezb-i-Islami faction.

● **ISLAMABAD:** Afghan and Pakistani troops have exchanged rocket and artillery fire near a strategic border town, killing at least three Pakistani civilians and wounding 10, Pakistani government officials said yesterday (Reuters reports).

The clashes started on Monday night, with Afghan forces firing about 20 artillery shells, and continued yesterday near the Pakistani town of Chaman, 60 miles north-west of Quetta in Baluchistan.

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Women keep Gulf patrol shipshape



US servicewomen Loretta Knob and Shannon Wilson on board the US supply vessel Spica near the Strait of Hormuz yesterday. As helicopter ground crew they are the only women doing maintenance work on an American warship in the Gulf, where the Navy is protecting Kuwaiti-owned tankers under the US flag. Four US warships — a cruiser, a destroyer and

two frigates — meanwhile passed through the Suez Canal after ending their tour of duty in the Gulf. They have been replaced, but in the latest attack on shipping, Iranian gunboats yesterday again eluded the US patrol. In their third raid in four days, they attacked a Singaporean tanker in the northern Gulf. The captain of the Neptune Subaru reported that three

gunboats had ambushed his ship near Farsi island, firing rocket-propelled grenades and starting a fire. He said the damage was being assessed, but there were no casualties. Shipping sources said the attack seemed to point to a fundamental shift in strategy. "The Iranians are going where the American ships are not," one said.

Mujahidin wage propaganda press war on retreating Russians

From Christopher Walker, Moscow

The Afghan Mujahidin rebels, in an attempt to capitalize on demoralization among the Kremlin's retreating forces, have begun a novel and sophisticated propaganda campaign designed to encourage subversion among the 80,000 or so remaining troops on their return to the Soviet Union.

Details of the play have been revealed by the official Soviet forces daily *Krasnaya Zvezda* (Red Star) which said that skillfully forged editions of the paper, as well as a variety of leaflets, were being dropped at night in the vicinity of the Soviet soldiers.

According to the Soviet colonel and major who jointly wrote the article under the emotive heading "Snakes hunt at night": "They even use the word *perestroika*. Surely these anti-Soviets cannot be concerned about the fate of *perestroika*?"

Western military experts said the prominence given to the issue in *Krasnaya Zvezda* was indicative of the concern the campaign is now causing inside the Soviet defence establishment, many of whose members are known to believe that the sudden decision to leave Afghanistan is bound to cause severe psychological problems inside the Army. "Anti-

Soviets, whose attention is now focused on the soldiers returning from Afghanistan, are trying to plant a virus in their souls, a virus of lies that they hope will eventually give rise to a malignant tumour," the article went on.

"Their aim is to instil the idea in internationalist soldiers (who return home) to separate themselves from the Young Communist League, from veterans of the war and labour, and those who do not serve in Afghanistan. Why? So they will become engrossed in their own problems and recollections and be isolated from active public life."

The two officers who wrote the

article told of their own experiences inside Afghanistan. "We were shown a newspaper that was entitled '*Krasnaya Zvezda*'. It looked a lot like the real thing but it was a fraud, containing slanderous anti-Soviet articles."

"On the front page there was a picture of a soldier breaking a machine-gun. Underneath was a provocative appeal to disobey commands and to desert," they explained.

"These calls were repeated in a leaflet by the 'anti-Bolshevik bloc of peoples' that was recently distributed there. Appeals for inter-ethnic conflict in the Soviet Union are contained in leaflets by

'the Foreign Centre of Ukrainian Nationalists'."

Western military observers were surprised by the apparent sophistication of the new campaign. There have been hints here that the various Muslim groups might be receiving help in it from Western secret services.

It follows hard on widespread and apparently successful attempts to convince some of the 311 Soviet prisoners now believed to be in rebel hands inside Pakistan that they will face immediate prosecution if they ever return to the Soviet Union.

At a press conference in Moscow on the emotive prisoners'

issue Major-General Valentin Khorobostov, a senior member of the Army's political department, attempted to convince his Soviet and Western audience that such allegations were untrue.

"I want to state with full responsibility that this talk is a downright lie," he said. "All our lads will lead a normal working life on breaking out of captivity. They and their families will receive the utmost care and attention."

Five former prisoners were present at the unusual press conference at which some speakers claimed that Soviet soldiers now being held captive in Paki-

stan were being subjected to blackmail, abuse and intimidation and were being persuaded not to return home.

The strong feelings caused by what, beneath the public relations gloss, has been a humiliating end to the war for the Soviet Army, were referred to by *Krasnaya Zvezda* which admitted that this was now a hard time for the Soviet people. "It is not easy for the country in peace time to have thousands of dead and wounded, and over 300 missing in Afghanistan."

The newspaper stated: "What stands behind these figures is pain that cannot be healed by time."

Pakistan's promised poll

Zia stands to gain from 'waiting game' tactics

By Karan Thapar

As Pakistan's Chief Martial Law Administrator, General Zia's acronym, CMLA, was popularly ridiculed as "Cancel My Last Announcement". Holding the post until 1985, General Zia played on uncertainty to divide those opposing him and thus keep his critics at bay.

After last month's constitutional coup which restored him to his former omnipotence it is clear that President Zia has not forgotten his former skills.

When he dismissed the Government of Mr Mohammad Khan Junejo and the National Assembly, he promised a caretaker Cabinet within 24 hours. Ten days elapsed before he decided to redeem his pledge late last Thursday.

By then the country was rife with rumour and this had taken a toll on the opposition. The dismissed Prime Minister's Muslim League was also split as factions vied for presidential favour and, presumably, reappointment to government office.

Members of opposition groups were said to be wary of each other as fresh names from their party ranks were daily reported to have been approached.

This increasing fragmentation left the President in a strong position and his foes weak and divided.

The appointment of the caretaker Cabinet has done little to dispel the uncertainty. The fact that it does not contain a Prime Minister but is headed by the President suggests that General Zia has plans to hold on to power for a while.

Perhaps more significantly, President Zia's caretaker Government bears an uncanny resemblance to the past. Ninety per cent of its members are from the dismissed Muslim League. Eight of the 17 new ministers served under Mr Junejo.

Undoubtedly such comparisons will make many Pakistanis wonder just how serious the President was when he accused the last Government of corruption and failure to tackle law and order. Instead, the "new" appointments suggest that what he was really after was a political realignment intended to change the character of Pakistani politics.

But the greatest uncertainty relates to two other issues. The first is when the new elections the President promised will be held and what form they will take.

The Constitution proclaimed by General Zia in 1985 requires the announcement of elections within 90 days of the dismissal of the Assembly. But whether this

amounts to a mere announcement of a date or the actual holding of the polls has become a matter of dispute. President Zia's supporters maintain that he is only required to fix a date before the deadline.

Yet the Constitution also offers other means of delaying or even avoiding the election. It allows the President "at any time in his discretion" on "any matter of national importance" to hold a referendum in the form of a question which can be answered with a simple yes or no.

He used this ruse to secure his own election to the presidency in December 1984, when he added it as a rider to a question seeking approval of his Islamization policies.

This constitutional article offers the President yet greater liberty. It virtually permits the

Karachi (Reuters) — Mr Junejo and Miss Bhutto are likely to meet in a few days to discuss elections, opposition sources said yesterday.

They said that Miss Bhutto was ready to meet Mr Junejo, who was dismissed by President Zia on May 29.

The sources would not comment on their election strategy, but opposition parties are planning to woo Mr Junejo, who heads the Pakistan Muslim League. The League had a majority in the National Assembly under Mr Junejo.

use of his discretion to sanction new courses of action. It states that the President can "act in his discretion in respect of any matter in respect of which he is empowered to do so and the validity of anything done by the President in his discretion shall not be called in question on any ground whatsoever".

In addition, the President can also declare a state of emergency and suspend political activity.

The last time President Zia promised elections within 90 days was in 1977. He held them 90 months later, but banned political parties from participating. So the fact that he has reappointed his old martial law attorney general, Mr Aziz Munshi, could be an ominous development.

The second source of uncertainty, exacerbated by speculation about the election, has to do with the emerging realignment of political forces in the country.

If he opts for a party-based election, the President will first seek to create a political party which he can support.

His best option could be to lure former Muslim League legislators. It was power and patronage which held them together under Mr Junejo and

offers of the same should probably suffice for President Zia. The caretaker Cabinet could be a first step along this road.

Mr Nawaz Sharif, whom the President has retained as Chief Minister of Punjab, could be the man he ultimately chooses to lead this party. Mr Sharif has a reputation as a fixer and is said to control his critical state's powerful police, bureaucracy and feudal landlords.

This "new" Muslim League could possibly emerge as soon as next week when internal party elections are due to be held. The President is also likely to find a place for old favourites in his party. Some, like the former Foreign Minister, Sahebzada Yaqub Khan (ex-Army), and the former Finance Minister, Mr Mahbub ul-Haq (ex-World Bank) have already been re-instated in the caretaker Government and should feature prominently after the elections as well.

But President Zia is also keen to attract opposition figures into his fold. Two ex-People's Party leaders, Mr Bajirani and Mr Mir Afzal, have been given posts while a third, Ghulam Mustafa Jatoi, was said to have been left out because he was demanding the top job which the President reserved for himself.

Whether exclusion would have taught Mr Jatoi to lower his sights has yet to be determined, but if not President Zia's dual strategy of replacing the League's leadership and bringing new men on board could run into problems.

For the time being, however, it is the contradictions on the opposition's side which are more apparent.

Miss Benazir Bhutto's People's Party remains the single biggest and most popular opposition grouping. But it is probably not popular enough nor sufficiently united to win outright on its own.

Miss Bhutto is, therefore, seeking her own alliances with disgruntled Muslim League members and also with former supporters of the regime, Jamiat-i-Islami. But what is acceptable to her may not prove palatable to her allies.

The wider opposition alliance, the Movement for the Restoration of Democracy, is also keen to contest the elections on an agreed programme. But the People's Party has already claimed the leadership and dominant share of the seats.

Miss Bhutto's standing in the country and her party's better organization perhaps justify this but that will not make it any easier for the others to swallow.

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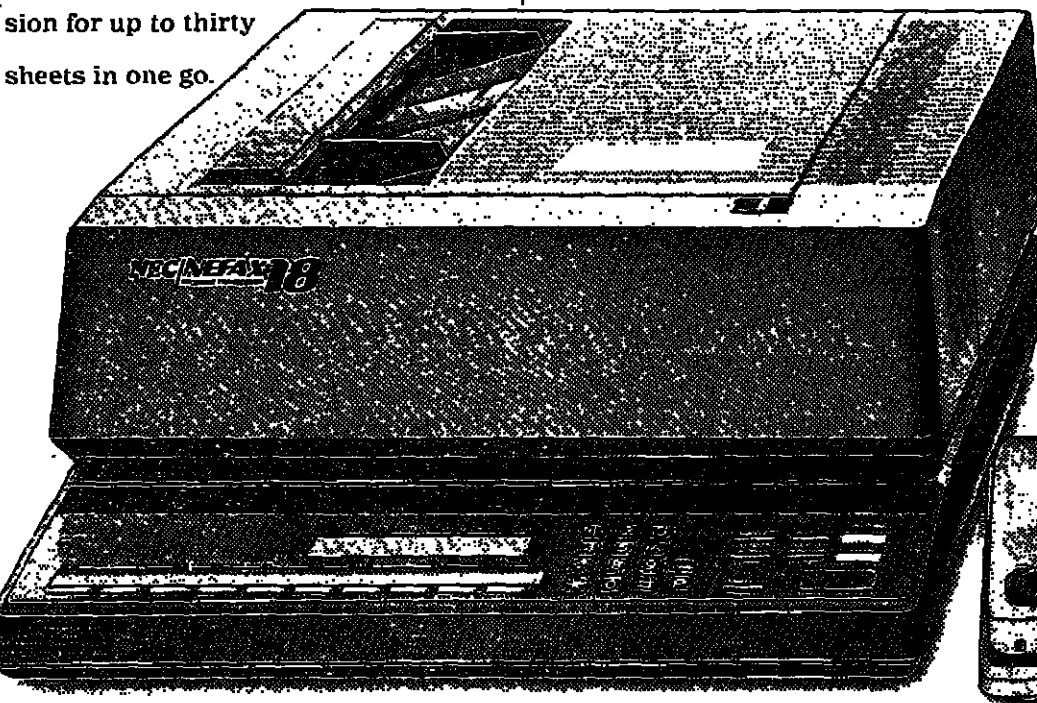
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June 14 1988

PARLIAMENT

McVeigh decision deeply dismaying, says Thatcher

The judgement of the Irish district court not to extradite Patrick McVeigh was deeply dismaying, the Prime Minister said, because the Government thought effective extradition arrangements were accepted.

She said during question time that the Crown Prosecution Service had expressly asked whether further evidence from the UK on identification was needed and had been told it was not. The Government was holding urgent talks with the Irish authorities to deal with the implications of the decision. The Irish minister of justice was making a statement in the Dail.

"We will only defeat terrorism when the overwhelming majority of people on both sides of the border are actively committed to doing so."

Mr Neil Kinnock, the Leader of the Opposition, said that he shared her sense of dismay at the confusion which had arisen. He shared her hope for an outcome which would ensure a faster, more effective set of measures against terrorism or any aspect of terrorism.

PRIME MINISTER

Earlier, Mr Anthony Cummins (Wynne Forest, C) had asked the Prime Minister to agree that yesterday's decision by the Irish court was bound to raise considerable suspicions in this country concerning the Irish commitment to stamp out terrorism.

Would she further agree to see the Irish Prime Minister about this kind of extraordinary and capricious decision and ensure that in future suspected terrorists were not prevented from coming to justice?

Mr James Moynihan, leader of the OUP, in view of the extradition failure, will the Prime Minister consider convening a meeting of the Inter-Governmental Council established in 1981 to consider Northern Ireland problems and disputes, which the present Anglo-Irish agreement has proved too narrow to resolve?

Mrs Thatcher: I see little point in convening that Inter-Governmental Council while it is much more likely to be convened under the Anglo-Irish agreement. Before taking other steps, we should hear what the

Attorney General and the Irish Minister of Justice have to say.

Rev Ian Paisley (North Antrim, DUP): Will she assure the House that the result yesterday in a Dublin court did not result from confusion on this side of the water, that the papers were in order, and that everything was done under the recent agreement and that we had reason to think a proper sentence would have been passed.

Will it be the policy of her Government to have the same extradition treaty between the republic and this United Kingdom as is operated between all other countries in the Community.

Mrs Thatcher: We had thought that effective extradition arrangements now exist, which was why we were deeply dismayed at the decision of the court.

I agree that the Crown Prosecution Service had done everything, having expressly asked whether further evidence from the United Kingdom on identification was needed and was specifically told that it was not.

Everything was done on this side of the border.



Mr Neil Kinnock, Leader of the Opposition, joined in the laughter during Prime Minister's question time, when Sir Anthony Grant (South West Cambridgeshire, C) (left) sought an assurance that relations

between the Prime Minister and the Secretary of State for Defence, Mr George Younger, were wholly harmonious, that he would not be humiliated, and that therefore the Press Association could retire to bed at

a reasonable hour. Mrs Thatcher: Relations between the Secretary of State for Defence and Number 10 Downing Street are excellent, and so is the defence of the country under a Conservative Government.

Mayhew to hold extradition talks with Irish Attorney

Sir Patrick Mayhew, the Attorney General, is to have urgent talks with the Irish Attorney General (Mr John Murray) on the implications of the decision of an Irish district court yesterday not to extradite Patrick McVeigh, who is wanted in Britain on terrorist charges.

Sir Patrick said in a statement that the Irish Attorney General had expressed his disappointment at the result of the case.

He said: Warrants were issued at Bow Street Magistrates' Court on May 13, 1988, for the arrest of Patrick McVeigh on charges of conspiracy to cause an explosion and of possession of explosive substances.

I duly set to the Irish Attorney General on May 16, following the procedure recently agreed between us for the purposes of the Irish Extradition (Amend-

ment) Act, 1987, a note confirming that the Crown Prosecution Service had the clear intention to bring a prosecution, and that they had satisfied themselves that there was sufficient admissible evidence to found a prosecution.

I also sent to him a statement of facts and a statement of the relevant law.

The Irish Attorney General, in accordance with the new Irish legislation, satisfied himself on the basis of this material that there was indeed an intention to prosecute, based on a sufficiency of admissible evidence.

The warrants with the authority of the Irish Attorney General were accordingly endorsed by a Circuit Commissioner and Patrick McVeigh was arrested on foot of those warrants on May 18 upon the

occasion of his release from Portlaoise prison, where he had been serving a sentence of imprisonment.

Applications for the return of fugitive offenders to the United Kingdom are made by the Irish State Solicitor on behalf of the Irish state. Following McVeigh's arrest, discussions accordingly took place between the Crown Prosecution Service and the Irish State Solicitor.

At the end of a conference with counsel for the Irish state in Dublin on June 7, the central question remained as to whether the Irish intended to call English witnesses to establish that the prisoner before the court was the person whose arrest was sought in the warrants.

On June 9 the Crown Prosecution Service wrote to the chief State Solicitor stating that

IRELAND

it was vital that they should hear from him forthwith as to whether English witnesses (and, if so, which) were required to attend the hearing on June 13.

The next day a reply was received in writing from the State Solicitor that counsel had advised that the evidence already available was sufficient in law to establish the identity of McVeigh for the purpose of the district court hearing and that it was proposed to act on his advice.

Accordingly, the evidence of witnesses from Britain to prove his identity would not be required.

It was made clear that the Irish Attorney General had

personally considered and concurred in this advice.

Yesterday, the Portlaoise district court considered the Irish state's application for the return of McVeigh to the United Kingdom. The unchallenged evidence led by the Irish state established that the prisoner before the Irish court was Patrick McVeigh, who had been released from Portlaoise prison on May 18 and had formerly lived at 18 Forest Street, Belfast.

The English warrants expressly related to Patrick McVeigh of Portlaoise prison, formerly of 18 Forest Street, Belfast. The district judge, however, held against the Irish state on the issue of identification.

He concluded that the state had not established that the person before the court was the person to whom the English

warrants related. He accordingly ordered the release of McVeigh, which duly occurred.

This result is deeply dismaying. The Crown Prosecution Service have at every stage of these proceedings asked the Irish authorities what evidence the Irish state would require in order to meet the requirements of Irish law. They have meticulously complied with the advice they received.

Shortly after yesterday's hearing the Irish Attorney General telephoned me to express his own disappointment with the result.

I expressed to him my own feeling of profound frustration and surprise. We have agreed to consult urgently in the light of yesterday's judgment as to the next steps the Irish state might take in the case of McVeigh.

Sir Patrick, in response to questions, said: I can confirm that there is a close personal relationship between myself and my opposite number in the republic. I was grateful to him for telephoning me at a very early stage after the decision.

I have again spoken to him on the telephone today. There is no suggestion, with any foundation in fact, of our being at arms length in this regard or any other respect.

The Minister of Justice of the republic had made a statement in the Dail that afternoon to the effect that he would seek to appeal by way of case stated. That was welcome because the stance taken by the district judge, if unchallenged, would have very serious implications for the efficacy of extradition arrangements.

Soccer survival 'is at stake'

The survival of football as a spectator sport is in question because of footballism, the Prime Minister agreed during question time.

Mr Kenneth Hind (West Lancashire, C) had said that recent scenes of football hooliganism at home and in Europe would lead to the destruction of football as a sport.

"Will she consider advising the Football Association not to allow British - (protests) - English clubs to compete in European competitions?"

Mrs Thatcher: I agree that scenes we have seen on our television screen are a disgrace to civilised society and made us thoroughly ashamed that any of our people were involved in them.

I looked back this morning over the Poplewell report to see if all the steps then recommended had been taken at home and in connection with foreign travel. (Labour protests). It concerns us... to see whether all steps about international co-operation which had been proposed had been taken.

I shall be having a meeting with the Home Secretary (Mr Douglas Hurd) and the Minister for Sport (Mr Colin Moynihan) on Thursday morning. It is easier to pose the question than to find the way to stop them, convincing criminals and getting still sentences.

The survival of football as a spectator sport is in question, I agree.

More cash for charities

The British Government is to allocate 75 per cent more financial assistance than it did last year to British voluntary agencies to help with their work overseas. Mr Christopher Patten, Minister for Overseas Development, said in a written Commons reply.

The figure for 1988-89 under the joint funding scheme run by the Overseas Development Administration would be £10.5 million.

"I am sure that this money is very well spent", he added.

R&D reports from firms

Lord Young of Griffithham, Secretary of State for Trade and Industry, said during questions in the House of Lords that the Government would not be legislating to require firms to declare their spending on research and development in annual reports because it was hoped that they would do so anyway under the proposed change in accounting standards.

Housing study

Mr William Waldegrave, Minister for Housing and Planning, announced in a written reply that Cooper and Lybrand Associates would be consultants for the study into the scope for housing development in five large areas of east London. The study would start shortly and be completed within four months.

Parliament today

Committees (2.30): Questions: Trade and Industry, Housing Bill, completion of remaining stages. Private Bill: North Killingholme Cango Terminal Bill, second reading (2.30). Debate on medical research. Debate on conservation of Britain's artistic heritage.

Arable land 'set-aside' project Compensation announced for farmers

AGRICULTURE

Annual compensation payments of up to £200 a hectare will be offered to farmers who "set-aside" at least one-fifth of their arable land by taking it out of production for five years. Mr John MacGregor, Minister of Agriculture, announced in the Commons.

He denied an Opposition suggestion that this was "paying farmers to do nothing". He said that it was a payment to farmers for managing the land and keeping it in good condition and environmentally attractive.

The Government considered set-aside as an important new instrument of common agricultural policy reform.

"Its aims are to assist in getting more arable land out of production, to provide an alternative source of income for farmers most affected by reductions in CAP support, and to give reasonable payments to farmers in recognition of the environmental services they are providing to the community at large in keeping such land in attractive condition and capable, if necessary, of returning to agricultural use", he said.

"I hope that farmers will now look positively at the possibilities it offers to them, both in the coming and future cropping years."

Dr David Clark, for the Opposition, condemned the proposals as "no more than damage limitation" and ex-

remely disappointing. He said that the public would have great difficulty in understanding why farmers should be paid in effect for doing nothing.

Mr MacGregor said that the new EEC scheme to reduce surplus agricultural production by set-aside of agricultural land was agreed in principle at the European Council in February. It was compulsory for member states to introduce the scheme for the 1988-89 crop production year, but participation was voluntary for farmers.

Land set aside would have to be kept in good agricultural condition as fallow, put to woodland or used for non-agricultural purposes. It could not be grazed.

Land developed for residential, industrial, retail or similar purposes would not be eligible, but the scheme would not include other limitations on non-agricultural use, though planning controls would continue to apply.

Rates of payment would vary. For fallow land and woodland, the payment would be £200 a hectare a year, except in the Less Favoured Areas, where it would be £180 a year. There would be a reduction of £20 in either case if the fallow area was rotated round the farm.

For non-agricultural use the set-aside payment would be reduced by £50 a hectare.

There were Conservative cheers when he said he had decided not to take up an option under the Community rules to permit land set aside from arable crops to be grazed by livestock, subject to limits on the numbers, because of the difficulties of ensuring proper controls and the adverse effects which such an option could have on existing livestock producers, especially in the upland areas.

Payments would be based on farmers' arable crop pattern in 1987-88 and the first payments would be made for the 1988-89 cropping year.

Mr Clark said that the statement showed the awful cost of the Prime Minister's cave-in at Brussels last February. The CAP was in a state of crisis and in need of drastic reform. The set-aside proposals were no more than damage-limitation measures. They simply sought to tackle the effect of surpluses, and not their cause.

The proposals were extremely disappointing. The minister could have taken the opportunity to change the gear of agriculture into a less intensive one.

He asked for estimates of the amount of money to be spent this year, and the impact of the proposals on employment in

agriculture. How many agricultural workers did he envisage losing their jobs as a result of the set-aside scheme and what plans were there to compensate these people?

Mr MacGregor denied a cave-in. If they were to tackle surpluses they had to see more land coming out of agricultural production, and the Government wanted to assist that process.

The rates were one of the most difficult areas to decide in an experimental scheme and had been decided in the light of expert advice.

Sufficient funds had been set aside for 1988-89, some £16 million. It was not possible at this stage to give any indication as to the effect on employment, but he suspected it would be very slight, and possibly even favourable.

Sir Hector Moore (Dumfries, C) said that the Scottish NFU was divided in its view. If grazing was accepted there would be a big increase in livestock which would discriminate against this country. Would the minister monitor this carefully and be flexible?

Mr MacGregor said that there should not be a major increase in livestock production because there were now strict rules on how grazing follow could be undertaken. That had been one of the points he had insisted on

Prime Minister accused of persecuting pensioners

PRIME MINISTER



Mrs Thatcher: Verdict is for individual case

The Prime Minister was showing the mentality of a persecutor, Mr Neil Kinnock said, to protests from Conservative MPs, during question time.

He was asking Mrs Thatcher about the decision last week by a tribunal, which ruled that Mr John Moore, Secretary of State for Social Services, had acted beyond his powers in cutting housing benefit supplement for four Birkenhead pensioners in April.

Mr Kinnock, Leader of the Opposition, said that the social security appeals tribunal had decided that the Government had acted illegally in depriving more than 400,000 pensioners of housing benefit supplement.

Would the Prime Minister give an undertaking that the Government would neither appeal nor undertake legislation to reverse the verdict? "The Government has fouled up - will it pay up?"

Mrs Thatcher: No. We have not seen the tribunal's written decision, which may not be available for some weeks. It will be for the chief adjudication officer to decide whether to appeal.

An appeals tribunal decision is actually the first step and, contrary to what he said, I am advised that it applies only to the individual cases decided - (Labour protests) - and does not constitute a precedent.

extraordinary sense of justice and precedent.

These people were by definition on very low incomes. Would she obey the law of the land and the law of common humanity and ensure that they lost absolutely nothing?

Mrs Thatcher said that as a junior minister in that department she had for some years handled these things.

These were statutory, independent, adjudicating authorities, not the High Court. They gave a verdict on individual cases and that was why at present it applied only to those cases.

It was for the head of this independent adjudicating authority to decide whether to take it to a court of law.

Mr Kinnock: We know that the term independence has different meanings under this Government under different sets of circumstances.

The Government treats the law sometimes like children playing Ludo: if they win that's the end of the matter - if others win it's the best of three.

Mrs Thatcher: It remains the law and we on this side obey the law. It will be for the chief adjudication officer to decide whether to appeal once the decision is available. He jumps to his conclusions before we have seen the tribunal's judgement.

Biggest scheme yet for economic regeneration of the valleys

A programme for the Welsh valleys without parallel in their history was announced by Mr Peter Walker, Secretary of State for Wales.

He said that plans included a 15-point programme for new and small businesses; rebelling the Welsh Development Agency's advance factory and workshop building programme and increasing regional development grants.

Mr Alan Williams, chief Opposition spokesman on Wales, said that the proposals seemed to be a combination of the ancient, the inadequate and the irrelevant.

Mr Walker said that the programme would much improve the economy and the quality of life in the valleys over the next few years.

"In recent years, many new factories have been built and occupied. Inward investment has been attracted, many thousands of homes have been improved and many acres of derelict land have been cleared."

"The objective of the programme is to accelerate these improvements to create a viable and diverse economy and to create conditions that provide a good quality of life for the people of the valleys."

The levels of Government aid envisaged over the next three years would, on past experience, be more than £1 billion of

private investment and 25,000 to 30,000 additional jobs.

The Training Commission intended to spend an average of £1 million a week over the next three years on training and educational programmes in the valleys.

"We intend to create in each and every valley new and close links between the schools and commerce and industry."

The Welsh Development Agency would treble education advice and enterprise training for those who wished to become self-employed and create new businesses.

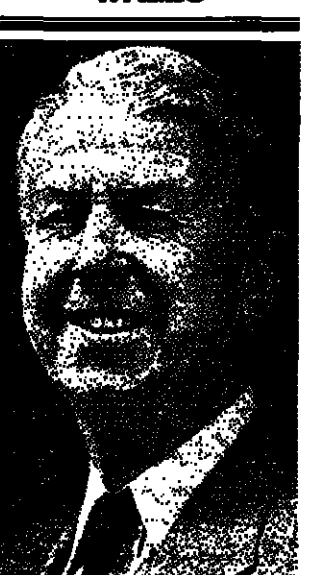
In addition to Government developments in the tourist industry, the private sector would be investing heavily in the tourist industries and two big firms alone intended investing £40 million over the next three years.

"Action will be taken to create a number of excellent venues in the valleys for music and the arts."

"Expenditure on the clearance of derelict land in 1988-89 will be 50 per cent more than last year and £42.5 million will be spent over the full three years in the biggest derelict land clearance programme in the history of the valleys."

"A wide range of schemes will be provided for improving shopping centres and retailing."

WALES



Mr Peter Walker: Regional grants to be raised

"A range of further investments will be made in hospitals and health centres and schemes will be pursued particularly to assist the elderly and to improve primary health care."

"In housing, we hope substantially to increase the number of house improvements under developing schemes, to increase the activities of the housing

associations and to double the number of private sector new housing starts over the next three years. Altogether, 32,000 houses should be improved and more than 10,000 new homes built over the next three years."

"This is a programme that will bring substantial improvements to the economy, the environment and the quality of life in the valleys. A programme that contains within it the largest derelict land clearance programme, factory building programmes, training programmes and boost to tourism in the history of the valleys."

"It is also a programme that will bring about a further substantial improvement in the quality of health care. A programme that recognizes the strong community and cultural traditions of the valleys."

"It is a programme that will provide a fine foundation for future activity, a foundation that will give the people of the valleys an opportunity to see that their efforts, enthusiasm and enterprise will result in a strong economy and good quality of life with which to enter the next century."

Mr Alan Williams, chief Opposition spokesman on Wales, said that everyone wanted more resources and a solution to the problems of the valleys, but the proposals seemed to be a combination of

the ancient, the inadequate and the irrelevant.

Did Mr Walker agree with the Opposition's diagnosis of the valleys as being of unusually high poverty, with abnormally high instances of ill health and unemployment, and of desperately inadequate housing?

Would he confirm that the £500 million for this area of severe deprivation was the same amount that the Porsche-owning yuppies of the South-east would receive over six months as a result of the Chancellor's Budget?

Would he also agree that £250 million was money merely coming back to the valleys after it had been stolen from them by the Government through alterations to the rate-support grant?

The Welsh Office had said that £400 million was needed for house repairs and renovations alone in the valleys. Against that massive sum, how did he justify £8 million extra for house repairs?

Even with the £20 million already announced, the total was well below the £40 million that breweries were providing for public house restoration in the valleys.

Would he confirm that the two companies about to invest £40 million in the valleys were in fact breweries?

The Opposition welcomed the refurbishment of the miners' institutes so that at least they would have pleasant surroundings in which to contemplate their redundancies and continuing unemployment.

The Secretary of State had boasted of obtaining every penny he had asked for from the Cabinet, but was there any new money in the package and if not, why not?

The new WDA factories were welcome, but they were likely to create only 4,000 jobs in an area of 40,000 unemployed.

The increase in applications for regional development grants of which Mr Walker boasted, were the result of a panic rush to beat the deadline of March 31 for abolition of the grant and were a form of insurance. Many of the proposals would never take place.

Was his announcement of a hope to reduce unemployment by 26,000 a firm target which he would be willing to stand by?

Mr Walker said that housing conditions in the valleys were very bad. They had been very bad in 1979 when the Conservatives took office.

But the reality was that in one year the Government had improved more houses than in the whole of the five years of the Labour Government. On top of that the Government was to improve a further 32,000 houses, yet now the Opposition

said that that was still not enough.

The £500 million was not the totality of public expenditure. In addition, health, education and local government services amounted to £50 a week a household in public expenditure.

The programme provided the biggest factory building programme, but the 4,000 jobs Mr Williams spoke of were only for the WDA factories. A huge factory-building programme would take place as a result of enormous investment that was taking place.

There were 11 companies which would, in the next three years, invest £200 million in capital investment.

It was an enormous programme and if the Labour Party would not accept that, the people of the valleys would.

Sir Anthony Meyer (Clwyd North West, C) said that this was a most imaginative and far-reaching proposal which would bring fresh hope to the people of the valleys. How much money was being made available for industrial expansion and economic recovery?

Mr Walker said that, in the next three years, £500 million would be spent just on the urban aid programme. Government grant for regional assistance and the factory building and derelict land clearing programmes. That

worked out at £1,900 for each household in the valleys.

Mr Gerald Howells (Ceredigion and Pembroke North, SLD) welcomed this initiative which, he said, was a step in the right direction. Could Mr Walker assure them that he would look after the Welsh language and its culture?

Mr Walker replied that more needed to be done through the educational system and elsewhere to encourage the Welsh language and culture. Six major buildings were to be developed for the performance of music and the arts in the valleys.

Mr Allan Rogers (Rhondda, Lab) said that, in the Rhondda, 18,000 houses were substandard and needed improvement grants.

Mr Walker said that the target for improvement was 32,000 more houses.

Mr Neil Hamilton (Tatton, C) said that the most successful method of regeneration involved harnessing the resources of the private sector to those of the public sector.

Mr Walker said the investment in the valleys from 11 firms alone would total £200 million over the next three years. The Government believed that regional development grant and regional selective assistance would generate at least £1 billion of private investment.

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WEDNESDAY PAGE

Putting the bloom on Joyce

Was James Joyce's wife a half-witted domestic accessory or midwife to his genius? Bryan Appleyard meets the woman who says Nora was no fool

"And there she was, Anna Livia, she doesn't catch a wink of sleep, putting around like a chit of a child, Wendavanda, a finger-thick, in Lapsunmer skirt and damask cheeks, for to ishim bon-zow to her dear dubber Dan."

No woman can have left such a bizarre or monumental literary legacy as Nora Barnacle. She was the inspiration for two of the most awesome fictional creations of the century — Molly Bloom and Anna Livia Plurabelle. The very rhythm of her speech is embedded in two of the most celebrated and complex novels of the age — *Ulysses* and *Finnegans Wake*. The latter is probably the most admired yet widely unread novel in any language, as it is not even written in recognizable English but in a version of the language deformed by dream as in the quotation above.

Yet the conventional picture of Nora remains that of an illiterate, slovenly peasant girl who happened to be picked up by James Joyce in a Dublin Street in June 1904. Joyce at the time was a short-sighted, arrogant man of 22. He was already firmly convinced that he was a genius, but his adult experience of women seemed to extend little further than a few encounters with prostitutes. Yet, by some extraordinary chance, the woman he decided to accost was to stay with him until his death in 1941 and to provide him with all the material he needed to create two of the most complete and convincing female characters in the history of fiction.

So, clearly, the conventional picture cannot be quite right. She

could hardly be a half-witted accessory in the domestic life of the genius. Joyce knew no other woman as well, he depended upon her and he regarded her with a high degree of awe and longing. He even set the entire action of *Ulysses* on June 16, 1904, the date of his first formal outing with Nora. Even short periods of separation from her would reduce him to a kind of helpless erotomania, which was relieved only by the exchange of wildly scatological letters.

In every sense there was a story to be written about Nora Barnacle and now the journalist Brenda Maddox has written it. *Nora* is a 600-page corrective, a large and devoted assessment of a real woman who was in danger of becoming less real than the fictional characters she had inspired. Most obviously it stands as a companion volume, a kind of respectful response, to Richard Ellman's biography of Joyce himself. That book is widely regarded as the greatest literary biography of the age. But, for Maddox, it mistreated Nora.

"This whole thing started in late 1982 when my husband gave me the Ellman biography," she explains. "I read it like a novel — all 800 pages of it. But I ended up wanting to know more about Nora. There was a woman there, a very amusing woman. I wanted to know how she did it, coming from Galway to having dinner with Sylvia Beach and Samuel Beckett."

"It was obvious reading that book that there was a woman who had not been covered properly. He made her into *Our Lady of the Footnotes* — she says something funny, it's down in the footnotes. I



Searching for "Our Lady of the Footnotes": Brenda Maddox; (inset) Nora Joyce, née Barnacle

figured out pretty quickly that if there was all this stuff about Joyce, then there must be a lot of stuff lying beside it about Nora."

She was right. Not only was there the hitherto ignored and downgraded material which everybody knew about, there was also unpublished material at the British Library and Cornell University, as well as the letters of Lucia, the Joyce's daughter who was to descend into schizophrenia, and of Helen Kastor Joyce, their daughter-in-law. The real Nora began to emerge — sexy, fierce, witty and an almost too good to be true heroine of the post-

'They were closer than most couples'

life after Nora's death. Stephen was furious about the biography, claiming it represented an unjustified intrusion and he has since destroyed some of Lucia's unpublished letters. Maddox says she thought it was a pity but in any case many of Lucia's letters were already in the public domain.

"No relationship is closer than the daughter to the mother," she says. "And Lucia was able to express it quite beautifully. That seems to me important." As a result of her discoveries, Maddox is now a star in the international James Joyce industry, the vast academic circus which travels the

world agonizing over interpretations of the great man's prose. It is an odd role for a writer previously known for her studies of the communications industry and the problems of step-parents. But she grows irate if you mention this.

"What is a journalist not supposed to write about? The communications industry. Northern Ireland. Nora Joyce... you do it the same way. I feel I've written the same book five times."

Maddox was brought up a Catholic in a small town in Massachusetts. She won a Catholic Women's Club scholarship to university; her local priest signed the cheque. As he raised the pen he asked which college she was going to. She told him Harvard and he put the pen down. There, he assured her, she should lose her faith.

He was right, though Harvard was not entirely to blame. James Joyce's novel *A Portrait of the Artist as a Young Man* also helped push her over the edge into disbelief. So she shares some sense of the cost of a rejection of a firm religious background with Joyce and Nora. Unmarried, they fled Ireland to the horror and condemnation of their contemporaries. And Joyce remains, in some eyes, a kind of Antichrist, though the Jesuits, who educated and failed to hold on to him, are now studying his works more closely.

For Maddox, it was Nora who helped him shake off their influence. "He knew nothing about women. His sisters were quite inhibited and there had only been a few encounters with prostitutes. Nora told him how it was from a woman's point of view. That, plus her sexual frankness, changed his views about the world. He discovered that women had sexual appetites too. It wasn't just about what men wanted. All his books except for *A Portrait* and with a woman's voice."

After Harvard, Maddox's interest in Joyce languished. In 1960 she travelled to England to study at the London School of Economics. She married John Maddox soon afterwards. This brought her two step-children and, later, she had a daughter of her own. Then, for a total of 18 years with one five-year break, she worked for *The Economist*, writing on the United States, communications and Ireland as well as being Home Affairs editor.

Then, at last, Nora Joyce née Barnacle returned to haunt her. But after 600 pages several delicate questions remain: was Nora all of Molly Bloom and Anna Livia or merely a part? Did Joyce create her or did she save him? None of the questions is simply

answered. But certainly the book does not elevate Nora by lowering Joyce. Maddox is not "a card-carrying feminist", so she is not out to make Nora everything and Joyce nothing. Reading the book, however, does demand that we accept a new and subtle kind of balance of understanding.

"Joyce was a genius. He knew he was a genius and all his life he took what he needed. He saw Nora in a crowd. She was perhaps not the only woman in Ireland who could have been right for him, but she was certainly a rare woman who would accompany him, look after him. He certainly picked a physically strong woman."

"But he did do a lot for her as well. The lives of her sisters show what might have happened to her — none of them escaped from quite gruelling poverty. It worried Joyce the extent to which he had created her. But that's marriage. Who can say who does more for the other? They were closer than most couples. She was sexy, very attractive to men and she enjoyed attracting them. So why did she pick a weakling? Well, he mothered her — they were both motherless in a sense — he indulged her, she couldn't have had such a life with anybody else."

Then, of course, there is the whole question of whether this kind of detailed, intimate, revelatory narrative is of any significance to the books themselves.

"Well, I think there has been a change in literary biography. When Ellman published his book in 1958, the sexual history was not considered a proper concern. Now feminism has done its work and people are interested in wives. It's a big Eng Lit question whether all this helps our reading of the books. But if it encourages some people to read Joyce, that's fine by me."

Whether it does or not, Nora can now no longer be pigeonholed as the illiterate peasant who could not read to the end of *Ulysses*. The truth, according to Maddox, is that she actually preferred the infinitely more "difficult" *Finnegans Wake*. And, besides, even if she didn't actually read it, she clearly acted as a kind of midwife to *Ulysses*, a role which is more than most of us, man or woman, will ever be remembered for.

"I hope people feel at the end that it has been a woman's story, that they have some idea of the complexity of marriage. Of course she didn't finish *Ulysses*, but neither did Yeats and neither did most of the human race. Anyway I hope people read this book and I'm glad I've finished it."

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Nora: A Biography of Nora Joyce by Brenda Maddox is published tomorrow by Hamish Hamilton (£16.95)

The real homework starts here

What do teachers expect of primary pupils and do parents need coaching in how to prepare their children?

Parenthood is tough enough without exams in the subject. But this week former education minister Sir Rhodes Boyson was unrepentant about his suggestion that parents should be tested when their children reach the age of five.

The Boyson exam would look like this:

- Can your child: dress itself, wash itself, feed itself, use a knife and fork, use the lavatory properly?
- Does your child: know where it lives, know its birthday, know colours, know when to use please and thank you, have the ability to recite three nursery rhymes?
- Can your child: sit still for five minutes, sort out five objects in order of size, complete a jigsaw of 12 pieces, understand the use of the words front/behind, last/first, big/little, more than/less than, recite the days of the week?
- Can your child: hold a

pencil, hold a paintbrush, count and recognize numbers one to five, recognize its own name in print, follow a sequence of pictures in a book?

Boyson insists: "If teachers are to be monitored to see that they get children to a certain standard at ages 7, 11, 14 and 16, then parents should be under a similar obligation. Perhaps we might say that unless the children have reached the standard which makes classroom learning possible they will have to go in to special classes. Otherwise they can simply hold a whole class back."

Some schools already send questionnaires to parents of incoming children. These act as guidelines to what is expected.

A recent study carried out at 33 Inner London Education Authority infant schools which monitor children from the summer before they enter the school until the end of



First day: Prince Harry shows his school technique

their first year of junior school concluded that the strongest predictor of school attainment at the age of seven was the extent of knowledge about the three Rs at school entry. Schools, it seemed, did not effectively compensate for early variations in home teaching.

This kind of evidence may make some parents feel even more inadequate and others even more competitive. In the

private school sector, children are already expected to reach a certain level by the age of five if they are to be in the running for a place. So what do schools look for, and is the Boyson list a good one?

Mrs Jacina Bird is headmistress of Falkner House Girls School in Brechin Place, South Kensington, London, and is in charge of 135 girls aged between 4 and 11. She says: "We are an academic

school and before we offer a child a place we carry out a psychological assessment by an educational psychologist.

"Many other schools have assessments done by teachers, and that puts a great deal of pressure on parents and nursery schools to make sure the children can read and write to a degree. However, we feel it is our job to deal with the three Rs."

She explained: "Since our test is a verbal one the child who is at the greatest advantage is the child who is spoken to and read to a great deal. Once they start we also find it a great help if children are reasonably independent, if they can dress themselves, if they can finish a task and then tidy up afterwards."

"Your heart always sinks when you say 'everybody line up at the door and put on your Huskies' then you hear a little voice: 'I don't know how to, my nanny always puts it on for me.'"

Lee Rodwell

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Is glasnost glamorous and has it helped Russian women?

Soviet style wars



Heroes of and for the people? Tereshkova (left), Kalinnina

their natural softness of character, their maternal instincts and assure them that true emancipation does not mean equality with men in either pay, promotion or family responsibility.

In an analysis of women's labour, *Izvestiya*, the journalist Yuri Rylov points out that women spend only 17 minutes a day on their children. "So what kind of family upbringing are we talking about? Not one that involves fathers apparently. A few months ago in *Literary Gazette*, the critic Vladimir Bonarenko analysed several recent novels and pointed out that the new female characters refused to commit themselves, to 'give' themselves to a man. This, he thought, was entirely realistic and he was horrified: 'How can even a modern woman escape from the genetic memory of reliability,

stability, female conservatism and humility... developed not by tyrannical men but by nature itself in order to preserve the family as such?'"

In an interview, Tatyana Zaslavskaya, an economist and sociologist, was asked: "Why was your speech at the last meeting of the Academy of Sciences so sharp?" With some asperity Zaslavskaya pointed out that even feminine humility will not allow her to encourage shoddy or dishonest work. But she also asserted that: "Most women have no desire to rise to the highest levels in their career." Then she was photographed carrying a samovar.

To make sure that women retain this lack of desire and return their attention to the home and family, while continuing to work, a new educational policy has been developed. Teachers are to encourage traditional roles and to combat any show of ambition in girls. In an article in *Moscow News*, Maya Gassina, the writer, openly voiced her envy of what Western women have achieved and noted that "the majority of our women, those 'who have achieved', cannot rise higher than a certain rung of the social ladder."

Gassina's comments seem to be the only evidence of the rise of feminism hailed by Western journalists. They sound more like a desperate and furious cry against injustice in practice and, increasingly, in theory.

Helen Szamuely

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Picture of hope

The Imperial Cancer Research Fund yesterday launched a video to offer a message of hope to parents whose children are stricken with the disease. Devastating though it is to learn that a child has cancer, parents should take heart from the knowledge that the most tremendous strides have been made in treating childhood cancers in recent years — and that children have a higher chance of recovery than adults. Professor James Malpas, speaking for the Fund, said: "There have been dramatic increases over the last two

decades in our ability to cure certain forms of childhood cancer. Nine out of ten children who contact Hodgkin's Disease today will survive."

Wonderful sight-saving techniques have been pioneered for treating retinoblastoma, an hereditary eye cancer, and for pinpointing in the womb those babies who might be in danger from it. And there is also a 60 per cent recovery rate from the osteosarcoma which struck Senator Edward Kennedy's son — in some cases without the need for amputation; and a 70 per cent chance of surviving the most common form of childhood cancer, leukaemia, and 65 per cent from rhabdomyosarcoma, a muscle cancer. Wilms' Tumour, a kidney cancer, now carries an 80 per cent chance of survival. The video, *Cancer — The Children's Story*, can be rented (£5 a week) or bought (£19.95) from Plymouth Medical Films, Palace Vaults, 33 New Street, Barbican, Plymouth, PL1 2NA (0752 267711).

Sitting pretty

Cat fanciers will go wild at Harrods, where two unusual collections of American cat cushions are displayed in the ground floor gift hall. The homely fabrics of The Toy Works of Fiddler's Elbow

BRIEFLY

A round-up of news, views and information



Quote me...

"I think I'm reassuring to people out there. I mean, I am not Bo Derek." Barbara Bush

Road, Middle Falls, New York, are a revival of a Victorian art form. There are kittens and a grinning Alice-in-Wonderland Cheshire, too, for around £13. Less nostalgic cat-lovers will fall for the black velvet cushion-statues of Jamie's Cats, from Lady Slipper Designs ("a non-profit cottage industry serving people in northern Minnesota since 1973") for around £50

each. These sleekly sculpted Siamese get into the most amazingly lifelike positions and would be a witty addition to any scratched-up sofa.

Bedtime reading

Theoretically, men should buy women *A Woman's Guide to Men & Sex* (£12.95) and women should counter with *Snakes and Ladders* (£5.95) when the two complementary volumes on male and female sexuality and emotions are published by Century next week. The first is a graphically illustrated "how to" guide to making a man happy emotionally and in bed, for women who still admit to such an aim. It is by Dr Andrew Stanway, described as a specialist in "psychosexual and marital medicine." The second, by agony aunt Clare Maria Campbell, aims to offer a man vital insight into his partner's psyche at crunch periods for her, such as maternity and menopause. Dr Stanway points out that many books have been written about the sexuality of women, far fewer about that of men. But assuredly women will be the prime purchasers of his book. The fact that men generally do not read such stuff is the stumbling block on which their effectiveness falters.

Top stuff

Debbie Moore's Pineapple label is still churning out top body-conscious tops at rock bottom prices. Whatever the shape of her exercise empire, the season's three sexiest shapes — the wrap, the tie-front and the Bardot off-the-shoulder neckline — are available in Pineapple's signature stretchy cotton Lycra jersey by post or phone from Pineapple Mail Order, 7 Langley Street, London WC2H 9JA. The wrap is £27.99, the tie-front £16.99 and the Bardot £25.99 or £27.99 in a stunning body version and £39.99 extended into a knock-em-dead little black dress. Telephone 01-497 2799 or 01-497 2589.

Tennis and tennis

Tennis buffs will appreciate the new Wimbledon collections of Minton and Royal Doulton china. Doulton goes for the modern championship image with a border in the All England Club colours of green and purple as a border design, while Minton makes use of 19th-century watercolours of "Tennis Party" and "On the Lawn" by E.F. Brewster. The collections will be available all year long but will have pride of place at Wimbledon during the championship fortnight.

Victoria McKee

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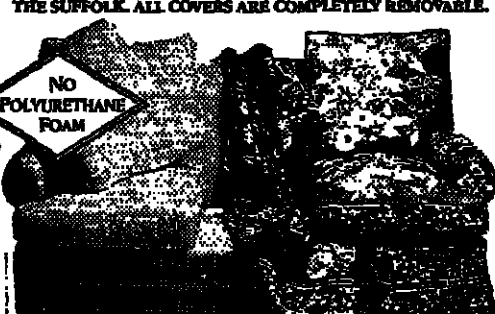
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ARMS AND THE MEN

Mr Neil Kinnock now faces accusations on a wide front in the Labour Party that he is guilty of the kind of personal rule which overrides consultation. It was the charge directed at him by the Transport and General Workers' Union and others on the soft left. It is now the accusation made by Mr Denzil Davies, Labour's shadow defence minister, who resigned because he was "fed up with being humiliated by Mr Kinnock" who "never consults me about anything".

The charge against the Labour leader is precisely that which he himself has so often made against Mrs Thatcher: namely, taking policy-making into his own hands without giving due weight to colleagues. Indeed, the manner of Mr Davies's precipitate resignation bore a certain resemblance to Mr Michael Heseltine's departure from the Government. In both cases there were differences over policy, but the last straw was less the policy than the way in which it was managed.

There are, however, fundamental differences, quite apart from the fact that Mr Davies's bizarre and impulsive declaration of his resignation to the Press Association after midnight was so different in mood from Mr Heseltine's haughty walk-out from the Cabinet. Whatever her difficulties, Mrs Thatcher has always drawn sustenance from the fact that she was elected by the Conservative Party to set policy on the lines she has pursued.

Mr Kinnock, however, was elected to do something very different from what he is now proposing. He was promoted for the leadership by the soft left to usher in the unilateralist millennium and to shift domestic policy decisively towards socialism. He has retreated from both positions.

Labour's commitment to unilateral disarmament was essentially a moral position, even though the morality of many who have proclaimed it has been rooted in an inability ever to concede the possibility of danger from the Soviet Union. It was supposed that a grand gesture of unilateral renunciation of nuclear arms would set an example which would be followed, making the world a safer place.

Since his election defeat last year, however,

Mr Kinnock has seized the chance offered by the changed US-Soviet relationship to shift Labour defence policy to a trading posture in which Britain gives up its nuclear arsenal altogether in exchange for an equivalent but small reduction in Soviet fire-power. It is unilateralism with a dash of multilateralism.

Mr Davies himself occupies what in Labour terms is regarded as a multilateralist position. Despite Mr Kinnock's shift towards multilateralism, there are still policy differences between them. Whereas Mr Kinnock now seems to favour bilateral negotiations with the Kremlin which would go on regardless of the East-West negotiations overall, Mr Davies thinks that the only sensible approach is for the British weapons to be included in any general negotiation. Undesirable though it still is in terms of European safety, Mr Davies takes the more logical posture of the two.

Mr Kinnock is now under fire from his left and his right. But his greatest danger is from the soft left. Although many moderates supported him as the most pragmatic of the left-wing candidates, it is above all to the soft-left that he owes his position.

They are now disillusioned, both by his techniques of leadership and by his policies. He is foolish to suppose that he can solve his difficulties by sleight of words and outmanoeuvring colleagues in off-the-cuff remarks on television without a proper examination of the policy. He faces a bitter and divided party conference this autumn.

If Mr Kinnock were in office, of course, it might be different — and here is another distinction between his personal policy-making and that which he has alleged against Mrs Thatcher. Parties in power are reluctant to risk its loss by attacking their leader. Parties out of office trying to make policy in preparation for power are less inhibited.

Even though Mr Kinnock is stimulated more by power-hunger than by conviction, it may be conceded that what he is trying to do is more realistic than what Mr Benn would have him do. But his leadership is unimpressive. He and his divided party can still be numbered among Mrs Thatcher's greatest assets.

A BANK OF EUROPE

Pressure on Britain to become a full member of the European Monetary System is growing again in the councils of Europe. On Monday Mr Nigel Lawson, the Chancellor, succeeded at a meeting of EEC finance ministers in resisting a commitment on all Community members to join the exchange rate mechanism, defending Britain's right to join when it suited her. But as the Foreign Secretary, Sir Geoffrey Howe, remarked recently it will become progressively less convincing to go on arguing that the time is not yet ripe for Britain to join.

From Britain's point of view the timing of this revived pressure seems distinctly odd. The pound has just been through a traumatic period in which it first appreciated by about 6 per cent against the German mark and then lost half that gain before recovering in recent trading towards the higher levels. This performance, which was accompanied by interest rate cuts of 1.5 per cent on the way up and increases of 1 per cent on the way down, is difficult to reconcile with a permitted fluctuation of only 2.25 per cent either side of the central parity inside the EMS. The experience of the last few weeks is unlikely to have persuaded Mrs Thatcher that British membership of the EMS should come sooner rather than later.

Nevertheless both Germany and France have recently made semi-public calls for Britain to join which have been accompanied by lightly veiled threats should she continue to decline. To a great extent this is simple bargaining of the kind which is routine in EEC negotiations. But underlying it is also a renewed impetus towards European monetary integration.

The immediate spur is Dr Helmut Kohl's desire to achieve some solid progress during the German presidency of the Council which ends this month. In the longer term, the completion of the market in 1992 raises the question of whether there should not be a single unit of account. Both Germany and

France are anxious for Britain to play a full part in this process, but if Britain does not become a full member of the EMS they may go ahead with the next stages towards monetary integration anyway, leaving Britain to make the best of whatever they decide.

The majority view is that the next step should be the creation of a European central bank. A single central bank, it is argued, could manage the EMS better and would probably be a necessary precursor to the ultimate aim of a single currency. Exactly how the bank should be set up has already caused dissent. Herr Karl Otto Poehl, President of the West German Bundesbank, has made no secret of his view that it should be modelled on his own institution. The Bundesbank has a high degree of political independence which it has used to pursue the rigorous counter-inflation policy that has made Germany one of the lowest inflation countries in the world.

The French, on the other hand, have never found being in thrall to the Bundesbank through the exchange rate link of the EMS entirely agreeable. They incline more towards a federal type of institution in which all the existing central banks would have some representation. This would curb the deflationary instincts of central bankers, reduce the influence of the Bundesbank and permit greater flexibility in balancing employment aims against the control of inflation.

Although the new institution is talked of in terms of 1992, there is no reason why it should necessarily accompany the other reforms now under discussion. But if and when the new institution comes into being, its design will be important to Britain, as to every other EEC member. Contrary to the French view, there is much to be said for an independent bank dedicated to the defeat of inflation and uninfluenced by the short-term views of politicians, and Britain should aim to ensure this outcome. The surest way to begin the process is to become a full member of the EMS.

WHEN MERCY IS WISDOM

Mercy is not a commodity in free supply in South Africa. Neither, let it be said, is it readily available in the rest of Africa. South Africa, however, continues — against mounting evidence to the contrary — to see itself as a Western Christian country and to derive a certain pride both from its legal system and from its largely independent judiciary. It was that claim which kept the dwindling hope alive for the so-called Sharpeville Six in their long-drawn out fight against the death sentence.

Yesterday the battle seemed lost as the trial judge refused to re-open the case to hear fresh evidence which, it was claimed, might have saved some of the six from the gallows. Today, as the Sharpeville Six prepare once again to throw themselves on the questionable mercy of President Botha, international protest against their fate will recommence in earnest, feeding into the campaign, now endorsed by Mr Michael Dukakis, to have South Africa declared an international outlaw.

Much of this protest is based on the assertion that the conviction of the Six rested on an extreme interpretation of the doctrine of common purpose. The belief was encouraged that the accused had been innocent bystanders when an enraged mob stoned and burnt the deputy mayor of Sharpeville on the first day of the township violence which wracked South Africa from 1984 to 1986.

Uncontested evidence was given at the trial, however, that each of the accused had materially assisted in Mr Dhlamini's particularly gruesome fate, from shouting encouragement to the mob to kill him, to disarming him, victim, overturning his car and stoning him. Moreover, the state witness on whose alleged perjury and claim of police intimidation the

application for a re-opening of the case depended has still failed to produce an affidavit to support the claims of the defence.

So much for the myths and assumptions which have grown up around this case — assumptions which could yet be sorely tested in this country when members of the Belfast mob which killed two British soldiers are brought to trial. When the myths are stripped away, the issue that remains is as much a question of Mr Botha's political judgement as it is one of South African justice.

The cause of the Sharpeville Six seems a natural case for clemency. Regardless of whether the doctrine of common purpose was correctly applied to secure a conviction, the fact that no one was identified as having delivered the fatal blow should be sufficient to prevent the State from exacting the extreme penalty. Mr Botha's reluctance to grant clemency before now probably has as much to do with his determination to set an example to the still sullen streets of South Africa's black townships as it has with his characteristic refusal to bow to international pressure.

He seems unlikely to reverse that position, although his excuse that he does not interfere in the judicial process has begun to look threadbare since he summarily stopped a murder trial involving members of the South West African Territory Force earlier this year. Nevertheless, as Mr Botha weighs up the merits of clemency against his political instincts, he should consider the plight of his own country which is drifting ever closer to complete international isolation. Political instinct, if nothing else, should direct him to exercise his prerogative of mercy. In this case, to be merciful is also to be wise.

Talking points in Middle East

From Sir Alfred Sherman
Sir, Close reading of the pronouncement by Sir A. J. Ayer and others (letter, June 10) shows it to be intrinsically and dangerously misleading. Its calculated sleight of hand is exemplified by its claim that Israel's occupation of the West Bank and Gaza "has entailed the denial of the Palestinian right to self-determination".

The fact that this right did not exist in either the West Bank or Gaza prior to 1967 alone makes this a misuse of words. To ignore this and its corollary that "Palestinianism" and self-determination were a post-1967 expedient (and still rejected expressly by Syria and tacitly by Jordan) is suppressio veri.

To equate the Government and State of Israel with the PLO is equally misleading. The PLO was established in the early sixties with the sole aim of "liberating occupied Arab lands", i.e., the territory of the post-1947 State of Israel, by use of the "armed struggle", i.e., attacks on mainly civilian targets in Israel, and abroad. So long as they retain that aim, it is inconceivable that Israel should deal with them.

This consideration makes the international conference proposed by the signatories a snare and a delusion. Nor would it make sense to have the peace dictated by a great power jamboree including the Soviet Union. Quite apart from the fact that the Soviet Union has no diplomatic relationship with Israel and persecutes its Jewish minority, its involvement in the Middle East since it first gained a foothold by the "Czech" arms deal with Nasser in 1955 has been wholly mischievous and destructive.

In any case, whatever rhetoric circumstances may impose on him, King Hussein would not accept any change in the status quo which would make his throne vulnerable. He can risk neither taking the West Bank back into his kingdom nor allowing an independent state committed to his destruction and armed by the Soviet Union.

I fear that by raising false hopes among the Arabs and encouraging them to action which can only rebound on them under circumstances as they are, our *literati* are, actually harming them. Surely it is unfair to make others pay for their self-indulgence.
Yours sincerely,
ALFRED SHERMAN, Chairman, Policy-Search, 14 Turland Street, Westminster, SW1.
June 10.

Aids insurance risks

From the Chief Executive of the Association of British Insurers
Sir, Your editorial of June 9 helpfully raises a number of the issues involved with testing for HIV (human immunodeficiency virus). However, your statement that the fact of having taken an Aids test is the criterion for life insurance companies in deciding whether to provide life cover is not true.

Where the result of the test is positive, cover cannot be offered, but taking a test is not in itself a barrier to obtaining cover. I would particularly stress that routine testing in connection with, for example, blood donation, travel and sexual screening does not preclude acceptance of a proposal for life insurance if the test is negative.

As you rightly point out, insurance companies must be entitled to refuse cover where the risk is unacceptable, since to do otherwise would put in jeopardy the funds entrusted to them by their policyholders.
Yours faithfully,
M. A. JONES, Chief Executive, Association of British Insurers, Alderman House, Queen Street, EC4.
June 9.

Waiting time

From Mr Peter L. Baldwin
Sir, Although the "call button" is not always answered promptly in aircraft cabins, I have expected for some years that a similar idea would come into use in restaurants (letters, June 3, 9, 11).

Each table would have a candlestick with a small lamp at the top, charged by a battery. It would be illuminated when a button at the base was pressed and extinguished in the same way.

Then the host would be able to continue his conversation without his attention being diverted to attempts to attract a waiter's attention.

Yours faithfully,
PETER L. BALDWIN, 6 Frank Dixon Close, Dulwich, SE21.
June 7.

From Mr John Frost
Sir, I wonder what percentage of the Telecom profits can be attributed to the request "Hold on a minute, I'll get a pencil and paper".

Yours faithfully,
JOHN FROST, 8 Monks Avenue, New Barnet, Hertfordshire.
June 9.

From Mrs Barry Hewlett-Davies
Sir, Never mind about the fruit-picking (letter, May 31). Have I the patience for "New laid eggs while you wait"?
Yours faithfully,
JANET HEWLETT-DAVIES, The Penthouse, 7 Chichester Terrace, Brighton, Sussex.
June 9.

Concern for air and sea safety

From Dr W. F. Stuart
Sir, In *The Times* of July 20, 1987, Professor Hide drew attention to the financial crisis facing the science of geomagnetism. The purpose of this letter is to draw attention to the possible consequence that magnetic reference may no longer be available for navigation in the British Isles and their coastal waters.

Compass variation and its annual change, for use in Britain and worldwide, are computed by the British Geological Survey (BGS) on behalf of the nation. The Hydrographic Office, Civil Aviation Authority and Ordnance Survey include the information in maps and charts used for navigation by land, sea and air, and for other direction-finding purposes.

Despite international regulations making it compulsory for ships and aircraft to carry compasses and magnetic reference data, these national agencies claim exemption from the Rothschild principle of paying for the scientific work they use, arguing that because of satellite positioning, inertial reference devices and

beacon systems, their dependence on magnetic reference is minimal and decreasing.

Computation of the geomagnetic field model for the next series of navigational charts in 1990 must begin later this year. The decision to proceed, or not, is imminent. Without demand from a user community BGS will be unable to continue geomagnetic field modelling for navigation.

Charts, Ordnance Survey maps, air traffic lanes, beacons, and runway approach plates will, therefore, not include magnetic reference or may include magnetic reference which is out of date and becoming increasingly inaccurate as time passes. The consequences in terms of safety at sea and in the air would be serious for all those not equipped with advanced navigational technology.

Yours faithfully,
W. F. STUART (Head, Geomagnetism Research Group, British Geological Survey), Anston, St. Ninian's Avenue, Linlithgow, West Lothian.
June 11.

Green belt's future

From Mr David Green
Sir, The Adam Smith Institute (report, June 9) has addressed the housing problem of the South-east in simplistic fashion and has produced a simplistic answer. Certainly there is plenty of well-fingered hand in the green belt and many houses could be built on it. But what then? Will London's traffic move any faster with even more people struggling for space? Will the cost and waste of resources already attributable to the cancerous growth of the South-east impinge any less on the national economy?

It is no accident that incomes and property prices three times those found in areas such as this yield little if any real advantage — economic or in living standards. Virtually all the difference is swallowed by the diseconomies of scale increasingly found in all major population centres.

Teachers' burdens

From the Headmistress of Woodford County High School
Sir, The non-teaching demands on teachers' time referred to by Mr Jonathan Bard (June 9) should come as no surprise: if heads are employed to teach, this is a singularly expensive way of providing education.

I do not believe that I am employed to teach: if I go into classrooms, it is to observe others teaching, as part of my responsibility for monitoring standards in my school. Heads are professional educational managers, who have risen through the ranks as managers should. Their expertise as classroom teachers enables them to understand, advise and direct others.

Heads are appointed for their experience of schools, their educational vision and their managerial skills. The frustrations only come where we have responsibility with no control: it is this control, surely, which the secretary of state is now putting into those hands most suited to receive it.
Yours faithfully,
SUSAN CAMPION, Headmistress, Woodford County High School, High Road, Woodford Green, Essex.
June 10.

Sign of the cross

From Mrs Sheila Horko
Sir, There is much to be said for a memorable on-the-spot reminder to drivers of the places where road accidents and fatalities are particularly likely to occur.

Your recent correspondents have recorded two such — white crosses (Mr Richards, June 2) and Buddha-inscribed stones (Mr Stevens, June 8).

Some years ago large "black widow" posters appeared in parts of Britain, but were not particularly memorable, especially for women drivers. On the other hand, I still remember vividly after more than two decades, the trail of notices at accident black spots on the old, narrow, winding and poorly-surfaced road on the Spanish Mediterranean coast which conveyed the stark message: "X muertos (dead) — XX heridos (injured)".

I am, Sir, yours etc,
SHEILA HORKO, Flat 2, 17 First Avenue, Hove, Sussex.
June 10.

Rescue alarms

From Mr Kenneth Bird
Sir, The letter from the Director General of Help the Aged (June 10) concerning "the simple solution to dangerous falls in the home" is very misleading.

Over a number of years during which I worked with Age Concern, I saw almost every alarm system manufactured, and they all worked perfectly well once the system had been activated.

With elderly people, it is not uncommon for a fall to occur as a result of a heart attack or a faint when it is not possible for the instrument to be set off. Under these conditions, any device which does not incorporate an automatic activation (perhaps one operated by mercury) is useless. As far as I know, none of them do.
Yours faithfully,
KENNETH BIRD, 4 Cowdrey Road, Wimbledon, SW19.
June 10.

Communications and electronics now make all the advantages of human corporate activity attainable without the physical aggregation of its participants. In such circumstances even contemplating further concessions to the trends which historically made sense of cities would be folly.

Before long some nation will apply modern technology in eliminating the whole wasteful surcharge which living and working in different but proximate locations generates. When that happens we shall look pretty silly competitively if meantime we have invested still more in an infrastructure whose very rationale became obsolete the moment people ceased to have to come together to work together.

Yours faithfully,
DAVID GREEN, Rhod yr Harding, Castle Morris, Nr Haverfordwest, Dyfed.
June 9.

VAT on borrowing

From Mr Murray Inglis
Sir, I believe there is a simple mechanism by which interest rates can be brought down to a level which will make sterling less attractive in the currency markets whilst acting as a strong deterrent to consumer spending.

Subjecting interest rates to a charge of value-added tax would allow the Bank of England to reduce interest rates to an acceptable level whilst the addition of VAT, payable by non-business borrowers, would push the cost of borrowing back up to its current level or in the case of credit cards issued by stores or the major banks conceivably well in excess of present costs.

The high rates of interest charged by these latter finance houses would be further accen-

Rowntree bids

From Mr C. L. Griffiths
Sir, A lot of cant is being talked about the European chocolate market in the light of the takeover battles that are under way.

The European chocolate market is mature: it has substantial surplus capacity and is broadly static in real terms (i.e. you eat more volume if the price goes down but spend the same). There is still significant volume growth for innovative new products, but usually at the expense of a rival brand.

Since the production engineering for solid chocolate, enriched bars, etc. and the wrapping machinery is already internationalised, it would be quite logical to close down York, or even Birmingham, and re-locate production somewhere just north of Düsseldorf with maximum distribution efficiencies to main EEC population centres.

Or — if unit labour costs are the main variable — why not re-locate near Lisbon? It has the lowest unit labour costs and the highest growth rate in the EEC, and is closer to Africa for the cocoa beans. The York factory can be bulldozed to make way for another museum or leisure centre, and the workforce offered jobs in Lisbon (at Portuguese wage rates).

My point is not that this is likely to happen. The Swiss, like other chocolate makers, are kindly people, but fans of the single European market (apparently a majority of the U.K. population) are meant to want it this way.

Yours faithfully,
C. L. GRIFFITHS (Director), Products across Frontiers, 54 Erskine Hill, NW11.
June 1.

Payment in kind

From Mrs J. D. Williams
Sir, As a country reader, I smiled as I paid my weekly paper bill yesterday. Six copies of *The Times* equals 12 cucumbers, sometimes lettuces or radishes and I find I do rather well when we get to beans. The negotiations only become complicated when I choose to have my hair cut as well — at the same village post office!
Yours faithfully,
BOBBIE WILLIAMS, Kennerley House, Rookley, Nr Ventnor, Isle of Wight.
June 10.

Shopping vision for the Channel

From Mr Bryan Cassidy, MEP for Dorset East and Hampshire West (European Democrat) (Conservative)

Sir, Three cheers for Sealink! Your report (June 6, early editions) that they are planning floating department stores for cross-Channel shippers in preparation for 1992, is to be applauded. For the first time, a major ferry operator has publicly declared that 1992 will open up enormous commercial opportunities for selling to cross-Channel travellers.

As the European Parliament's rapporteur on travellers' allowances, I have been bombarded with representations from people in the duty-free trade claiming that 1992 will be "the end of civilisation as we know it." The opposite is the case.

Assuming that the British Government continues to resist harmonisation on VAT and excise duties, there will be a great opportunity on cross-Channel routes to sell to Continentals goods which are cheaper in the United Kingdom and to sell to the British those which are cheaper on the Continent. In airports, the tax-free shop operators should be pressing to be allowed to sell to returning travellers as well as to those departing.

In theory, from January 1, 1993, travellers returning from another Community country will have no restrictions placed on either the quantity or value of what they bring back with them. EEC Directive 69/169 is wrongly perceived as granting a privilege to returning travellers. In fact, it limits their right to bring back what they like from another Community country tax paid. From January 1, 1993, such limits should be removed.

Yours faithfully,
BRYAN CASSIDY, The Stables, White Cliff Gardens, Blandford, Dorset.
June 6.

uated by the additional exposure to a direct tax.

Income tax legislation contains provisions relating to "qualifying loans" which could be used to cover interest payable on home loans, thus protecting the individual's ability to buy their own home. Conversely the rate of interest and the rate of VAT could be juggled so that effective interest rates payable by businesses and for house purchase could be substantially reduced, thereby stimulating industry and home ownership.

I would suggest that this device would enable sterling to react to market conditions whilst providing the Treasury with the means to artificially determine the parameters.

Yours faithfully,
MURRAY INGLIS, 22 Berkeley Road, SW13.
June 2.

Vexed over visas

From Wing Commander G. F. Hingston-Jones
Sir, It was sad to read, in the *Times* of June 9, the various complaints of Sheridan Morley about the visa system operating in Australia in the Strand.

I applied in person, as he did, for a visitor's visa and met with a most pleasant reception and rapid turnaround. The visa required renewing this month and, because I no longer reside near London, I applied by post; my passport containing its new visa was returned to me in seven working days.

Mr Morley complains that it is harder to get into Australia than into Russia or China. I have not yet visited Russia, but in 1985 my visitor's visa for China took just a little longer than my Australian application.

Is Mr Morley just another whingeing pom? Yours sincerely,
GRAHAM HINGSTON-JONES, Woodbury, Dousland, Yelverton, South Devon.
June 11.

Pension surpluses

From Dr A. E. Potton
Sir, Sorry as I am to hear from Mr Tunbridge (June 9) of the pension plight of members of the regular Armed Forces I feel even more deeply for the reservist.

Members of the Territorial Army receive pay at the appropriate Regular Army rate, adjusted as it is to provide a military pension. No Territorial qualifies for such a pension, although he appears to have paid for it.
Yours faithfully,
ARTHUR POTTON, 42 Glenalla Road, Rushlip, Middlesex.
June 10.

Safety in numbers?

From Mr Ronald O. West
Sir, Whilst travelling along Ebury Street, London, today I was interested to see four patrolling traffic wardens working together. As a country-boy up from the sticks I am familiar with the plural as in a gaggle of geese, a brace of pheasants. What I wonder is the correct term for a group of traffic wardens — perhaps a "clutch" or even a "clump" might be appropriate?
Yours faithfully,
RONALD O. WEST, The Croft, Vicarage Close, Stoke Gabriel, Devon.
June 1.

THE ARTS

John Higgins reports from Tiflis, Georgia, on the National Theatre's Soviet misadventures

he troubles began after Sir Peter Hall had left his National Theatre company in Moscow, the first leg of their international tour. Glyndebourne and rehearsals for *Falstaff* were calling.

The personal ovations for Hall and his staging of the three Shakespeare late plays had been many and considerable. "A damn good thing you're going home," joked Michael Bryant (Prospero, Old Shepherd) sourly, "so that we can stop this cult of the director and let the actors get on with the job of taking the curtain calls."

Thelma Holt, now in charge of the company, might have felt a tremor of premonition when one of the lorries assigned to carry 25 tons of scenery and costumes the 2,500 kilometres to the next date, Tiflis, rolled gently against her office window during the final Moscow performance of *The Tempest*. The arguments had already been going on over who should do the transporting.

Goskintser, who was handling the NT, insisted that the scenery should travel Russian while the NT wanted to go on using the three massive container lorries that had brought them out. When the Russian lorries arrived it was clear the scenery would not fit inside and two of the vehicles looked as though they would not get much beyond the flatlands around Moscow, let alone through the mountain passes of the Caucasus.

As the wrangles went on, the Tiflis opening night of *Cymbeline* got closer. Eventually, after calls to very high places, permission was given to use the Transam lorries, which set off minus three of the six drivers, who had already been sent home, but plus Goskintser's head of transport and someone nominated as a "petrol coupon expert".

The containers started moving. Meanwhile the actors had already taken the flight to Tiflis. "Send in the foot soldiers first," said Thelma Holt.

Why Tiflis? In the first instance the NT was going to play the two obvious dates of Moscow and Leningrad, but the Leningrad theatre turned out to be

Russian roulette

unavailable. Kiev and Erevan, two other possible places, were rejected for fairly obvious reasons, so the finger pointed at the Georgian capital.

This pleased Thelma Holt mightily because, in her days at the Roundhouse, she had brought Tiflis's Rustaveli company to London and helped turn them into one of Russia's leading theatrical exports. And it was in the Rustaveli Theatre, a fine turn-of-the-century stuccoed building a couple of doors down from the Opera, that the NT were to play.

The foot soldiers enjoyed Georgian sun and hospitality for a couple of days, but the lorries were nowhere in sight: they were without CB radio and telephone communications were not of the best. A detachment of the Georgian Army was detailed to unload them the moment they arrived, washing machines first for the costumes, but there was nothing to unload.

Hasty rearrangements were made and it was decided to start with three performances of *The Winter's Tale* in the Rustaveli's smaller house, a 300-seater, almost like a court theatre, which was immediately dubbed the Rustaveli Upstairs.

The cast took the stage in workaday clothes, some almost defiantly dressing down for the performance. Allan Cohen, staging the plays in Hall's absence, asked the audience to use their intelligence and imagination to summon up the stage

pictures that were absent and they duly did.

Tim Piggott-Smith's Leontes in particular emerged as a terrifying figure teetering on the brink of madness. He admitted afterwards that he had been determined to go in firing on all cylinders and that is what he achieved. It was, all in all, a mightily impressive piece of company improvisation.

Richard Luce, Minister for The Arts, arrived for a *Winter's Tale* and said that, while his cultural talks in Moscow had gone well, there were certain obstacles to be removed — a clear reference to who does the trucking and when.

Those containers were definitely not firing on all cylinders: word came through that all three had broken down somewhere outside Pyatigorsk. That at least resolved the argument between the two factions in the company, the Polyanna brigade who believed that the lorries would arrive at any second and the others who claimed that they had been spirited away like some character in a Caucasian tale by Lermontov.

Cymbeline was to go on like *Winter's Tale* as a "rehearsal performance", to use Allan Cohen's phrase, but in the big house. The mood of the company, never less than thoroughly stoic, became more buoyant.

There was talk of the new "freedom" of playing without costume, of

concentrating entirely on the speaking of the text, which was one of the greatest strengths of the productions anyway, and many had not much liked the sets from the start. More props were brought in: spears came from the Opera, a decapitated Cloten corpse was created.

Tiflis clearly enjoyed *Cymbeline* as a yarn, but this of the three plays was the one which really needed some visual back-up and, apart from Geraldine James's radiant Imogen, it did not carry the impact it had in the Cottesloe.

One day and two performances of *The Tempest* to go. The Georgians, who clearly enjoyed the drama of the missing trucks, had an escort waiting at the state boundary to lead them to Tiflis. At 6pm, just after the matinee *Tempest*, Transam at last finished marching through Georgia.

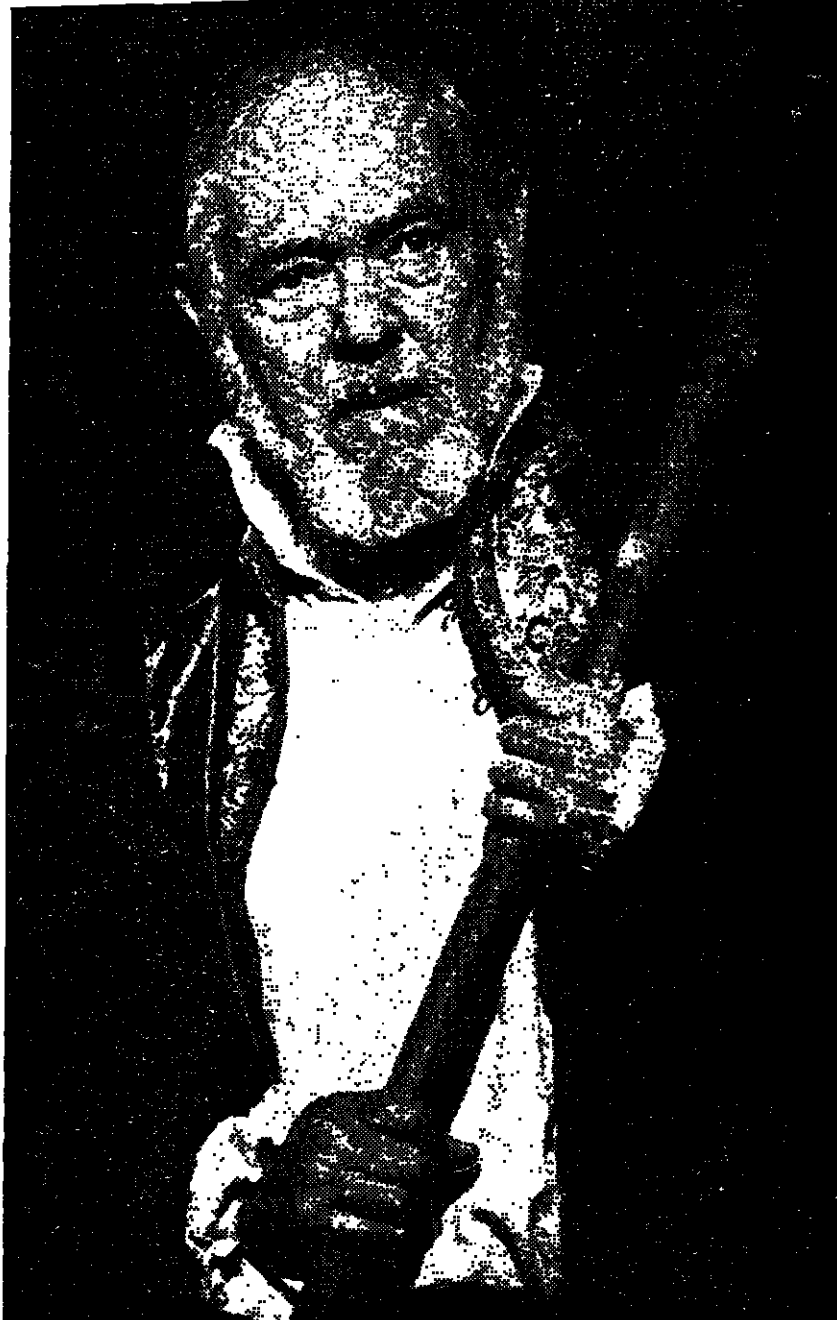
All the problems had been caused by an intake of heavily watered diesel — whether by accident or design will probably never be known — which meant that each engine had to be totally stripped down. Maybe spurred by the knowledge that the costumes could now be packed for Tokyo, where the company opens on Saturday, or maybe by now thoroughly accustomed to non-costume playing, the NT put on a final *Tempest* as fine as they will probably ever give.

For speed, intensity and purely physical acting, from Michael Bryant's aggressively cantankerous Prospero to the youngest Attendant Spirit, this was theatre of the highest quality. Tiflis knew that it had hooked a big fish with the NT, probably the largest company ever to visit the State.

The British Council must have been well pleased that its investment of £150,000 in the Russian tour, the biggest sum for the performing arts since the RSC went abroad in 1984, had paid off against all adversity.

As the company left Tiflis airport, the next morning, there were three enormous stationary lorries, distinctly travel stained, marked TRANSAM TRUCKING LIMITED.

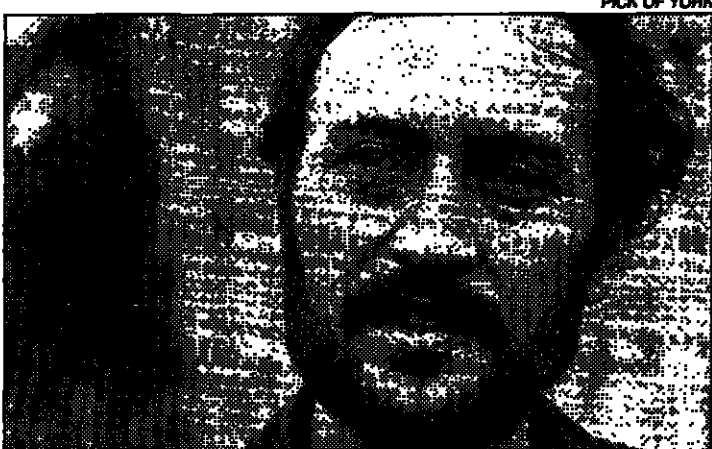
Keep on truckin'.



Aggressively cantankerous as Prospero: Michael Bryant, pictured at the National

In the spirit of Christ

Victor Banerjee is portraying Christ, in the York Cycle of Mystery Plays. The Indian actor tells Heather Neill how he has moved on from his role in *A Passage to India*



Victor Banerjee, Aziz in David Lean's film *A Passage to India*, has made an unusual — even controversial — English stage debut: the only professional among a cast of 250 amateurs, he is playing Christ in the York Cycle of Mystery Plays. Delighted to be asked, he snapped up the chance, sandwiching his appearance in York between filming for television in Australia and working with Satyajit Ray on a new project in India.

At first sight it may seem perverse to fly someone half way round the world, an Indian and a Hindu at that, to play the central figure in a medieval, Christian and quintessentially English work. Even Banerjee seemed to be pinching himself when we met during the early rehearsals: "Why me? There are plenty of good actors here, including Asian ones."

But the hunch seemed to be paying off for director Steven Pimlott. His intention had been to get away from the blond, bland, Sunday school Jesus of Victorian tradition. The race and colour of the actor didn't matter to him, but passion and excitement in the style of acting did. And so did a sense of spirituality.

Banerjee is a devout Hindu, but sees no reason why that should disqualify him for playing Christ:

Impressed with the dedication of the company at York: Victor Banerjee

"I don't really have to act; I know how kind, how cruel God can be." The Hindu tradition is, he says, less exclusive than the Christian and he finds no difficulty in accepting that people may choose different paths to God.

"But why do they go East in search of spirituality instead of getting on with being Christians here?" Educated by Irish missionaries in the foothills of the Himalayas, he has a thorough knowledge of Christian scripture and often goes to church with his wife and two daughters, near his home at Mussoorie in a remote hill district of Assam.

For Banerjee, stage acting is both exciting and exhilarating, and he is mildly amused when lionized simply because he appears in films. "Acting on stage has a purity to it. The director plays his part, but then it's up to you. You're out there on the night and there's no controlling you."

His first experience of a British stage, the 126 feet wide space in the ruins of St Mary's Abbey, requires more than usual stamina. The director has decided to furnish the main characters with microphones, but there are the vagaries of the English weather to contend with, as well as the unfamiliar, tongue-twisting alliterative language.

The 250 citizens of York who make up the rest of the cast have impressed him with their dedication and teamwork: "It is like an orchestra: one false note could ruin everything. Every angel and every little devil is contributing equally."

The sincerity, energy and freshness of the non-professionals he finds a pleasant change from the sometimes world-weary attitude of full-time actors: "One gets tired of working with oneself all the time, let alone a lot of others like oneself."

Banerjee is, nevertheless, dedicated to helping his fellow professionals in India. His most recent appearance on stage in a substantial part was seven years ago, in Calcutta, in Strindberg's *The Father*.

He has sufficient influence to persuade directors and agents to come along to performances, given by his society to give opportunities to out of work actors, in order to appraise unexpected talents.

He finds himself in sympathy with his role, except for the Judgement scene: "It seems impossible to me for God to discriminate. That last speech, when the good are separated from the bad, I wonder how I'm going to play that."

Then, over the practical actor, he answered himself by remembering how he had solved the problem of Aziz's behaviour after the notorious incident in the cave. "I had to make a decision about what had happened in order to be convincing — but still maintain the mystery." An intellectual decision having been made about Judgement Day, doubtless his practical and emotional skills have taken over.

TELEVISION

Almost a real winner

The interaction of fantasy and real life is customarily observed from the side of reality. *Watch With Mother* (BBC 1) decided to take the opposite position. This was an excursion into Jerzy Kosinski territory, the story of a young woman who tries to deal with life as if people behaved as they do on television.

With a little more affection for both people and television, this would have been a masterpiece. The writer, Maureen Chadwick, had a brilliant ear for dialogue and an Alan Bennett-like relish for surreal non sequiturs. Her view of television was oddly nostalgic and heavily involved with the *Flower Pot Men* and *Coronation Street*.

She judged her protagonist cruelly and presented her as a twitting fool, with whom it was difficult to identify or sympathize. Here the style of the production, which lurched awkwardly from sharp realism to flimsy fantasy, was no

help. At the end, the only character to escape death by patronization was the girl's husband, who developed from the monosyllabic boor of his wife's disordered perception, into a nice lad who could get a part in a larger commercial any day.

A Shred of Evidence (ITV) was a documentary about genetic fingerprinting, which provided an interesting complement to this play. Fifty minutes of spiralling DNA would send any audience to sleep but, in their eagerness to hold our attention, the producers missed their real story.

The bulk of the programme was devoted to reconstructing the first case solved in Britain by this technique, the rape and murder of two Leicestershire teenagers. The killer tried to persuade two male workmates to give blood samples in his place, and one of them agreed. The man was only caught when a female colleague learned of the deal and told the police.

After this story came the gratuitous representation of the birth of a child, to an 11-year-old who had been raped by her stepfather. Diego Maradona's paternity problems, and the use of genetic fingerprinting in immigration disputes, received less emphasis. The producers asked why the Home Office and other authorities would not introduce mass genetic screening, but the answer seemed to be staring them in the face.

Celia Brayfield

No improvement

DANCE

Rambert Dance Company Sadler's Wells

Monday night's performance by Rambert Dance Company contained two works new to London. Richard Alston's *Rhapsody in Blue* has undergone some changes of casting and costume since I reported on its Birmingham premiere in March.

Perhaps necessity had dictated giving what was a male solo to a woman, and bringing in, from London Contemporary Dance Theatre, a man to help out, but the quality of dancing was not thereby improved.

Putting two women into dresses instead of tuxedos had more point, but the gain was invalidated because their steps were made for trousers, not skirts.

The work sits half-heartedly in Rambert's present repertoire: the glamour (admittedly only superficial, especially in John B Read's gloomy lighting) of Victor Edel-

stein's costumes leave most of the dancers looking ill at ease.

In that respect the other new work, *Trace*, is more at home. The dry exercises of Mary Evelyn's choreography are something the dancers cope with dutifully.

The movements are in a mode at present fashionable, but if Evelyn has anything to say she hides it pretty successfully.

Simon Bainbridge's music arouses stronger feelings, if only by its painfully high, intense electronic beginnings. It is such a relief when the pit musicians start up that one almost welcomes its mixture of harshness and tunes, like a soap opera's title music.

It may be that Stephen Buckley's decor of big curtains is trying to tell us something. When lit from the front they look solid; lit from behind they become partly transparent and more colours appear to relieve their black-and-white basic patterns.

At first they fill the stage; after dancers have pulled them aside, one by one, they suddenly and startlingly fall to the ground. That is the nearest the arid little work gets to a dramatic climax.

John Percival

Mellow musicianship sets the scale

ROCK

Ry Cooder Wembley Arena

Economies of scale apparently dictated that Ry Cooder should play arenas rather than theatres on his first visit to Britain for six years. Even so, the veteran Californian guitarist remains a star very much on the sidelines of rock, his music an intimate expression of ethnic and country-blues styles rescued from the backwaters of his American heritage.

Quite how Cooder and his

Monks-Banda Rhythm Aces managed to transform a show that would have worked comfortably on a club stage, like that of the Mean Fiddler, into a presentation fit for a hall about 50 times larger, was never altogether clear.

The group wandered on without preamble and fell in to a loosely-structured instrumental jam, before taking a run at the nearest thing Cooder has had to a hit, the Pecos/Shuman "Little Sister".

Almost straight away the music gelled, and it was especially noticeable that one of Cooder's most skilfully deployed assets was the vocal trio of Bobby King (tenor), Terry Evans (baritone) and Willie Greene (an astounding

bass). Their contributions brought the combined colourings of doo-wop, gospel and soul to an already vibrant musical portrait.

"Go Home, Girl" added the plaintive Tex-Mex accordion playing of Cooder's long-time associate Flaco Jimenez to the mix. Jim Keltner maintained imaginative locomotive drumming patterns that guided the band's pleasingly loose-limbed, warm feel, while Van Dyke Parks played his clanky, hokey-took piano with sprightly flourishes across the beat, most notably during a tremendous version of "How Can A Poor Man Stand Such Times And Live?".

Although in the same song

Cooder fluffed a succession of notes during his solo, and later sounded a trifle hoarse when singing "Across The Borderline", his talent as a leading exponent of the finger picking slide guitar style shone through. Witness his accompanied, acoustic ragtime slide version of Chuck Berry's "13 Question Method".

The actor, Harry Dean Stanton, ambled on to add his voice to the emotional chorus of the encore "Goodnight Irene". If the lazy, knowing style of the band's delivery belied the effort put in, it was still the most mellow arena rock show that I can recall.

David Sinclair

Straight puzzle

SCOTTISH THEATRE

Dr Angelus Citizens', Glasgow

Prickly Heat Traverse, Edinburgh

James Bridie may have founded the Citizens' Theatre but the current regime's presentation of one of his plays to celebrate his centenary has something of the diligent foreign language student who has yet to hear a native speaker — hard to fault but somehow not quite right. The unfamiliar accents are those of naturalism.

Dr Angelus is a somewhat creaky thriller, vintage 1947, about a Glasgow doctor who does away with his wife and mother-in-law by slowly poisoning them. Apart from having the Hippocratic oath intoned at the beginning and the end, just to stress any doctor's privileged position, director Giles Haverall plays it all pretty straight, on a detailed period consulting room set by Stewart Laing.

Dr Angelus's young partner Dr Johnson has his suspicions but fails to act except to incriminate himself. Does that make him responsible for the deaths, as he imagines in a dream sequence? Will he turn over *Angelus* to the authorities?

Angelus's personality turns out to be too powerful for him but, just as you think he is going to get away with it, the police, alerted by a sharp-eyed lady patient, arrive.

In a final curiously amoral oration, *Dr Angelus* urges freedom, in his case from domestic repression, at whatever cost.

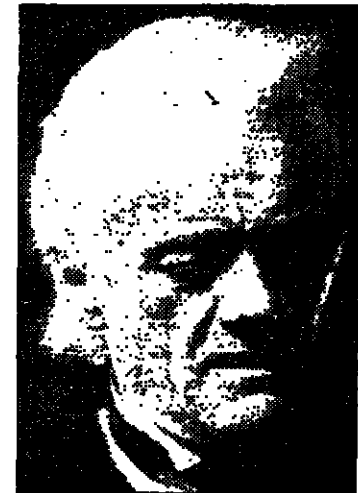
For the new audience which Citizens have built up in recent years, the most interesting aspect of the evening is the scope offered by the title role to another Citizens' director, Robert David MacDonald. His *Dr Angelus* is a complex man, domineering yet sympathetic, whose main obsession both informs all his actions and is yet kept hidden until the very end.

The performance is a trifle mannered, perhaps, but damnable effective. He gets ideal support from Dikran Tulaine as Dr Johnson, who manages to play an essentially rather earnest and dull young man, without giving a dull performance.

Something is wrong with Simon Donald's new play *Prickly Heat*. Like a fusion reactor, there is a lot more going into it than there is coming out. What goes in is an ill-assorted bunch of misfits in a boarding house.

The landlord, played with considerable conviction by Robert McIntosh, is a seedy well-travelled chap with a liking for ladies' frocks; Danny the boxer (Tom Mannion), is training for not a very big fight which he confidently expects to lose; his weedy trainer and part-time pyro-maniac, Duvelier, is played by the playwright himself. Then Brenda (Hilary Maclean) arrives from out of town, perhaps for work, perhaps for something else.

And of course there's the heat which gives the play its title, a long heatwave with temperatures above 40 degrees Celsius, which is shortening tempers and fevering imaginations. It also means that



Good: Robert David MacDonald everything from beer to boots is kept in the fridge, one of a series of witty details, some in the writing, some in the script, which engage the attention most of the time.

There follows a series of somewhat dilatory conversations, in which the characters let slip details about their lives and their backgrounds, most of which are invented. You can tell that you are in for an elliptical sort of evening from Antonio Lagarto's set, a hi-tech affair, right down to the metal floor, which clashes deliberately with the condemned tenement that is described by the characters.

But the ground under the players' feet is so constantly shifting that it rapidly becomes nigh-on impossible to tell when the characters are telling the truth and when they are making things up. Tantalizing shards of thematic material are glimpsed like mirages in the heat and, like mirages, most of them disappear.

When the rain comes at the end you might expect some sort of resolution, but there is none. Without some sort of consistent frame of reference, the audience is left to drift aimlessly, unable to tap into whatever is going on.

Robert Dawson Scott

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Often called a tragedy of blood, *The Changeling* (directed by RICHARD EYRE) is a masterpiece of brooding intensity, a story of evil breeding evil.
MIRANDA RICHARDSON plays Beatrice-Joanna whose passion for another man (PAUL JESSON) drives her to hire her father's servant, De Flores (GEORGE HARRIS), to kill her betrothed.

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THE CHANGELING

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THE ANTIQUES WORLD

Huon Mallalieu advises no delay in going to the fair this summer

A feast for the early birds

A big antiques fair which lasts for more than a couple of days, the bulk of the business is done at the beginning, followed by a quieter period and then, everybody hopes, a late burst before closing.

The Grosvenor House fair continues until Saturday, but you might be wise not to wait to the last minute for a visit. Then comes the last of the four top London events for June, the Antiquarian Book Fair at the Park Lane Hotel, from June 21 to 23.

Coming out-of-town fairs include the South-East Counties event at Goodwood House, Sussex, Friday to Sunday; Thoresby Hall Antique Dealers' Fair at Ollerton, Nottingham, June 24-26; Brighton Fair, July 7-10; and a fair at Kimbolton Castle in Huntingdon, July 16-17.

The several fine picture exhibitions at present in the West End must yield the palm to Agnew's elegant tribute to its former chairman and the doyen of the art trade, Sir Geoffrey Agnew, who died in 1986. Thirty-one paintings, drawings and watercolours handled by him in a career which began in 1931, have been brought together. In alphabetical terms they run from Bonington to de Wint by way of Canaletto, Casentino, Cranach, van Dyck, John, Millais (the glorious "Ruskin at Gienfins") and Whistler, and they are united by their quality.

Selling shows include Michael Bryan's annual exhibition of good English watercolours at the Alpine Club, 74 South Audley Street, W1, until Saturday; Martyn Gregory's "Chinners and Paintings of the China Coast", an essential visit for anyone interested in the Anglo-Chinese School, until July 8 at 34 Bury Street, SW1; and almost next door, at no 38, until July 15, an exhibition of one of Hazlitt, Gooden & Fox's specialities, 19th century French drawings.

Then on July 13 Ackermann, the leading dealer in sporting art of the 18th and 19th centuries, will move after 46 years at 3 Old Bond Street to newly refurbished and larger premises at 33, New Bond Street, W1. In their opening show they will unveil what they justly term a "spectacular" portrait by Sir Francis Grant, the Victorian PRA.

A slightly different visual and cerebral pleasure is catered for at the Map House, 54 Beauchamp Place, SW3, with a show of antique world maps until July 9, and in a similar vein Jonathan Potter, 21 Grosvenor Street, W1, will have 16th century maps of Europe from July 14 until mid-August.

The city of Bath has invited the Tenterden gallery, Barton Fine Art, to show the splendid work of the wood engraver James Osborne (1907 to 1979) at the Victoria Art Gallery from July 9 to August 6. Concurrently, the gallery will be host to a show devoted to Vicky, the late great cartoonist.



Dido of Carthage, a Lombardo relief on sale in Dorset, on June 30, left and cloisonné enamel by Yasuyuki, at Sotheby's, London on June 20

The range in the salerooms is quite as varied as ever. Tomorrow at Crewkerne, in Somerset, Lawrence will be offering English and Continental paintings, both ancient and modern. I am much taken by their cover illustration of a watercolour of Ilminster by Hubert Cornish (1778 to 1832), who was an Indian judge before retiring to Somerset.

Next week, both Sotheby's and Christie's will be offering manuscripts. On June 21 the former have the magnificent collection of medieval and Renaissance examples formed by the first Viscount Astor, which should raise £2.5 million or so, with perhaps £1 million for the two-volume Brandenburg Hours by Simon Bening (1433 to 1561), the greatest Flemish illuminator of his day. The sale at Christie's on the following day runs from Caxton to O'Casey - the autographs of *The Plough and the Stars*.

The first London sale in the series dispersing the superb collection of pictures, furniture, ceramics and objects formed by the Hon. John Fernor-Hesketh, will be of French furniture on June 23, and five others follow during the first two weeks of July. Another notable collection to come under the hammer is the 17 Impressionist works belonging to the American millionaire inventor Dudley Wright, which will be at Phillips on June 29. The mixed property session which accompanies it contains a Monet "Nymphs" and a Renoir portrait which might both make over £1 million.

On the same day Phillips have a sale which represents the opposite extreme of the market: lead soldiers, notably a duplicate set of the miniature guardsmen made by Britain's first Queen Mary's Dolls' House, which is being sold by a member of the Britain family. Phillips' estimate is up to £4,000, but they may be thinking small.

The big discovery of the month will

also be on offer on June 30, at Henry Duke & Son of Dorchester in Dorset. It is a highly-important Renaissance marble relief of Dido by Antonio Lombardo, and it could make £250,000. It began life as part of a series in the Duke of Ferrara's palace, and most of which is now in the Hermitage or the Louvre. This one had somehow made its way to a Dorset barn.

There are more discoveries at Sotheby's in early July, notably five drawings by Parmigianino, which had been wrongly attributed to Guercino. The estimates for the sale at Sotheby's on July 4 range from £5,000 to £40,000, but on their last visit, in 1923, the whole group made a mere £115 (£1.75).

On July 9, Phillips will make what is becoming an annual outing to Henley on Thames to sell all sorts of river craft from canoes to grand launches. The price range should be from a hundred or two to about £75,000.

The middle weeks of July should see headlines for two of England's greatest masters: Constable and Turner. On July 12 Christie's have the most important collection of Constable drawings to appear on the market since 1949. The 36 examples virtually span his artistic career. Then on July 14 Sotheby's will be reduced to a mere warm-up act for their rivals when they offer a beautiful Alpine watercolour by Turner, which has an estimate of up to £150,000. On July 15 his great oil painting of 1839, "Cicero at his Villa" will come to the block at Christie's from the collection of Evelyn de Rothschild. Only one thing is certain: the first cautious estimate of the auctioneers, "in excess of £6 million" will be left far behind. Lord Clark's Turner, "Seascape, Folkestone," which made £7.37 million in 1984 was nothing at all beside this glorious work.

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MEDIA & MARKETING

To and fro on Two and Four

OPINION

Brian Wenham

Viewers are being threatened with having to get into the top quality satellite dish business if they want to be sure of watching BBC2 or Channel 4. But why? For a start, it gives a leg-up to British Satellite Broadcasting, which was in danger of being out-flanked by Rupert Murdoch's bid to have four channels on the Astra satellite. If launches go as planned Murdoch could be a year ahead of BSB, and cheaper too, as he intends to transmit on the existing system, PAL. That means no extra charges for a decoder.

By contrast, BSB and the Maxwell group prefer an upgraded system, D-Mac. That carries an extra charge for a decoder, but also special capacity for offering pay-to-view and services by subscription. The Home Secretary has always hoped to lure the BBC down the subscription road, and so take pressure off the licence fee. The report he commissioned from Charles Johnson, the media analyst, pointed out that a more economic and surer route to increased range and programme quality was in fact to put the licence fee up, but we hear little of that.

Yet the tactic lacks a cutting edge until such time as BBC2 and Channel 4 are restricted to satellite transmission only. Otherwise, you simply tie up two additional channels in duplication, and the Government has made it clear in its policy for radio that it finds duplication wasteful. Hence, the weekend's ruminations in the Press about when the threat will become a reality.

The trick may be difficult to turn. Switch BBC2 and Channel 4 to D-Mac satellite only and viewers will be faced with a substantial bill. The added cost could be in the £200 range: £200 for a dish, £100 for a decoder. Why should viewers take this on the chin? Michael Checkland was right at the outset to play a dead straight bat, noting

that viewers of BBC2 should expect to continue to receive the service "at no extra cost."

There is an underlying clash of philosophies here. This Government—and the Peacock committee it set up—see broadcasting in print terms: a mass market, implicitly for "them," and an elite market, primarily for "us."

As with Bepa and health, why not pay more for that little extra special that is for "us"? But broadcast audiences do not split as readers do: they elude finer philistine classifications. Nearly all viewers watch a fair bit of everything, including the demanding shows. BBC2 and Channel 4 each reach around 80 per cent of all viewers most weeks.

That is a lot of "£300-extra" bills, amounting to a forced subsidy to the D-Mac satellite business that could reach £5 billion. If that kind of help is around, why was it not offered to earlier explorers of the satellite business, even eight years back to the BBC? And in what way does this clash with the economics of a free market?

While awaiting the TV white paper it is hard to say how the suggestion fits into overall policy. We need to examine closely the programme value of what the Government intends for forces 2 and 4, if and when it forces BBC2 and Channel 4 into space. Meantime, why not consider other options, which supplement rather than threaten to deprive? Why not offer a fourth satellite channel now to BSB so that it can, like Murdoch, separate rolling news from rolling sport? That evens up the odds. And why not assign the fifth channel to Parliament and to education? Parliament could be broadcast live in full, and education would get at the weekends the sort of prime-time exposure it cannot get at the moment. Neither opportunity is likely to be on offer elsewhere.

Brian Wenham was Controller of BBC2 from 1978 to 1983.

The entrance hall of the Foreign Press Association headquarters in Carlton House Terrace is currently hung with newspaper cartoons of British affairs. Some are by home-grown cartoonists, like Searle and Calman, but most are from the equally witty pens of their counterparts in France, Canada and elsewhere. The selection suggests that Mrs Thatcher has star appeal for cartoonists around the globe.

The exhibition is part of a series of events marking the centenary of the FPA. These days there is a membership of around 400 correspondents based in London, for whose benefit the association arranges briefings and seminars, and arranges guest speakers. It provides computer terminals and desks. It is a liaison point between the foreign Press and Central Office of Information. It comes within the provenance of Bernard Ingham, the Prime Minister's press secretary, who delivers a weekly briefing.

The FPA was founded in 1888 by M.T. Johnson, London correspondent of *Le Figaro*, as a private dining club which would provide the opportunity for professional and social discourse between 18 foreign correspondents. They were mostly French, and French was the official language used by the FPA for the first 50 years of its existence.

By the early 1900s, the membership had risen to 50. It achieved official recognition; prime ministers from Asquith onwards have attended its dinners. But the organization still had no headquarters of its own, and there were no briefings, press releases or handouts.

The Second World War marked its transformation. For the first time, the British government provided premises for the Foreign Press corps—desks in the Press room at the Ministry of Information headquarters in the Senate's House of London University. After the war, correspondents without their own offices migrated to the basement of No 12, Carlton House Terrace. The Foreign Office then munifi-



Reiner Gaternann, Ali Bahajoub and Vincent Gerard at the FPA: foreign correspondents are instrumental in shaping Britain's image abroad

Foreign offices

The Foreign Press Association began as a club 100 years ago. Now, Kate Finch writes, it is a focus of government attention

cently offered the FPA No 11 of the same Nash Terrace as its permanent headquarters. The upkeep of the house is paid for by the Foreign Office, although the association maintains independence by providing the salaries for its secretariat.

In theory the FPA provides services for correspondents all over the world. In practice, West Europeans predominate among the 20 or 30 correspondents who regularly attend briefings on its premises. The Americans, the largest group of foreign correspondents in London, have their own club and briefings. Guest speakers can draw more disparate attendance. Peter Ustinov

achieved a capacity audience, and Michael Heseltine recently received almost equal ratings. Traditionally, the British have shown little interest in how the rest of the world reports their affairs. But that tradition may be starting to wane. "The British Government is starting to realize the importance of coverage from London in the European Press," says Reiner Gaternann, correspondent for the German newspaper *Die Welt*. "Partly this is because there is a new attitude towards European policy, partly because Mrs Thatcher has started *Ostpolitik*. Britain is now less provincial in its general line."

Ali Bahajoub, the Moroccan who is current president of the FPA, agrees. "Bernard Ingham's briefings to the association, which started about 18 months ago, show that the Government is aware that the best way to present Britain's image abroad is through foreign correspondents rather than diplomats. 'In the past you were just another foreigner; now you're someone who is going to say something about Britain. When we asked people to brief us at the FPA in the old days, we were brushed aside. Now we have politicians from across the spectrum.' But old attitudes sometimes surface. Gaternann, like other foreign

correspondents, was disconcerted to discover the difficulties put in the way of correspondents by the new hurdles of the Official Secrets Act and British bureaucracy. "In Sweden, my previous posting, you can go into the office of the Prime Minister and ask to see the post that has come in that day. In Germany, you can approach experts in different departments. In England it's a disaster. It takes days to get information. 'It's not easy to operate here,' says *Le Figaro's* correspondent, Vincent Gerard. "There is very little interest in speaking to non-American journalists." Mrs Thatcher's revolution, he said, made Britain more newsworthy. "But it's as nothing compared to the 1930s and 1940s when *Le Figaro* would carry what was happening in the British Parliament on its front page."

But for Ali Bahajoub the biggest complaint concerns not news gathering, but a more practical problem: British Telecom. "When I moved office, it took three and a half months to install a private telex line. In Washington, you would get it within the hour."

Prize exhibit

Why Britain needs a new international exhibition centre — and in Brighton

most liked attending exhibitions, having regard to social life and other extracurricular attractions. London, with its mostly ill-regarded exhibition halls, was very popular, with 88 per cent of respondents praising it. Only Brighton, with a 90 per

location will stand a chance of beating the big continental venues such as Frankfurt when it comes to staging international exhibitions.

Holding major international exhibitions in the UK, declares Cotterell, would help to increase exports. Furthermore, visiting commercial buyers, all on expense accounts, tend to be big spenders. "Our problem is that we have unsuitable venues in our fabulous capital and a superb venue in the middle of nowhere, with nothing nearby to do."

lies, to try to improve the existing London venues. For one thing, traffic problems will not be getting any easier in years to come. And the cost of building a new exhibition site in central London would probably be prohibitive.

Brighton, however, easily accessible from London, Gatwick and the future Channel Tunnel, is another matter. It is time, says Cotterell, to start raising money now for the project, from either private or public sources.

Philip Kleinman
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CREATIVE, MEDIA & MARKETING APPOINTMENTS

THE SUNDAY TIMES
THE TIMES

NEWS INTERNATIONAL NEWSPAPERS LIMITED TELEPHONE SALES OPPORTUNITIES

We are the publishers of the biggest selling national newspaper in the Sunday quality and the popular daily and Sunday markets. Our products are expanding all the time and we need more telephone sales people who would like to be part of our success.

The busy Classified Advertisement Department handles over 6,000 calls per day. You will be dealing with regular advertisers, and as much of our business is canvassed from new advertisers, your ability to communicate effectively is essential. You don't need a telephone sales background, just a minimum of 2 years office experience and because you will be working our direct-input system, you will need to be able to type a minimum of 35wpm and have accurate spelling.

If you are aged between 21 and 35 and enjoy talking to people, have a sense of humour and are able to work under pressure, you could be one of the people earning an excellent salary and bonus. The package also includes full training in systems and sales techniques, as well as a superb range of benefits including 6 weeks holiday, free BUPA, an excellent pension scheme and subsidised restaurant.

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Applicants, 28-40, must have a successful record of running a gallery. Good marketing skills and entrepreneurial flair is essential plus the ability to bring or quickly develop a personal client base.

An excellent package will be negotiated to include share options, car, pension and a substantial financial incentive.

For more details in the strictest confidence please contact our consultant, Simon Johnson on 01-493 7303.

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Men or women interested should apply in writing to the Recruitment and Training Manager, Scottish Television, Cowcaddens, Glasgow G2 3PR.

We regret that it may only be possible to acknowledge applications from those being considered for interview. This will normally be within one month.

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Paper chasers

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MEDIA & MARKETING

Paper chasers

New Press show sought after

Channel 4 axing

The hunt is on to find a successor to *What the Papers Say*, Granada's breezy weekly look at Fleet Street, which has been dropped by Michael Grade, head of Channel 4.

Granada has a contract lasting until September to produce what has become ITV's longest running programme, attracting half a million viewers a week. It was expected Channel 4 to take it for another full year. But Grade considers the format old hat, and says: "Channel 4 has a statutory duty to innovate."

Ray Fitzwalter, the programme's executive producer, has difficulty containing his disappointment. He believes *Papers* works as it is — "essentially a contributors' programme: acerbic, quick moving, witty". But he already has two alternatives. One is to continue *Papers* late night on ITV — effectively putting it back in the after-hours ghetto from which Grade's predecessor, Jeremy Isaacs, rescued it in 1982. The other is to supply Channel 4 with a different kind of programme.

But Channel 4 says there is no chance of a successor to *Papers* being ready for the autumn. Ironically, while still at the BBC, Grade commissioned a pilot programme on the Press from Phil Raymond's Mersey Television, producers of *Brookside*. Informal sources say the pilot was not successful, but a revised version, called *Hold That Story*, has been pronounced good by BBC decision makers.

The new programme will cover three or four media-related stories in magazine format, using established presenters, including Jeremy Paxman. The accent reportedly will be on the popular Press. A BBC spokesman says that BBC1 controller Jonathan Powell hopes to have it in his schedule for the autumn.

Andrew Lycett

Seduced by the kudos and enormous production budgets of the advertising industry, leading personalities in the world of entertainment are going into the production of television commercials. Paula Yates, the presenter, has been signed up to direct by the pop promotions and commercials house, Limeight, and now the comedians Mel Smith and Griff Rhys Jones are planning to direct their own television and cinema ads through a new independent production company, Smith Jones Brown and Cassie.

Smith and Jones already have strong links with advertising. Gold Greenlees Tron's campaign for Holsten Pils starring Jones as "Nobby", the lobotomized character who pops up in vintage film footage to promote his product, has a cult following rivalled only by Bartle Bogle Hegarty's "B Movie" commercials for Kalenberg featuring Smith. They have also appeared several times together in ads for Wispa, Prudential, Addis and the *Daily Express*.

Masterminded by the producer Trevor Evans, formerly of Beechurst Films and veteran of such classic campaigns as the *Cinzano* series featuring Joan Collins, and the Hertz mini-series with the Two Ronnies, Smith Jones Brown and Cassie is a consortium of four directors and constitutes a formidable pooling of media talents.

Supporting the chutzpah of Smith and Jones, the ex-BBC cameraman Ian Cassie, who has directed commercials for Fiat and the *Mail on Sunday*, provides an alternative style of straight documentary and technical problem solving. David Brown, ex-Collett Dickinson Pearce creative director and copywriter, brings inside knowledge of agency dealings and a sharp nose for high-impact ideas. (His "Sign Language" commercial for the Royal National Institute for the Deaf swept the board at the Design and Art Directors' Association advertising awards in April.)

Smith and Jones first became involved in the production side of advertising in

For entertainers, TV ads are now more a creative summit than a sideline, E. Jane Dickson reports



Take five: (left to right) Cassie, Trevor Evans (producer), Jones, Smith and Brown

'We hope to bring comic crafting to directing'

1981, when they set up their radio commercial production company, Talkback. Working with a team of writers and performers from the alternative comedy circuit, they developed a genre of radio advertising that for the first time concentrated as much on the medium as on the mes-

age, and produced a stream of sophisticated, self-analysing ads including the "subliminal advertising" commercial for Carling Black Label, in which the product name is repeated over a background of chit-chat about advertising methods.

All the radio ads produced by Talkback are firmly grounded in Smith's and Jones's Abbott-and-Costello-go-to-university brand of humour, but Jones is aware that the sort of jokes that work for a stand-up comic are not necessarily suited to the advertising medium.

"For a really successful radio ad," he cautions, "you

need something that people will listen to twice. If the commercial is too dependent on its gag, and not enough on the twiddly bits, it will very quickly become boring."

Talkback quickly rose to the top of its league, pulling in eight of the 14 radio awards at last year's international Clio festival. Despite their success in this field and their soaring personal profiles on television and in theatre, Smith and Jones still felt that "something was lacking in their lives". "Something called money," states Smith bluntly. "Nobody ever got rich out of radio production or the BBC."

Taking their lead from the commercial success of Video Arts, the UK's leading corporate video production company set up in 1972 by John Cleave, Smith and Jones developed their own offshoot company, Playback. Corporate training films, written, produced and starring the duo in their public characters of irascible hysteric (Jones) and affable slob (Smith) boosted both their bank balance and their production skills sufficiently to prod them into setting up Smith Jones Brown and Cassie.

Smith has already directed two commercials, for Pontins and Qualcast. Jones has yet to make his directorial debut but is looking at scripts for a deodorant and a toilet tissue. Although both have considerable experience of directing on radio and on stage — Smith at Bristol Old Vic and the ICA, and Jones through Footlights — they feel that their value as directors is their extensive experience as performers.

"The director is essentially the performer," Jones reasons, "because he decides the timing. Comedy is 90 per cent technique and 10 per cent inspiration. As a discipline, advertising is incredibly craft-intensive — where else would you take two days to shoot 30 seconds of film? It's precisely that sort of professional comic crafting that we hope to bring to the directing process."

Next year, Smith and Jones hope to co-produce and star in a full-length feature film produced by Smith Jones Brown and Cassie.

BYLINES

World's his Oyston

Hardly has he announced the merger of his Red Rose Radio group with Eric Morley's Miss World than the restless Owen Oyston is back on the takeover trail, buying a magazine company from Robert Maxwell last week and visiting Gibraltar for talks with the colony's new Labour government.

Oyston (who wins every time the Press refers to him as a "socialist millionaire") has been watching with interest Rupert Murdoch's efforts to start a television station broadcasting to North-west England from the Isle of Man, just across the bay from Oyston's Lancashire base, and may have something similar in mind for the Rock — an enterprise unlikely to endear the Gibraltarians to their Spanish neighbours.

Meanwhile Regional Magazines, formerly part of Maxwell's United Trade Press, is the latest addition to the Oyston empire. It publishes county magazines in the Midlands and West Country, and Oyston plans to merge it with Town and County Magazines, publisher of five titles such as the award-winning *Cheshire Life*, which he bought for £1 million from the ailing Northminster group earlier this year.

Rare victory

The *Observer's* libel victory against Michael Meacher constituted a rare win for a newspaper in such a case. According to one of London's leading sets of libel chambers, the last newspaper to win a major case was the *Daily Mail* against the Moonies some seven years ago. Not surprisingly there is mounting dissatisfaction with the libel laws among newspaper lawyers, exacerbated by Jeffrey Archer's record £500,000 damages against *The Star*.

Top titles

According to a recent survey of businessmen's reading habits by Research Services, the two most popular weekly magazines among the breed are *Radio Times* and *TV Times*. However, number three on the list is not *The Economist* or *Management Today* but the 112,000 circulation *Computer Weekly*. Computer magazines have been in decline since 1985, but the slump seems to have bottomed out. Nearly 150 computer titles took £42.6 million in advertising revenue in the year to April, 22 per cent up on the previous year.

Auntie's rules

Independent producers working for the BBC will be expected to observe the same guidelines on undertaking outside work as the BBC's own staff and contract presenters, said John Wilson, the corporation's controller of editorial policy, at last week's International Visual Communications Association festival. The BBC wants to avoid any conflicts of

interest, such as motoring correspondents working on corporate videos for the car industry or financial reporters promoting a bank.

Mail magazine

After much discussion, the top brass at Northcliffe House have finally reached a decision on plans for a Saturday magazine for the *Daily Mail*. Yesterday it was announced that Vicki Woods, currently editor of *Femail*, would become the editor of a glossy magazine called *Male and Female* which will be launched in early October. Initially, it will be published fortnightly but the plan is for it to become a weekly. *Mail and Female* appeared as a backset colour section at the beginning of May but no further issues will appear in this form. Woods says her magazine will be "slightly unmarket of the *Daily Mail*".

Briefly...

Music Box, producer of music for television, is expanding overseas with the launch of a syndicated music TV service in Italy, Music Box Italia... The South Bank arts complex is thinking of starting a magazine to rival the *Barbican's* new quarterly — or even its own arts radio station — to stimulate greater "cultural and artistic cohesion"... Ireland's answer to Rupert Murdoch, Tony O'Reilly, is going down under: his Irish Independent Newspapers group is bidding £58 million for a chain of provincial newspapers in Queensland...

Nick Higham



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Unit 16, The Ivories, 6 Northampton Street, London N1 2HY

ARE YOU AN EXPERIENCED AND QUALIFIED INDIVIDUAL IN THE MEDIA AND ENTERTAINMENTS INDUSTRY, LOOKING TO FURTHER YOUR CONTACTS?

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To find out more phone Marjke Oakley or write with a CV to:-

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Employment Agency No: SE11950

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ReActions Ltd

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A major Magazine Publishing Company is looking for an experienced advertising manager to work on a new title. You must be dynamic, respond to challenges and have a proven track record.

For more information on these and other Nationwide Sales and Marketing opportunities ring Jamie Sibley, Carol Threlkeld or Derek Thomas on (0747) 788668 or send your CV, to:

Xpert Sales
48a Station Road,
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Written applications, together with CV to:

The Librarian
The Times Educational Supplement
Priory House
St. Johns Lane
London
EC1M 4BX



Sub-Editor Television News

Wales Today, the BBC's nightly television programme reporting current events in Wales, needs a Sub-Editor.

Working shifts, you will join a small team producing location and studio reports for the programme, writing scripts and originating programme ideas, as well as working for bulletins broadcast during *Breakfast Time* and throughout the day. There may also be some opportunities for reporting work on PSC and in studio.

We need a lively journalist who can work quickly and accurately under pressure, with a well-informed interest in Welsh affairs, UK and international news. Salary up to £15,368 according to experience, plus an allowance of £624 p.a.

Send s.a.e. for application form (quote ref. 7161/T) to Appointments Unit, BBC Wales, Llandaff, Cardiff CF5 2YQ.

Completed application forms should be returned by 24th June

Reporters (Contract)

A chance to work for three of BBC Radio's top current affairs programmes.

The *World At One* has a long-established reputation for its news-making interviews and analysis. In September the programme will be relaunched with a new presenter, a new style — and new opportunities for first-class reporting.

PM offers a fast-moving account of the day's events to Britain's largest early evening radio audience. We need reporters who can get the stories on the air ahead of the competition.

The *World This Weekend* allows time to develop original journalism, and provides a forum for ideas on major domestic and international issues.

These are not jobs for beginners: we're looking for journalists with an excellent track record in print, radio or television. You should expect to work on text, for all three programmes — although there may be scope for specialisation. Programme reporters must also be ready to travel, at home and abroad.

Salary by negotiation.

If you'd like to know more, please contact Martin Cox (Editor, *The World At One*) on 01-927 5399; or Roger Mosey (Editor *PM*) on 01-927 4866 or send a CV and examples of your work (quote ref. 9554/T) to BBC, Room 323, Broadcasting House, London W1A 1AA.

Send s.a.e. for application form (quote ref. 7161/T) to Appointments Unit, BBC Wales, Llandaff, Cardiff CF5 2YQ.

Completed application forms should be returned by 24th June

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You must be able to make everyday decisions using your own initiative, be highly motivated and able to communicate at all levels.

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Please send a full c.v. to: Mr. R. Pitt, Managing Director, Perfurap Ltd, Turpin Way, High Wycombe, Bucks HP12 5TF or telephone (0494) 36351.

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The successful candidate is likely to have had experience of media or publishing in a planning or marketing capacity. Knowledge of statistical analysis an advantage.

If you think you have the necessary qualifications and would like to join our small but very committed team please send full CV and current salary details to:

Majella Griffith Griffith
Programming Director
Bytex International Corporation Ltd
Ratcliffe House
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TELEVISION AND RADIO

Compiled by Peter Dear
and Jane Rackham

BBC1

- 6.00 *Celebs*.
6.40 Clark and McCullough in *In the Devil's Doghouse* (tw). 6.55 *Weather*.
7.00 *Breakfast Time* with Jeremy Paxman and Kirsty Wark. 8.55 *Regional news and weather*.
9.00 *News and weather*, followed by *Dallas* (r). (Cefax).
9.50 *Lyn Marshall's Everyday Yoga*. Alternate *Nostril Breathing* and *Scalp Tugs* (r).
10.00 *News and weather* followed by *The Flintstones* (r).
10.25 *Children's BBC* starting with *Play School* (r) followed by *Packington* (r).
10.55 *Five to Eleven* with Robert Harris.
11.00 *News and weather* followed by *Your Mind in Their Hands*. Dr Alan Mayson Davis reports on the effects of ECT on two severely depressed patients. (r).
11.30 *On the House*. Today's DIY programme examines decorative timber panelling and invisible fixing. With guest designer Claude Hooper (r).
12.00 *News and weather*, followed by *The Animals*. Roadshow visits *Castle Howard* in Yorkshire (r). (Cefax).
12.40 *Cartoon Double Bill*. 12.55 *Regional news and weather*.
1.00 *One O'Clock News* with Michael Buerk. *Weather*.
1.25 *Neighbours*. Ramsay Street is scandalized by the latest news. 1.50 *Miniature*. Looks at the wildlife to be found on a rubbish tip (r). (Cefax).
2.00 *Royal Ascot*. Live coverage of the second day's racing including 2.30 *The Jersey Stakes*; 3.45 *The Queen Mary Stakes* and 3.45 *The Coronation Stakes*. With commentators Peter O'Sullivan, Jimmy Lindsay and John Hammers.
4.00 *The 1988 European Football Championship*. Desmond Lynam introduces live coverage of England v The Netherlands in Düsseldorf. The commentators are John Motson and Jimmy Hill.

BBC2

- 6.55 *Open University: Education* - *Minds the Mad Shooter*. Ends at 7.20.
9.00 *Celebs*.
10.00 *Daytime on Two*: A series for four- and five-year-olds. 10.15 *Sciences series* from the *Discovery Dome*. 10.30 *Celebs*. 11.00 *Words and pictures* for the young. 11.15 *The second programme* in a series tracing the history of industry in South Wales. 11.40 *Celebs*. 12.25 *The power of voting*. 12.50 *Celebs*.
1.30 *The Plumps*. A See-Saw programme for the very young (r). 1.35 *Zig Zag*. The medals animals would win if they were allowed to compete in the Olympics (r).
2.00 *News and weather* followed by a story for children, presented by Iain Lauchlan (r).
2.15 *Dangerous Night*. A documentary about the dangers of excessive sunbathing (first shown on BBC South).
2.45 *The Silent World*. An underwater fantasy (r).
2.55 *Holiday Camp*. A film by Philip Schofield. Four teams test their cinematic knowledge for a place in the final.
3.00 *News and weather* followed by *The World About Us: Elephant Kingdom*. A documentary about the elephants of Thailand, narrated by David Attenborough (r).
3.50 *News*, regional news and weather.
4.00 *Royal Ascot*, continued from BBC1. Julian Wilson introduces coverage of the Royal Hunt Cup (4.20).
4.30 *Bananaman*. 4.35 *The Movie Game*. The second round of the film quiz, presented by Philip Schofield. Four teams test their cinematic knowledge for a place in the final.
5.35 *Newsround* with John Craven, Helen Rollason and Roger Finn. 5.40 *Gentle Ben*. Adventure of a young man with a pet bear. 5.55 *Neighbours* (r).
6.00 *DEF 1*, introduced by veteran announcer Peter Haigh, beginning with *Bestseller* *Goldfinger*. *Goldfinger* 1988. The last in the science fiction adventure series starring Lorne Greene and Dirk Benedict.

ITV/LONDON

- 6.00 *TV-am* begins with *The Morning Programme* introduced by Richard Key. 6.30 *Good Morning Britain* presented by Anne Diamond and Mike Morris. After Nine includes an interview with Sylvester Stallone.
9.25 *Thames news*.
9.30 *Cross Wits*. Word game. 10.00 *Santa Barbara*. 10.25 *News headlines*.
10.30 *The Time*. The Place... Mike Scott chairs a discussion on the British obsession with gardening. The guests include Roddy Llewellyn and Thora Hird. 11.10 *Allsorts*. For the young. 11.25 *Thames news headlines*.
11.30 *Getting On*. This first of a new series for the elderly includes a review of books of interest to the elderly and an interview with 79-year-old composer Minna Keel. 12.00 *That's My Dog*. Documentary following the dramatic progress of the trial of John Demjanjuk in Jerusalem last year. A respectable retired car worker in Cleveland, he was accused and found guilty of being the notorious gas chamber guard at the Nazi extermination camp at Treblinka where 874,000 Jewish men, women and children were murdered. (Cefax).
10.25 *The 1988 European Football Championship*. Highlights of England v The Netherlands and Republic of Ireland v USSR. 10.55 *80th Birthday Celebration* for Stephenie Grappell. Humphrey Lyttelton introduces the last in a series of programmes about the legendary jazz violinist. The programme includes highlights from his recent Barbican concert where he recreated some of the hits of the Hot Club de France. With Yehudi Menuhin and Marian Montgomery. 11.45 *Weather*.
11.50 *Open University*. Trading on Uncertainty. Ends at 12.20am.

CHANNEL 4

- 9.30 *Schools: French*. 9.52 *Pondlife*. 10.00 *Uses and abuses of drugs*. 10.25 *Understanding the truth of AIDS*. 10.48 *Developing sexual responsibility*. 11.05 *Raymond Briggs* talks about his work. 11.22 *A visit to the London Zoo*. Exhibition of 141st role of the designer in the marketing of a product.
12.00 *Sesame Street*. Pre-school learning series.
12.30 *Business Daily*. Financial and business news service.
1.00 *The Customer Connection*. Who Cares Wins. Programme four of a five part Open College series on customer care. (Oracle).
1.30 *Write On*. The eighth of 10 Open College programmes on improving writing skills (r). (Oracle).
2.00 *The Parliament Programme*.
2.30 *Film: Dragwings* (1946). Starting Gene Tierney and Vincent Price. Nineteenth century mad scientist who kills his first wife and then marries the nanny of his son who is unaware of her husband's murderous past. Directed by Joseph L. Mankiewicz.
4.25 *Gumshoe Magoo*. Cartoon.
4.30 *Countdown*. The battle for a place in Friday's final of the words and numbers game. Richard Whiteley is the questionmaster, assisted by Gyles Brandreth with the dictionary.
5.00 *Work & Mandy*. Vintage American comedy series about an innocent alien from another planet, sent to Earth to observe everyday life, and the girl who befriends him. Starring Robin Williams and Pam Dawber.
6.00 *Family Ties*. Comedy series starring Meredith Baxter Birney, Michael Gross and Michael J. Fox.
6.30 *The Making of Britain*. Although as individuals Britons are richer now than ever before, some people believe that Britain is in decline. Professor Leslie Hannah argues that the source of this belief is the fact that our economic expectations are rising faster than the ability to satisfy them.
7.00 *Channel 4 News* with Peter Sissons and Sue Carpenter.

VARIATIONS

- BBC1** *Wales*. 6.55am-7.00 *Wales Today* 11.45-11.50 *News of Wales and weather*. 5.00pm-5.15 *Wales Today*. 5.15-5.30 *Wales Today*. 5.30-5.45 *Wales Today*. 5.45-5.55 *Wales Today*. 5.55-6.00 *Wales Today*. 6.00-6.15 *Wales Today*. 6.15-6.30 *Wales Today*. 6.30-6.45 *Wales Today*. 6.45-6.55 *Wales Today*. 6.55-7.00 *Wales Today*.
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Hi-Tec Sports takes £55m step into the stock market

By Joe Joseph

Hi-Tec Sports, which sells more shoes in Britain than Adidas, Puma, Nike and Reebok, and which boasts it shod one in seven runners at the recent London marathon, is being floated on the stock market through an offer for sale that values the company at £55.8 million.

Mr Frank van Wezel, the chairman, will pocket about £6 million from the flotation and retain a 72.29 per cent stake in the business he started 14 years ago.

"We have about 20 per cent of the sports shoe market here," he says.

"We are No 1 in the UK market and this float is all about getting enough money to become No 1 in the world."

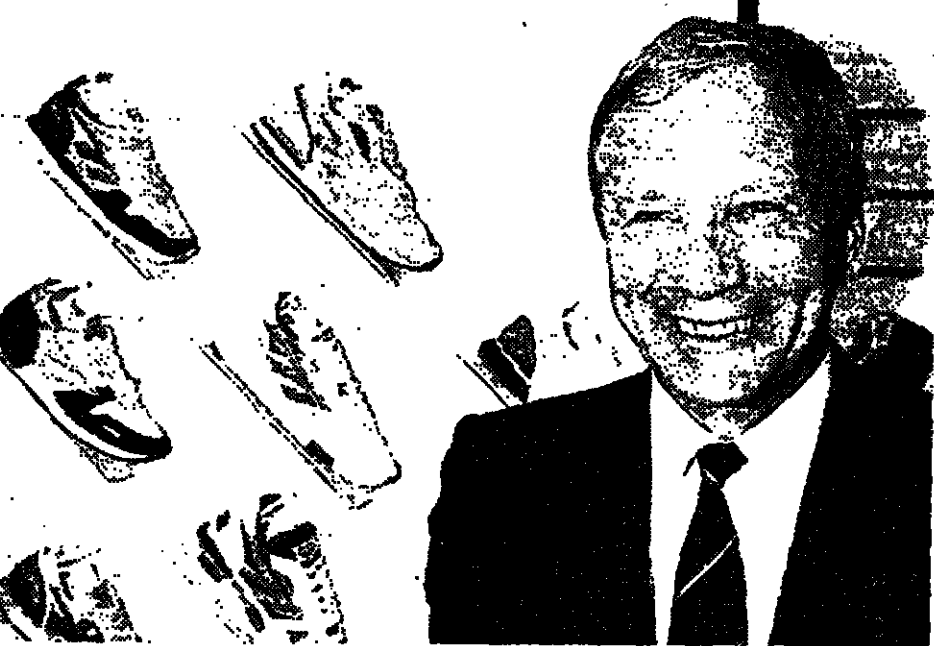
Hi-Tec has tapped the boom in expensive, branded sports footwear, lifting turnover to £52.9 million in the year to January 31 from £13.7 million four years earlier. Pretax profits ballooned to £6.65 million from £773,000 over the same period.

The company relies on the United Kingdom for 80 per cent of its sales, and on sports shoes for most of its business. It wants to use cash from the flotation to shift emphasis.

"We have a long way to go in Europe and America," Mr van Wezel said. "The first thrust now must be in the States. If you become a main player in the States, the rub-off is worldwide. We set up in the States 10 years ago. We've got 9,000 accounts there. We've got something to build on."

"I also want to strengthen the balance sheet a little bit by making a couple of good acquisitions in sportswear."

HI-TEC



In the fast lane: Frank van Wezel, chairman, yesterday (Photograph: Nick Goldfinger)

because we have to catch up there. Our competitors' turnover is generally 65 per cent shoes, 35 per cent clothing. Last year, on £53 million turnover, we sold £2 million of clothing."

The 8.73 million shares are being offered at 160p each, representing a price-earnings ratio of 13.91 times. The

expected yield is 3 per cent. Dealings in the new shares will begin on June 28.

Of the £7.2 million raised from the share sale, £1.4 million will be used to buy the 20 per cent minority stake in Hi-Tec's US subsidiary.

Mr van Wezel acknowledged that his decision to retain a large stake in the

company might lessen the liquidity of the shares.

"That is a risk I'm taking," he said. "But this is a new thing for me, this stock market business. I wanted to release just a few shares till I got a taste of it. It's a big shock switching from being an owner-driver to allowing others into the business."

Tax cuts in Japan 'to boost growth'

By Graham Searjeant
Financial Editor

Tax reform plans to be introduced by the Japanese government will give another short-term boost to economic growth, economists agreed yesterday.

The ruling Liberal Democratic Party has unveiled proposals for cuts in income and corporate taxes to be compensated by a new 3 per cent consumption tax.

The finance ministry had estimated that a 5 per cent rate would be needed to offset direct tax cuts and phase out the budget deficit by 1990-91.

Proposals are likely to be put before parliament next month. But the new consumption tax would not come in effect until next April, several months after some of the direct tax cuts take effect.

The Japanese economy is growing strongly. Revised figures show that industrial production in April was 11 per cent higher than a year earlier and 0.9 per cent higher than in March.

A quarterly official survey showed that companies expect growth to continue for four consecutive quarters for the first time since the survey started in 1983. Industry expects sales to rise by an average 4.2 per cent and profits by 10.4 per cent in the year to March 1989, despite sales growth slowing to 2.9 per cent in the second half.

The government party has already proposed ¥5,600 billion (£25 billion) in direct tax cuts, mainly on income tax, much of which could come into force this year if approved by parliament. The finance ministry estimates that a 3 per cent consumption tax would raise ¥5,400 billion in a full year but that ¥3,000 billion would be offset by simultaneous abolition of some excise duties. The overall tax rate on cars and domestic appliances will drop sharply.

Mr Hidehiro Iwaki of the Nomura Research Institute said net tax cuts of ¥3,000 billion could add up to 0.5 per cent to growth in the last two quarters of the current financial year.

But other economists think the consumption tax would bring in more than the finance ministry suggests, so that there would only be a small short-term stimulus to the economy.

The government appears to have plumped for the lower rate of consumption tax to make the reform package more politically palatable. Two earlier attempts at reform had to be withdrawn.

Wearside storm cloud gathers over Clarke

The future — or what seems more likely the non-future — of British Shipbuilders should be cleared up relatively quickly, now that Mr John Lister, the BS chairman, has had his say to the House of Commons trade and industry select committee.

Mr Lister spelled out that the sale of the Govan yard in Scotland, for which takeover talks with Norwegian interests are well advanced, would be enough to put the rest of BS's operations in doubt. There has, anyway, been considerable optimism at the Department of Trade and Industry — where Mr Kenneth Clarke, the industry minister, has responsibility for shipbuilding — that takers could be found for most other parts of BS fairly readily.

These include the Appledore yard in Devon, which has established a niche in building smaller vessels, and the Clark Kincaid marine engine-manufacturing facility on the River Clyde.

If such sales proved possible, it would seem for the Government that the end of the BS drain on the public purse could be in sight. And certainly it would be the end of BS for all practical purposes, but for the conundrum left by the Wearside yards of North East Shipbuilders (otherwise known as NESL).

NESL has only one order on its books, for 24 ferries, and is locked in legal negotiations with the Danes who placed it. So the NESL yards, with their 2,400 workers, already face the possibility of soon being idle — except there is the prospect of a £100 million order from Cuba for cargo ships which could keep the Wear yards busy for two years.

Mr Lister has applied to the Government for intervention cash which, under EEC rules, can be given by national Governments at their discretion to help offset price-cutting from Far East shipbuilders, notably the South Koreans. The intervention ceiling is 28 per cent or, with this contract, £28 million.

This puts Mr Clarke on the spot. He has made it plain that he will look with a sceptical eye at such pleas for aid from loss-making yards, because the Government could find itself putting its hands even deeper into its pockets later. Equally, he appears to have no qualms, should somebody take over the Wear yards, of offering a new owner a 28 per cent intervention deal because the Government would not then have to cope with eventual cost over-runs.

New strength in US trade

Like a seven-stone weakling after an intensive course of bodybuilding, the dollar suddenly found a new virility on foreign exchanges yesterday. US trade figures for April were markedly better than expected and, taken together with the previous monthly figures this year, show a clear improvement in the trend.

Rather late in the day the US Commerce Department has woken up to the fact that the trade figures have become the most market-sensitive statistic of the month, and therefore need careful interpretation. For the first time since 1985 the department has issued seasonally adjusted figures showing successive monthly trade deficits this year of \$11.3 billion, \$14.4 billion, \$11.7 billion (revised down from \$11.95 billion) and \$9.89 billion. That gives an average monthly deficit for the first four months of around \$11.8 billion.

Export volume has continued to benefit from the steep fall in the dollar more than offsetting a decline in the

That would seem to leave NESL with little enough hope, because some talk of possible Japanese interest in a takeover at Wearside seems to have evaporated. Yet the NESL yards are, technologically speaking, among the most advanced anywhere. So much will depend on whether Mr Lister can offer any realistic arguments to Mr Clarke that NESL could come out of a Cuba deal without sinking into the red.

Rosy future for pincs

Property developers' desire to devise ways of securitizing individual commercial buildings has lost some of its urgency. City institutions lost interest in buying developments during the equity boom, but are now rushing back into property.

After all the technical spawwork however, schemes to market shares in individual properties will surely find a place in the market. There are three types: single asset property companies (Sapcos), property income certificates (Pincs) and single property ownership trusts (Spots). All three were permitted in principle by the Stock Exchange in May last year, but Pincs and Spots, being wholly new investment products, had to pass the Inland Revenue and the SIB rulebook.

Spots, which emerged from a committee led by John Barkshire, have faltered over capital gains tax problems. But Pincs have won a ruling that only the ultimate investor has a tax liability. They could be in business by the end of the year.

Meanwhile, Barings and Goldman Sachs have introduced the first Sapco, Billingsgate City Securities, to the Stock Exchange — albeit it was already quoted in Luxembourg. A Sapco is more straightforward and flexible, being a normal company, but is therefore liable to tax.

They may also suffer the perils of the investment trust. After a good reception in London, Billingsgate's preference shares still sell at a 15 per cent discount to their updated asset value, compared with a premium on original asset value when launched two years ago.

Pincs may eventually become the dominant form. But they would still appeal primarily to institutional investors.

Watchdog seeks wider powers

By Maria Scott

Mr Stephen Edell, the building societies ombudsman, would like to see his powers widened so that he can investigate complaints about building society house surveys.

Problems with surveys and valuations provided by building societies were the third most common type of complaint for the ombudsman in his first nine months, according to his first annual report, published yesterday.

But he does not have the power to rule on complaints related to mortgages or investments where the disputed action took place before the transaction was completed.

The most common complaint over building society valuations and surveys concerned faults identified by

home-owners after the purchase, and which had not been noted by the building society surveyor, Mr Edell said.

He believed that in "pre-completion" matters where the transaction had eventually been completed, he ought to be able to investigate.

"My feeling is that where completion has taken place the matter ought to be within my terms of reference."

Mr Edell said the Building Societies Commission had agreed to look at an analysis by the National Consumer Council of the complaints he had received about surveys and valuations, and this could possibly lead to a recommendation that his powers be extended.

The Commission is also

conducting a wider review of his powers, something which was required following the recent extension of societies' powers under the Act.

Mr Edell is the first building societies ombudsman — the position was set up under the 1986 Building Societies Act.

After nine months of looking into just under 1,000 complaints about societies, he believes that most people are fairly satisfied with the service from the societies.

By the end of March, 420 complaints had been dealt with and in 38 of these cases it had been necessary for Mr Edell to make a decision in favour of the complainant or the society. Of these, two-thirds of the decisions went in favour of the societies. The

largest number of complaints, 93, related to insurance and included four outside his remit.

The main worry was the charge, typically of £25, imposed by some societies on people who wanted to choose a company for their household insurance which was not on the society's approved list. "I express no view as to whether this is right," said Mr Edell.

Next down the list, with a figure of 90, was automatic teller machines (ATMs), in particular, withdrawals which complainants say they did not make, usually after a card has been stolen or "borrowed" without permission. But he found no hard evidence of "phantom" withdrawals.

English & Overseas to be floated off at £9m

By Cliff Feltham

English & Overseas Properties, part of Pentos, the Dillons books and Athena greeting cards group, is being floated off as an independent company with a price of £9 million.

The listing should enable English & Overseas to rapidly expand its property development programme, which was set up 10 years ago to serve the Pentos group.

The company is involved in 12 retail projects, six industrial projects and two office

developments with a value of more than £21 million.

Pentos will retain a 30 per cent stake after a share placing at 155p through the British Linen Bank. English & Overseas will raise £3.4 million in new money to help with its expansion — which could include acquisitions — while Pentos will collect about £2.4 million.

English & Overseas is forecasting pretax profits for the current year of not less than £1.1 million

Erskine issue to fund buys

By Martin Waller

Erskine House, the fast-growing office equipment distributor, is making two further acquisitions, in Britain and America, to be funded via a £25 million convertible preference share issue.

It also reported pretax profits 78 per cent higher at £9.24 million from £5.19 million, for the year to end-March, with an organic growth rate of about 30 per cent and seven acquisitions during the year.

The purchases parallel the group's policy of expanding in both countries in recent years, said Mr Brian McGilivray,

the chairman, although it was now looking at the Continent, specifically West Germany where preliminary talks were under way, for its next move.

Existing shareholders are being offered 25.9 million preference shares at 100p on the basis of four for every five ordinary shares held.

The company is paying an initial £8.5 million for the two groups in preference shares, which will form part of the issue. In Britain, Electronic Printing Systems, which distributes laser printers, and its associate, Fontware, which

provides customized graphics, are being bought for £3.8 million.

In the US, it is buying University City Systems and University Funding Corporation, which own the sole distributorship rights to Canon equipment in Orange County, California, for a maximum \$12 million (£6.56 million), with \$8.5 million due on completion and the balance depending on future profits. Pretax profits for the year to end-March 1989 are forecast at \$1.6 million.

PREMIER CONSOLIDATED OILFIELDS PLC

YEAR OF RECORD RESULTS
PRODUCTION UP 20%
TURNOVER UP 39%
PRE-TAX PROFIT UP 66%
NET PROFIT UP 104%

The preliminary unaudited results for the year ended 31st March 1988 are as follows:

	1988 £000	1987 £000
Turnover	26,282	20,344
Pre-tax profit	14,333	8,625
Net profit	14,700	7,211
Earnings per share	3.14p	1.86p
Oil and gas produced	6,900 bbl	5,770 bbl

PREMIER PLANS TO DRILL THIS COMING YEAR:

- 6 UK North Sea wells
- 3 wells offshore Wytch Farm
- 3 UK onshore wells
- 1 well in Thailand
- 1 well in Papua New Guinea
- 1 well offshore Sicily
- 5 US wells
- 5 wells in Trinidad
- 24 development wells onshore Wytch Farm

A one for ten bonus issue will be proposed at the AGM on Tuesday 26th July 1988. Premier signed on 7th June 1988 a \$200 million credit facility to cover Wytch Farm development costs and for general corporate purposes.

66 Premier's holding of 6.3 million net acres of exploration rights in nine countries backed by production cash flow, substantial credit facilities and a strong balance sheet ensure the Company's potential for further progress.

Roland Shaw, Chairman

Copies of the Annual Report may be obtained from the Secretary, Premier Consolidated Oilfields plc, 23 Lower Belgrave Street, London SW1W 0NR from 4th July 1988.

Sleeman suits himself

John Sleeman, the 38-year-old assistant director of Samuel Montagu, the merchant banking arm of Midland Montagu, has, I hear, been suffering the unwarranted nickname of "Sleesman" ever since his return from Jamaica last week. But, ever the respectable banker, happily-married Sleeman tells me that the week long trip was strictly business. It was in fact his third visit to the idyllic holiday island in the past year — for Montagu is advising the Government of Jamaica on its divestment of 12 hotels, which should fetch some £100 million. But even though he confirms that one of them — Hedonism II — is a nudist hotel, Sleeman denies that he divested himself of his suit to look the part. "I did take my jacket off," he confesses, "but that was my only concession. It's a bit difficult to make an impression as a merchant banker without your clothes on." Sleeman — whose colleagues have been stuck in London advising on such grey matters as the privatization of British Steel — is also handling the sale of two 17th century thermal spas on the island, which locals claim cure all ills. "I did take my pin-stripe off for those," he admits.

• The main switchboard number at British Telecom's head office in Newgate Street, in the Square Mile, was yesterday responding with the message: "Sorry, the number you have called is not available." Perhaps they are in hiding.

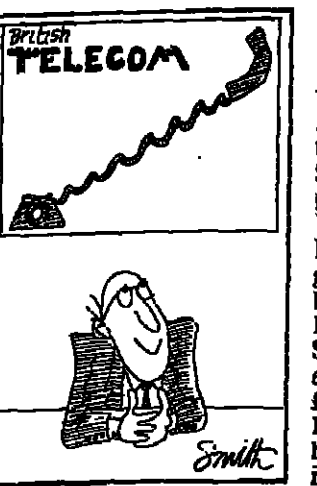
THE TIMES CITY DIARY

Flagging enthusiasm

The Mackintosh family, of Rowntree Mackintosh fame, was spied by one of my informants sailing on the Norfolk Broads last week, flying a Swiss flag from the mast of *The Albert*, their motor cruiser. Was this the first suggestion of the York-based firm's submission to its Alpine suitors, I queried? Not quite, I

Ron of the soil

What do you give the man who has had a chance to have everything — and, it appears, turned it down — for a farewell present? Top businessmen in the United States have apparently clubbed together to buy President Reagan a \$745 (£410) harrow to level dirt at his Californian ranch, and a \$337 workbench. The gifts



will, I am told, be greatly appreciated by the down-home president. For, after eight years in the White House, the Reagans are not venturing to a vast fortune — their total assets are said to be less than \$1,000,000. According to their latest tax returns, the President has assets of around \$631,000, while Nancy Reagan is worth \$355,000.

Rock'n'Roller

Looking for a car that is just the job for next year's Royal Ascot? Then look no further than the 1962 Rolls-Royce Silver Cloud, complete with personalized number plate YOB1, which which Dave Hill, lead guitarist with the group Slade, is parting. Hill has owned the car since 1974. It is to be auctioned by Sotheby's on Monday, and is expected to fetch at least £25,000. Besides the usual Rolls-Royce fills, Hill has had a folding picnic table built into the boot.

Carol Leonard

Golden, delicious

Whatever effects the Guinness saga might be having on the company's erstwhile chairman, Ernest Saunders, turning to alcohol for comfort is clearly not one of them. In *The Spectator* this week he reveals that his favourite drinks are apple juice and cider. Known not to like the taste of Guinness — even before his abrupt departure from the firm — he particularly likes juices from the Alpine regions of Europe while "our English Copella product is also excellent, and the wide variety of cartons and bottles of apple juices available today are not bad at all for everyday consumption." He drinks his apple juice mixed with mineral water "which makes a light, less-sweet refresher for even the best social occasions". But once a marketing man, always a marketing man. Complimenting the cider makers for doing "a fine job with branding", he then criticizes the apple juice manufacturers for paying insufficient attention "to selling brands of apple juice, as opposed to selling apple juice as a commodity. Get the imagery absolutely right," he says, "and there is a huge under-exposed market out there."

Normans rings up £4m profit

By Alison Eadie

Normans, the retail group, made pretax profits of £4 million in the year to March 26, against £2.3 million the previous year. Turnover rose to £132.6 million from £100.2 million.

Joplings, the department store subsidiary which operates in the North-east, made a first contribution to trading profits of nearly £1.5 million for nine months. Wallis, the Scottish freezer store chain, made trading profits of £430,000 against £241,000, for nine months. Its results were boosted by a £93,000 six-month contribution from Freezeway.

The original Normans discount food retailing business made trading profits of £3 million against £2.8 million. Mr Michael Slocock, the chairman, said £5 million had been earmarked for capital expenditure this year. Wallis plans a further six new outlets and Normans will be opening another large outlet near Newton Abbot, Devon.

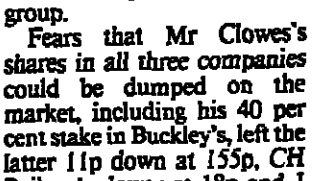
The group is also looking for acquisitions. Its debt/equity ratio, treating convertible loan stock as equity, is 11 per cent, giving it ample room to increase borrowings.

The group's very strong sales growth should help achieve the objective of improving the net margin on sales, the company said. The total dividend is raised to 2.2p from 2p and a one-for-eight scrip issue is declared.

WALL STREET

Trade deficit figures prompt buying spree

Elsewhere, share prices in London soared to their best levels since the crash in Octo-



price later rallied after Batus Inc, the group's US subsidiary, claimed that the verdict would have no impact and the shares

Sentiment was helped by news of a big profits upgrading by Citicorp Scrimgeour Vickers, the broker. Mr David Taylor, an analyst, has upgraded his current-year pretax profits estimate from £317.5 million to £335 million and

**Michael Clark and
Geoffrey Foster**

Departure fuels US ambitions

By Joe Joseph
The news that Mr Michael Dow has joined a clutch of departures by Japanese investment specialists at Edinburgh Fund Managers is being used as fresh ammunition by the American concert party which has been agitating for the

Grace-Pinto and Associates, a group of American investors, hopes to persuade shareholders to vote in favour of the privatization proposals at an extraordinary meeting next

Mr Dow, who had been in charge of EFM's Japan desk, is joining Standard Life.

Texaco was the most active issue, up 1/2 at 50 1/2. Traders

\$2 a share rather than the previously proposed \$1.

	Jan 13	Jan 10	Jan 13	Jan 10	Jan 13	Jan 10		
AMR Co	47 1/2	47 1/2	Feeders	8 1/2	6 1/2	7 1/2		
ASA	44 1/2	44 1/2	Chicago	29 1/2	26 1/2	37 1/2		
Life	43 1/2	43 1/2	Fat Int Brog	46	46	53		
						Pennco	7 1/2	7 1/2
						PepsiCo	37 1/2	37 1/2
						Pizzar	53	53

[illegible]

TRADITIONAL OPTIONS

First Dealings June 13	Last Dealings June 24	Last Declaration September 15	For Settlement September 26
Cell options were taken out on 14/6/88 Abbey Life, Rock, Bryant Higgs., Tyndall, Charterhall, Normans Group, Camford Eng. Far East Resources, Cambium Venture, Sovereign, Courtaulds, Plessumra, Owners Abroad, Morgan Grenfell, Ragentrest, Pute Logistik, Harris Quensway.			
Puts & Calls: Sovereign, S Miller, Bryant Higgs., Tyndall, Cambium Venture.			

Wir danken allen Teams für die großartigen Leistungen, für das, was sie für den Motorsport getan haben, and, once more: Our heartfelt congratulations to the entire Jaguar team.

PORSCHE
DRIVING IN ITS PUREST FORM.

OVER FIFTEEN YEARS

UNDATED

INDEX-LINKED

BANKS



Since buying Hiram Walker our drink sales around the world have doubled.

Courvoisier is going down well in Japan, as are Canadian Club and Ballantine's.

Teacher's Whisky is going down

equally well in South America, whilst the African markets are warming to the delights of Harveys Bristol Cream.

In all, we have a string of seven international best sellers that we are building around the world.

Added to that, our business in

the United States and Europe has trebled.

All of which makes us one of the largest and most successful wines

and spirits companies in the world. Allied-Lyons.

Food and Drink to 150 countries around the world.

ALLIED-LYONS

31

SECTOR	Company	Price	Change	SECTOR	Company	Price	Change	SECTOR	Company	Price	Change	SECTOR	Company	Price	Change
AIRLINE	AA	110.00	+0.30	BANK	BB	100.00	+0.50	TELECOM	CC	120.00	+0.20	ENERGY	DD	150.00	+0.10
	DL	105.00	+0.20		CC	105.00	+0.40		EE	115.00	+0.10		FF	145.00	+0.05
	UA	112.00	+0.10		DD	102.00	+0.30		FF	118.00	+0.05		GG	148.00	+0.15
	SW	108.00	+0.15		EE	103.00	+0.25		GG	122.00	+0.10		HH	152.00	+0.20
	AM	106.00	+0.10		FF	104.00	+0.20		HH	125.00	+0.15		II	155.00	+0.10
	WN	109.00	+0.20		GG	106.00	+0.15		II	128.00	+0.20		JJ	158.00	+0.05
	AL	111.00	+0.15		HH	108.00	+0.10		JJ	130.00	+0.15		KK	160.00	+0.10
	CO	113.00	+0.20		II	110.00	+0.15		KK	132.00	+0.10		LL	162.00	+0.15
	JB	115.00	+0.10		JJ	112.00	+0.10		LL	135.00	+0.15		MM	165.00	+0.10
	ET	117.00	+0.20		KK	114.00	+0.15		MM	138.00	+0.10		NN	168.00	+0.15
TECH	IBM	120.00	+0.50	PHARM	PZ	110.00	+0.30	RETAIL	RZ	105.00	+0.20	INDUS	IZ	115.00	+0.10
	MSFT	115.00	+0.40		QZ	108.00	+0.25		SA	102.00	+0.15		JA	112.00	+0.05
	ORCL	118.00	+0.30		RZ	112.00	+0.20		TB	107.00	+0.10		KB	117.00	+0.15
	GOOG	122.00	+0.60		SA	115.00	+0.25		WC	110.00	+0.15		LB	120.00	+0.10
	AMZN	125.00	+0.70		TB	118.00	+0.30		XY	113.00	+0.20		MC	123.00	+0.15
	FB	128.00	+0.80		WC	120.00	+0.35		ZD	116.00	+0.25		ND	126.00	+0.20
	CRM	130.00	+0.90		XY	122.00	+0.40		BE	119.00	+0.30		OE	129.00	+0.25
	INTC	132.00	+0.60		ZD	125.00	+0.45		GE	125.00	+0.40		PE	132.00	+0.30
	QCOM	135.00	+0.70		BE	128.00	+0.50		HD	128.00	+0.45		RF	135.00	+0.35
	TXN	138.00	+0.80		GE	132.00	+0.60		IBM	130.00	+0.50		SG	138.00	+0.40
	AVGO	140.00	+0.90		HD	135.00	+0.65		MSFT	132.00	+0.55		SPX	140.00	+0.45
FINANCIAL	JP	145.00	+0.50	MEDIA	DIS	140.00	+0.40	TRANSPORT	TR	135.00	+0.30	UTILITIES	UT	130.00	+0.20
	WELLS	142.00	+0.45		WDC	138.00	+0.35		FDX	132.00	+0.25		DUK	128.00	+0.15
	CIT	140.00	+0.40		WMT	136.00	+0.30		UPS	130.00	+0.20		SO	126.00	+0.10
	BAC	138.00	+0.35		PG	134.00	+0.25		D	128.00	+0.15		NE	124.00	+0.05
	MS	136.00	+0.30		KO	132.00	+0.20		CSX	126.00	+0.10		TXU	122.00	+0.05
	AMER	134.00	+0.25		PEP	130.00	+0.15		NI	124.00	+0.05		W	120.00	+0.00
BANKING	JP	145.00	+0.50	TECH	IBM	120.00	+0.50	PHARM	PZ	110.00	+0.30	RETAIL	RZ	105.00	+0.20
	WELLS	142.00	+0.45		MSFT	115.00	+0.40		QZ	108.00	+0.25		SA	102.00	+0.15
	CIT	140.00	+0.40		ORCL	118.00	+0.30		RZ	112.00	+0.20		TB	107.00	+0.10
	BAC	138.00	+0.35		GOOG	122.00	+0.60		SA	115.00	+0.25		WC	110.00	+0.15
	MS	136.00	+0.30		AMZN	125.00	+0.70		TB	118.00	+0.30		XY	113.00	+0.20
	AMER	134.00	+0.25		FB	128.00	+0.80		WC	120.00	+0.35		ZD	116.00	+0.25
	JP	145.00	+0.50		CRM	130.00	+0.90		XY	122.00	+0.40		BE	119.00	+0.30
	WELLS	142.00	+0.45		INTC	132.00	+0.60		ZD	125.00	+0.45		GE	125.00	+0.40
	CIT	140.00	+0.40		QCOM	135.00	+0.70		BE	128.00	+0.50		HD	128.00	+0.45
	BAC	138.00	+0.35		TXN	138.00	+0.80		GE	132.00	+0.60		IBM	130.00	+0.50
BANKING	JP	145.00	+0.50	TECH	IBM	120.00	+0.50	PHARM	PZ	110.00	+0.30	RETAIL	RZ	105.00	+0.20
	WELLS	142.00	+0.45		MSFT	115.00	+0.40		QZ	108.00	+0.25		SA	102.00	+0.15
	CIT	140.00	+0.40		ORCL	118.00	+0.30		RZ	112.00	+0.20		TB	107.00	+0.10
	BAC	138.00	+0.35		GOOG	122.00	+0.60		SA	115.00	+0.25		WC	110.00	+0.15
	MS	136.00	+0.30		AMZN	125.00	+0.70		TB	118.00	+0.30		XY	113.00	+0.20
	AMER	134.00	+0.25		FB	128.00	+0.80		WC	120.00	+0.35		ZD	116.00	+0.25
	JP	145.00	+0.50		CRM	130.00	+0.90		XY	122.00	+0.40		BE	119.00	+0.30
	WELLS	142.00	+0.45		INTC	132.00	+0.60		ZD	125.00	+0.45		GE	125.00	+0.40
	CIT	140.00	+0.40		QCOM	135.00	+0.70		BE	128.00	+0.50		HD	128.00	+0.45
	BAC	138.00	+0.35		TXN	138.00	+0.80		GE	132.00	+0.60		IBM	130.00	+0.50
BANKING	JP	145.00	+0.50	TECH	IBM	120.00	+0.50	PHARM	PZ	110.00	+0.30	RETAIL	RZ	105.00	+0.20
	WELLS	142.00	+0.45		MSFT	115.00	+0.40		QZ	108.00	+0.25		SA	102.00	+0.15
	CIT	140.00	+0.40		ORCL	118.00	+0.30		RZ	112.00	+0.20		TB	107.00	+0.10
	BAC	138.00	+0.35		GOOG	122.00	+0.60		SA	115.00	+0.25		WC	110.00	+0.15
	MS	136.00	+0.30		AMZN	125.00	+0.70		TB	118.00	+0.30		XY	113.00	+0.20
	AMER	134.00	+0.25		FB	128.00	+0.80		WC	120.00	+0.35		ZD	116.00	+0.25
	JP	145.00	+0.50		CRM	130.00	+0.90		XY	122.00	+0.40		BE	119.00	+0.30
	WELLS	142.00	+0.45		INTC	132.00	+0.60		ZD	125.00	+0.45		GE	125.00	+0.40
	CIT	140.00	+0.40		QCOM	135.00	+0.70		BE	128.00	+0.50		HD	128.00	+0.45
	BAC	138.00	+0.35		TXN	138.00	+0.80		GE	132.00	+0.60		IBM	130.00	+0.50
BANKING	JP	145.00	+0.50	TECH	IBM	120.00	+0.50	PHARM	PZ	110.00	+0.30	RETAIL	RZ	105.00	+0.20
	WELLS	142.00	+0.45		MSFT	115.00	+0.40		QZ	108.00	+0.25		SA	102.00	+0.15
	CIT	140.00	+0.40		ORCL	118.00	+0.30		RZ	112.00	+0.20		TB	107.00	+0.10
	BAC	138.00	+0.35		GOOG	122.00	+0.60		SA	115.00	+0.25		WC	110.00	+0.15
	MS	136.00	+0.30		AMZN	125.00	+0.70		TB	118.00	+0.30		XY	113.00	+0.20
	AMER	134.00	+0.25		FB	128.00	+0.80		WC	120.00	+0.35		ZD	116.00	+0.25
	JP	145.00	+0.50		CRM	130.00	+0.90		XY	122.00	+0.40		BE	119.00	+0.30
	WELLS	142.00	+0.45		INTC	132.00	+0.60		ZD	125.00	+0.45		GE	125.00	+0.40
	CIT	140.00	+0.40		QCOM	135.00	+0.70		BE	128.00	+0.50		HD	128.00	+0.45
	BAC	138.00	+0.35		TXN	138.00	+0.80		GE	132.00	+0.60		IBM	130.00	+0.50

FOREIGN EXCHANGE

[illegible]

LONDON FINANCIAL FUTU

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SALFORD
AND THE QUAYS

FOCUS

Key role of the planner's dream

Salford and Salford Quays take a positive view of existing assets, with 150 acres of dockland revitalized for new homes, offices and shops, 75 acres of water and three miles of waterfront

A planner's dream is taking shape to transform the dereliction of what has been Britain's third largest port at Salford into an inspiration for 1990s living. The docks, after playing a leading role in the industrial growth of the North-West for most of this century, have been renamed Salford Quays. The 150 acres are becoming a spacious centre for commercial, residential and leisure use that will vie with the best in Europe.

Where huge cranes once paraded silent on the quayside, the earth-movers and builders, road-makers and tree-planters have moved in. The area, bounded by 75 acres of water and three miles of open waterfront, is considered a unique development at the heart of a conurbation of 2.5 million people.

The docks are two miles from the city centre of adjoining Manchester, but also are now a mere half mile from the national motorway network, and 20 minutes drive from Manchester Airport.

The Quays have become the new commercial fashion. The Duke of Edinburgh called in. The area was on the front page of Mrs Thatcher's booklet on *Inner Cities*, and she has been there. Visitors come from China, Israel, Malaysia and western Europe to see the new wonder of the North.

The docks failed when trading fashions changed. Cargo ships simply outgrew the Manchester Ship Canal, and could no longer reach Salford. The last vessel put back to sea in 1982. Salford City Council had the foresight to buy the

120-acre parcel of land, determined that the old dockyard should not become a rusting graveyard of lost hopes.

An ambitious development plan for the dock area, which some said was almost impossible to implement, was published. The Government responded with commendable speed. In December 1985, the Department of the Environment said it was backing the project, and with derelict land and inner urban funding, approved a rolling programme of £25 million.

The largest single investor is Urban Waterside Ltd, headed by Ted Hagan, a property development consultant, who has kept a strong belief in the project from its very beginnings.

A mere two years on, the 10ft-high wall that encompassed the site has gone, and the mountains of industrial debris within have been cleared. The Copthorne, a four-star hotel with 166 rooms, is built and proving popular; an eight-screen cinema is doing good business and the first 50 residents of several hundred have moved in to well-designed homes that blend with the setting.

The docks had consisted of four water-filled fingers jutting out from the canal and a large triangular turning area. A report called for this immense water "asset" to be exploited in the same spirit of enterprise demonstrated a century earlier, when the ship canal had been dug to join the twin cities of Manchester and Salford to the sea.

Old services were torn out and a new infrastructure was

PHOTOGRAPHS BY BARRY GREENWOOD



Ted Hagan at the Quays development partly masterminded by his company, and inset, engraved granite from the original docks

laid down. The docks were isolated by building earth crossings and then linked by two canals. Appropriately, the debris of derelict warehouses formed the core for three water courtyards. Boundary, loop and link roads are being constructed over service trenches, so that new developments can just plug in to power, water and telephones.

Landscaping is starting to beautify the hinterland, where about 250 people are working under Manpower Services Commission schemes. Cobble streets that Queen

Victoria may have trodden when she opened the docks almost a century ago have been restored. Rose-tinted clay blocks on roads and walkways and picturesque high-quality lighting are adding the final touches to lift this formidable undertaking into the visual category of something special.

Some of the scrap material has been elevated to the practical and ornamental. A long, redundant 550-ton railway swing bridge was moved two months ago, a quarter of a mile by pontoon, at a cost of

£550,000, to provide a novel pedestrian way across Dock Nine.

Six days later, two towering cargo cranes were brought by road from their home half a mile away to become the Quay's landmark at the head of Dock Eight.

Robert Kempton, project manager for Salford City Council, who has worked on big schemes in the Caribbean and the Middle and Far East, said this had been his most sensitive project from a public-relations point of view, apart from his involvement in

the building of seven office blocks, a pub-restaurant, a hotel extension and site accommodation problems.

He said: "We are extremely careful not to inflict our construction site on local people. We want them to enjoy watching progress as well as appreciating the final product when it is open to the public late next summer, at the earliest."

The ship canal, perhaps Britain's most heavily polluted waters, has been cut off from the dock water, which is being improved by oxygenat-

ing the water, or turning it over slowly. The black water is now a shade of grey; roach and sticklebacks appear to be thriving, and a 12-month fishery study starts this month with future angling in mind.

"We have to be realistic," said Mr Kempton. "We are not going to clear or purify the water - but in two and a half years we have improved it significantly, and that will continue, so that water contact sports, such as water skiing, may be introduced."

This waterscape, no doubt, has encouraged strong interest

AT A GLANCE

- Population: 240,000
- In work: 104,775 (based on 1985 figures and excluding the self-employed)
- Unemployed: 13.9 per cent (April 1988)
- Area: 23,942 acres
- Rate: £11, £2.99 in £ domestic, £2.80
- City council: Labour 55, Conservative 5 (Labour-controlled since 1974 local government reorganization)

in office accommodation. In the three years from start-up, rentals have risen from about £5.50 a square foot to as high as £8, with some riverside developments expected to be £9.50 a sq ft. So far, 200,000 sq ft have been let and another 280,000 are planned or under construction.

About 370 new homes are planned, fronting waterside walkways, with landscaped courtyards. Prices range from £53,000 for a one-bedroom flat to £90,000 for a three-storey, two-bedroom house.

Lovell Partnerships and the Spencer Group said that interest had been phenomenal; many properties had been sold "off the plan".

Just across the canal from Salford Quays one of Europe's most exciting business developments is about to be created in Trafford Park, with high-quality offices, shops and apartments, high-tech and light industrial use buildings, all totalling 1.8 million sq ft.

The key is a bold concept to create a new waterway, linking the Bridgewater Canal with the Ship Canal, and forming a new water basin. The Wharfside Area, which also will be linked to the growing tourist area at the western end of Manchester city centre, is the flagship of the Trafford Park Development Corporation's £160 million plans to regenerate the park.

Michael Shields, chief executive of the corporation, said: "Salford Quays is a highly successful partnership of the public and private sector."

How the last-minute property deals were done and what they aim to achieve

Taking off the cloth-cap image

At last, Salford has become a name to conjure with for the right reasons. The image created decades ago by Lowry, "Love on the Dole" and "Coronation Street" has projected only lines of terraced houses and industrial grime.

But since the word "quays" was added to the city, it is acquiring a four-star commercial image. A good part of that is due to Ted Hagan, the development consultant whose gentle manner belies his reputation for hard bargaining.

He is involved with the whole development, and his company is masterminding about half of it. Of all the inner-city developments, this seems destined to be among the most successful, despite

lacking a development corporation as does London or Merseyside.

He said: "There were some bad times - when I went tramping round the banks, pension funds, other financial institutions and builders. I gave up counting after the first 25 had turned me down."

"Then I had to stand the risk, because the private sector money was so slow in coming in. I was overdrawn at the bank by about £1.5 million, with no guarantee that it would come out right in the end."

Mr Hagan comes from a large family, and experienced financial difficulties when he was a boy. He lived in Manchester, only eight miles from the docks, where he now

parks his large black Jaguar. Though not a millionaire, he is "very comfortable".

After starting as a lowly paid textile designer, he worked for a property company, acquired a reputation as a troubleshooter, and went on from there, tackling projects that experts considered most unlikely to succeed. But he really made his mark in the high-risk business at Salford Quays.

He recalls working against time to raise £9 million of private investment in three years - the input is now £65 million - and the prize was to be the freehold of 20 acres of land. "We made it on the night of New Year's Eve," he said,

"with just hours to spare."

Mr Hagan had to get the principals involved in three big contracts together and all signing at the same time - for housing, the cinema, and the hotel.

He commented: "It was such high-risk that none would sign until they knew the others had signed. Tax relief also came into the equation."

We were sitting in the Copthorne, the new hotel, in which he has had to take a half share to get the project off the ground. His holding is now down to 16 per cent. Outside the window across the still waters in about three months there will be a marina with 76 berths, bringing even more life to the area.

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The six
storey
plan

Ted Hagan's company, Urban Waterside Ltd, was last week given planning permission - subject to approval - for a £30 million, six-storey development, covering nearly three acres, an up-market shopping, office and residential complex. The company is the largest single investor, but his commitment to the Quays goes beyond his financial involvement.

He says he wants the water for the schools, and visualizes canoeing, windsurfing and other water sports, including perhaps the annual and lesser-known boat race between Manchester and Salford.

Mr Hagan also wants to build a community water leisure pursuits centre.

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FOCUS

SALFORD
AND THE QUAYSLesson in beating
inner-city blues

The economic recovery being achieved at Salford after massive industrial and housing renewal is an object lesson for other heavily populated conurbations.

Much of the city's traditional industry, mainly textiles and chemicals, has gone. Salford has always been short of land for its 240,000 people and their workplaces. So greenfield sites were out when the council planned four industrial and commercial improvement areas during the 1970s.

Instead, slums and the unsightly hotchpotch of old industry were torn down to provide the development space. The four areas, at Patricroft in Upper Camp Street, Chapel Street and Cambridge are prospering, partly because a willing workforce lives close by.

Each of the areas has 800 or 900 companies established. An official of Salford City Council said: "A measure of their success is the low level of empty units available."

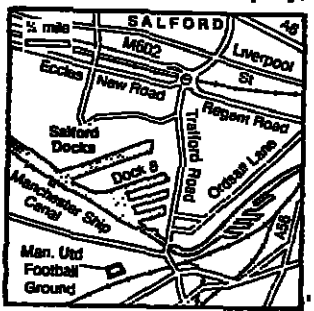
Part of the city was declared an Enterprise Zone in 1981. The main benefit is 10 years free of rates, ending in 1991. Some firms also have received financial help towards the rent under 1978 legislation.

One of the firms is Form Craft Systems, which moved in 3½ years ago, to set up as printers. Colin Sherrington, the administrative director, said: "We could not have gone into business without rental assistance, which saved us £50,000. So we've got started and made a profit in each of our first three years. Our workforce was four, now it is

30, and we are just taking delivery of a secondhand press from Scotland."

More than 200 companies are in the zone, employing 3,000 people, and supplying proof to the private sector that the local authority was alive to economic development and employment, and the creation of new employment opportunities.

Another example of expansion in the Enterprise Zone has been given by the Canadian Pizza Crust Company.



which started from nothing two years ago, and now employs 150 people.

The Department of Trade and Industry was so impressed by the firm's rate of growth that it has made a promotional film. Seventy per cent of the company's output goes for export, mostly to the Continent, but also to the Middle East and Singapore.

A businessman, drinking in a fashionable Salford public house, said he thought the city had pulled itself up by its bootstraps, and was "scoring well". He approved of the Labour city council's working with the Conservative government.

But I suspect a city champion is Ivor Seddon. He set up his factory, Speedy Products,

to make curtain poles and other accessories in a derelict, century-old wire-drawing factory. "When we started four years ago, people told me I was crazy," he said. Now he is buying the four floors of the equally derelict factory opposite.

He chose Salford "because the staff can walk to work easily, the administrators and councillors are level-headed, and they agree that you must have industry in your city to have a heart there, too."

Salford has been encumbered for years with a massive housing problem. Like many other authorities, it built high-rise, which seemed to get around the land shortage, then discovered that they were not the answer. The council has suffered from the inability to reinvest in the housing stock of 40,000 properties. Peter Whitaker, assistant city housing manager (development) said that the council had used several solutions. Hundreds of flats had been demolished, more sold to developers because there was no cash for repairs, and some houses were being improved and refurbished to be sold to first-time buyers.

There is agreement on all sides when there is discussion of support for the 210 Royal Manchester Children's Hospital at Pendlebury, which was acquired by Salford in local government reorganizations. The hospital, part of Salford Area Health Authority, is often called The Great Ormond Street of the North. Children come mainly from the North-West region for leukaemia and orthopaedic treatment.

Variety
a spice
to life

At one time leisure would have been interpreted in Salford, from the male viewpoint, as watching either of the Rugby League teams and debating the match that night in the local.

Times and tastes change, and both Salford and Swinton clubs have joined this year with the city council in launching the Rugby League Trust, aiming to promote the sport at all levels among all ages.

A city council spokesman said: "Rugby League is part of our tradition. We are keen to see it develop and are helping where we can to improve facilities. After all, the more youngsters who play, the better the chance of finding new stars."

The university is equally keen to make its sporting facilities available to the public, at a modest fee. Staff of companies on the university Business Park and individuals can use the squash courts or weights. The sports hall is available during vacation.

But the leisure event of the year will be next month's launch of Granada Studios Tour, when the television company will start showing off their film sets, including Sherlock Holmes' Baker Street, and "Coronation Street" itself, where visitors can pause for a drink in the Rover's Return.

Tours are planned to be open-ended, from two hours

Where carthorses
were once stabled

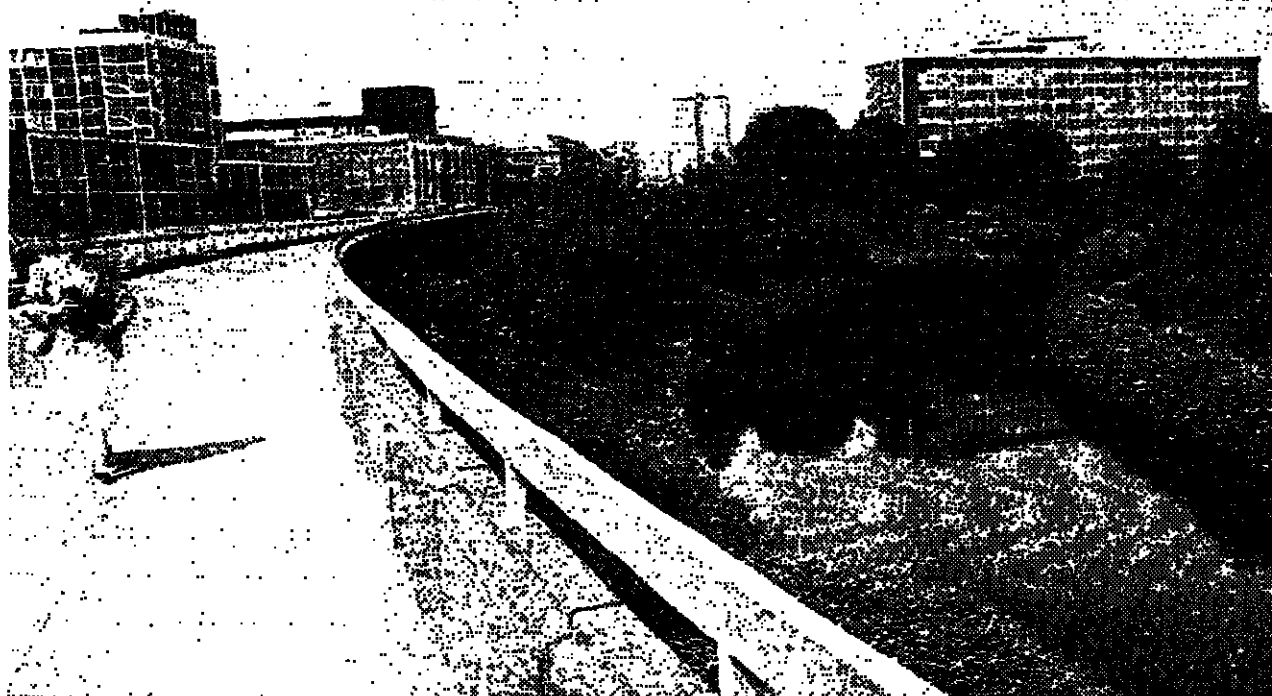
upwards, and, say the organizers, include many other attractions. Pilgrims, particularly devotees of *Coronation Street*, are due to flood in to the region from many parts of the world this summer.

A short distance away is the museum complex at Castlefield, part of which straddles the Salford boundary. The Greater Manchester Museum of Science and Industry is housed in an old railway warehouse, where dozens of carthorses were once stabled. Exhibits include steam and mill engines, and more than a dozen aircraft. At least 300,000 visitors went last year. Other attractions include Liverpool Road railway station, the oldest surviving passenger railway station in the world, and the Roman Fort, erected where archaeologists unearthed finds discarded by the garrison almost 2,000 years ago.

A few yards away, a large renovation project is under way at the meeting point of the Bridgewater and Rochdale canals, once the trading lifeline of the region and beyond. The aim is to transform the canal basin into a major centre for inland boating, starting with the annual national rally of the Inland Waterways Association in August when nearly 100 boats are expected.

The Salford Quays development, of course, has started to provide its own complex of leisure attractions, and will be a draw as an overspill moorings point for boats during the IWA rally. The eight-screen Cannon Cinema and, a short distance away, the Copthorne Hotel, are already attracting good business. The hotel, opened less than two years ago, plans a second extension soon, this time to the kitchen and bar. Shopping of a high standard is planned as part of a £30 million complex, including offices and flats, that was granted planning permission last week.

A big factor in the success of all these ventures will prove to be the splendid motorway network which provides smooth, fast links from most other regions.



Reflections of academia: trees and shrubs planted alongside the River Irwell soften the university buildings, top right

The pathfinder
laying a trail
of success

Seven years after Salford had been the worst-hit in the swinging round of cuts in grants to British universities, the establishment today is alive and prospering.

As the academic world was rocked by the cuts, the university spent little effort bemoaning its fate and buckled down to repairing the damage.

Professor John Ashworth, the vice-chancellor, said: "In 1981 no one believed that seven years later Salford would be drawing more than half of its income from sources other than the University Grants Committee and that, in real terms, we had not suffered a cut at all."

Founded in the late-1830s as the Salford Mechanics Institute, it had to wait for 130 years before the recommendations of the Robbins Report that it should become a full university were accepted. Its charter was granted in 1967.

Only four months ago, Mrs Thatcher attended the official opening of the new Information Technology Institute building, the flagship of the 34-acre campus.

A university official said: "There are no other buildings like this in a British university. There is a very heavy commercial and industrial input to the work of the institute and its course planning and policy committees have a majority from outside. "It is open 24 hours a day and has a workplace ethos."

Mrs Thatcher praised the university as "the pathfinder to the future of co-operation between universities and business in the industry and commerce of the future".

The pathfinder has attracted academics and administrators from as far away as Australia, New Zealand and the United States wishing to study its links with industry.

Salford earned £3.35 million from research grants and contracts in 1986-87, another £587,000 from consultancy work, and £1.42 million from self-financing courses and conferences — a total of £5.35 million, and £800,000 up on the previous year.

Not surprisingly, the university is bristling with revenue-earning ideas for joint and other ventures and new ways to extend and develop its practical contact with industry, particularly within the Salford area.

Most of the university buildings sprawl beside the River Irwell — on which Salford beat Manchester last

month in the northern "Boat Race" — and high-rise council flats are only a few hundred yards along the road.

Shrubs and trees were planted in profusion to soften the lines of the academic cube buildings, mostly built in the 1960s.

A major example of town-gown collaboration is the seven-acre Salford University Business Park. The first phase is due to be opened later this month at a cost of £1.8 million, funded by one partner, English Estates.

Along with the university and Salford City Council, English Estates provides support facilities to small or medium size companies which occupy business park buildings, including accounting, personnel, translation, computing and office assistance. There is also the possibility of financial help.

A government derelict land grant enabled the site, an old council depot, to be reclaimed and the venture was inaugurated last autumn by Robert Atkins, parliamentary under-

secretary at the Department of Trade and Industry.

But a wider-ranging collaborative agreement was forged when Salford joined a consortium of nine universities and polytechnics in the North-West, strongly backed by industry, with the aim of identifying advances in science and technology likely to lead to new industrial and commercial opportunities.

Monitoring all Salford's research is a committee, which aims at improving performance in this area. A primary concern is industry-linked research leading to strategic research, to the point of being developed into commercially-viable products.

Some of the research explores the parasites of man and his livestock; there is a three-year grant of £80,000 to finance a joint project with Rolls-Royce Aero Engines at Derby; a team from the Department of Orthopaedic Mechanics has been working on mobility aids for the disabled for 20 years.

Another partnership has been between the university and nine of Britain's leading construction companies: practical work involves even the design of refugee shelters for the Sudan.

Still another group is the Consortium for Continuing Education and Training, which is intended to pay its own way and sees its market as those in work, paying for training and skills updating.

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THE HEADQUARTERS of BRITISH GAS PLC require SECRETARY/PA to DEPARTMENTAL HEADS

Due to recent promotions the London headquarters of this prestigious organisation can offer several outstanding career opportunities.

Candidates will work on a 'one to one' basis or within a senior management team on the New Business, Resources or Legal divisions.

Applicants should possess good shorthand/keyboarding skills along with the personal grooming expected of a high profile position.

In addition to usual secretarial duties, successful candidates will be responsible for the organisation of conferences, itineraries for delegates etc.

The excellent training facilities offered by British Gas within these posts, provide the potential for progress towards the very highest secretarial/PA levels.

An excellent benefits package is offered with salaries currently within the range of £9,184 - £10,669 (review pending).

For an initial interview, contact either Alex Myers or Caroline Weston on 01-629-0111.

ALFRED MARKS

RECRUITMENT CONSULTANTS

PLUG IN TO THE POWERHOUSE

WORK FOR AN INTERNATIONAL COMPANY £11,000

Cementation International Limited, a member of the Trafalgar House Group, is a leading international construction company with operations worldwide.

We are seeking to appoint a Senior Departmental Secretary to work in the busy Estimating/Planning Department at our Head Office next to Paddington Train Station.

Ideally all candidates should be 25+ have 50/100 wpm skills and WP experience. In addition to an attractive office environment we offer LV's, pension scheme, season ticket loans, etc.

Please forward your CV to: P.A. Smith, Cementation International Limited, 20 Eastbourne Terrace, London W2 6LE.

NO AGENCIES PLEASE

CEMENTATION INTERNATIONAL LIMITED



ASSISTANT TO DIRECTORS £15 - 20,000 - ASCOT

ILI is a dynamic, well established (we're 40 next year) rapidly expanding publishing, book distribution and property company.

Our 2 directors (good delegators) need an intelligent 'hands-on' Secretary/Manager (30-50) capable of making commercial decisions. You will be No 3 in the Company and will have excellent administrative and leadership qualities. You should feel you have good communication abilities, tact and diplomacy as well as impeccable shorthand/typing.

To the right person (? a graduate) we can offer an excellent career and an exciting future in an outstanding environment.

(If you live in East Berks, why travel to the City, or equally in West London, why not counter-commute?).
To find out more in strictest confidence, send your CV to MD, ILI, Index House, Ascot, Berks, SL5 7EU.

ROYMARK LIMITED PA FILM AND VIDEO

ROYMARK LIMITED is a production company working primarily in the field of corporate and TV programming.

Due to the appointment of a new Producer the position of PA has arisen and therefore an opportunity of key importance exists to join the ROYMARK team. The applicant should have:

- Fast and accurate typing/knowledge of WP/good secretarial skills and the ability to work under pressure.
- An attractive personality, ability to liaise with clients intelligently, maintaining a sense of humour and professionalism.
- Flexibility in approaching a diverse range of tasks.

If you are able to meet these requirements then you would find considerable scope for involvement and have the opportunity to work on your own initiative in a relaxed atmosphere.

Production company experience preferable but not essential.

Salary according to age and experience.

Please reply in writing, enclosing a full C.V. to:
Line 300, ROYMARK LIMITED 36 Soho Square London W1V 5DG

NO AGENCIES

ART GALLERY

c.£9,000

Pre-eminent West End Art Gallery is seeking a well-presented, socially confident secretary to work for a young owner. Excellent shorthand and typing skills and a minimum of two years' experience are needed. A knowledge of French and Fine Art would be a distinct advantage. Please telephone us to discuss further.

01 499 6566

INTERNATIONAL TELEVISION

c.£11,000

The London Office of a well known overseas television company is seeking a bright, competent person with good typing (40 wpm) and shorthand skills to act as a secretary to the Managing Director. This role offers excellent variety and contact with a wide range of people. The successful candidate will be responsible for the day-to-day running of the office and will be expected to handle a variety of administrative tasks. Please telephone us to discuss further.

01 499 6566

PROPERTY

c.£12,000

This is a prime opportunity for a secretary to join a well known property company. Working for a leading London property company as part of a small friendly team, you will need to have good communication skills and typing, audio ability and a flexible working attitude to handle a variety of administrative tasks. Please telephone us to discuss further.

01 499 6566

THE BEST OPPORTUNITY

in the Middle East is with The Arabian American Oil Company, the world's largest oil producer. Standards are high but so are rewards - indefinite term contracts, accommodation and per diem, superb leisure facilities and a salary of circa £12,500.

If you have a minimum of 5 years' experience as a Secretary or Medical Secretary with at least 90/50 speeds and are aged between 25-30, looking for career progress, a multicultural environment and sunshine, please send your CV to:-

Please Tish or Tricia Nicol,
Ref. T/SEC,
ARA International, Cresta House,
17-19, Maddox Street, London W1K 0EY.

DIRECTOR'S SECRETARY to £16,000

International food group requires a well-presented, enthusiastic and articulate secretary with considerable experience. Applicants must have at least 100 wpm shorthand and 60 wpm typing, audio and word processing experience and be educated to at least 'A' Level standard. Must be able to work under pressure and have good organisational skills. Office located in W1 area.

Please call John Iles on 439 2525
No agents.

Synergy + Recruitment

PA to MD in Music £13,000

"Sparkle, spirit and oomph... that's what's needed!" says MD of fast-growing music company publishing classics to pop. Initiative essential to keep the admin together while he jets off; sharp wits

needed when dealing with the States and European contacts; organisational talent, business awareness and musical interest will get you far. Friendly and fun team in W1. Skills: 80/50wpm. Age: 25ish. Phone Catherine Offer.

01-637 9533

MARY HOLLAND ASSOCIATES

DEAL WITH STYLE:

DEALING ROOM ASSISTANT (20-30) Package to £16,500

Your boss is away frequently, keeping you totally involved in special transactions for clients, so you must have 'personality plus' and excellent organisational skills as well as good typing. Enter Audio or Shorthand (90) is essential.

DEALING ROOM JUNIOR SECRETARY (18-21) Package to £10,000

An excellent training ground for someone bright and willing to learn about the City at it's heart in the dealing room. If you have keyboard skills (35-40) and good presentation/speech this is your chance to test yourself an excellent package and an exciting position.

Call or send CV's to:
HELEN KAY OR PAM KENNETT
01-726 4132/600 0284
BANKING, STOCKBROKING
AND SECRETARIAL RECRUITMENT
2-9 Mason's Avenue, Basinghall Street, London EC2V 5BT

ADMINISTRATIVE 'SECRETARY'

We are looking for a senior secretary/administrator to work in the communications department of Royal College (Medical School Central London). This is a key post in an imaginative, forward thinking and friendly environment. Duties will involve direct responsibility to the Head of Department for administrative services, a wide range of academic committees and working parties and organising training courses/seminars etc. for new common and overseas. Applicants are invited for candidates with experience at least level, an awareness of computer practice and a willingness to undertake their own secretarial work. A logical, logical mind, some of business and ability to relate well to college officers/students, colleagues and candidates is most important. Starting salary £16,500 - £11,000 on scale to £12,700 p.a. Flexible and excellent benefits.

Write or telephone Managing Director,
Ref. T/SEC,
180 Baker Street, London W1.
01-935-8694.

MARY HOLLAND ASSOCIATES

SET THE STAGE:

MARKETING SECRETARY (20-30) Package to £17,000

Your excellent skills (90/50) and flexible attitude will gain you the interesting full secretarial position with a highly prestigious international financial institution. You must be well-presented and well-spoken in order to liaise with clients in this responsible position.

ASSISTANT MARKETING CO-ORDINATOR (20-23) Package to £12,500

Assist with organising road shows and other exciting marketing events. Your involvement will be total if you have excellent organisational skills, typing 60, confidence and a bright willing attitude. Call immediately if you want a job which is more than secretarial in one of the most prestigious international financial institutions in London. No Shorthand or Audio.

Call or send CV's to:
HELEN KAY OR PAM KENNETT
01-726 4132/600 0284
BANKING, STOCKBROKING
AND SECRETARIAL RECRUITMENT
2-9 Mason's Avenue, Basinghall Street, London EC2V 5BT

SECRETARY/PA TO PARTNER

In West End office of International Surveyors. Applicants 30+, self-motivated and seeking total involvement in an interesting and varied job, embracing usual secretarial functions and with great experience in organising internal and external meetings, partners' dining room, liaison with clients and generally coping with a busy desk. A high standard of shorthand and typing skills is essential, and WP experience an advantage. Existing holiday arrangements honoured.

Applications with C.V. to:
B.T. Read, R.D., F.R.I.C.S., F.S.V.A.
Bernard Thorpe,
10-24 St. George St,
Hammer Lane, London W1A 2AR

SPORT MUSIC FASHION

We are a Management and Promotions Company covering all aspects of the leisure industry.

Our Marketing Director requires a dynamic and confident PA. Hard work but great atmosphere.

Call Corinne on 01-387-7108
(no agencies)

Maine-Tucker

HUNTING FOR A CHALLENGE? Package to £14,000

Looking for a new Challenge? Where you can learn from the moment you begin working for this dynamic Managing Partner, alongside charming, professional people in their lovely West End office, where your top level potential will be realized - this could be the Career Move for you! Your varied responsibilities will grow as you learn. The right person will be over 21, well-educated (A Level or above), very articulate & with a good sense of humour! You must be outgoing & able to talk to people at all levels. You will need good shorthand (100) & typing (80) - the reason for having good skills is to ensure you have plenty of time to fit everything in! Very little overtime but a busy satisfying day. A really super top level career job - call us to discuss further.

50 Pall Mall St James's London SW1Y 6LB Telephone: 01-925 0548

PERSONAL ASSISTANT TO THE COLLEGE SECRETARY

This post will be attractive to someone with the capacity to organise and run an office with a wide range of activities and who enjoys dealing with people. Shorthand and typing essential and ability to operate a WP word processor an advantage.

A salary of up to £12,500 may be offered to the right person with the necessary experience. 26 days holiday a year.

Applications should be sent to Ms J.T. Lewis, The Assistant Secretary, London Hospital Medical College, Turner Street, London E1 2AD.

Harrods

Estates Office

Our Estates Offices based in prestigious offices in Park Lane deal with selling high quality residential property to a wide range of clients.

We now require a Senior Secretary to assist our busy sales team. You must have audio typing skills and the ability to administer and run office systems. Equally important are flexibility and the ability to work under pressure.

Together with the salary we offer an extensive range of benefits including staff discount.

Please write with full CV to Sara Descours, Prospects at Harrods, Top Floor, Door 10 Escalators, Knightsbridge, London, SW1X 7XL. Telephone 01-730 1234.

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KNIGHTSBRIDGE PROPERTY

£12,000 + Bonus + Share Options

Based in beautiful Knightsbridge offices, this prestigious, profitable and rapidly expanding PLC engaged in property development and investment is looking for an up-market PA/Secretary.

You will be working with an ambitious young Assistant Director who is definitely going places. His brief is to locate suitable development sites in the West End and City and oversee project managers, architects, surveyors and contractors to project completion - some of the success stories have to be seen to be believed!

If you have proven secretarial experience, are well educated, aged between 23 and 30, confident and immaculately presented this company will generously reward you for your support. Shorthand would be useful but is not essential. Please contact Karin Chiang on 01 439 6021 for further information.

HAZELL-STATION

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01-481 4481

LA CRÈME DE LA CRÈME

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You sense it the moment you pass through our doors. An almost tangible feeling of excellence - from our offices, the people we employ and the reputation we have gained as one of the world's leading firms of Chartered Accountants and Management Consultants.

Our continuing success and consequent rapid growth means that we are now seeking high-calibre people to join us here at Surrey Street, just off the Strand.

This is your chance to work in a busy, stimulating environment as an important member of a team. You will be able to use your proven organisational and technical skills and, if need be, train/cross train in the latest technology (Wang).

You should be aged 23-35 and educated to at least

'O' level standard with a minimum of three years' experience, preferably gained within a financial or technical environment. You will have good audio/typing skills (60 wpm), be well groomed and have a professional approach to your work.

The starting salaries will be c.£15,000 p.a. In addition, there will be paid overtime.

Add some extra quality to your life - and to ours. Write now with your detailed C.V. and daytime telephone number to Mrs Carole Dallimore, Recruiting Officer, (Ref. SST), Arthur Andersen & Co., 1 Surrey Street, London WC2R 2PS.

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dealing with outside legal

advisers. Co. subscriptions &

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Company Secretarial dept. Legal

exp. useful. Call 377 6777.

Middleton Jeffers

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Avoid the rush hour

£12,000 + mort. subs.

Working an 8.00 - 4.00 day at this major investment bank, you will be based in their International Equities Div., so the pace will be fast in this hectic dealing environment. Good shorthand/typing/WP skills required to provide a varied support role. Opportunity to train on desk-top publishing.

Marketing Secretary

£10,000 neg.

Publishing Company based in EC2 needs someone with a well-organised approach to assist the MD. Duties include full secretarial support, responsibility for subscriptions and extensive client liaison. Very friendly, informal environment.

Snr. PA - Publishing

c.£11,000

The friendly MD of a medical publishing company in NW1 seeks a PA to organise the office. Ample scope for involvement and developing responsibility. Previous experience essential. Strong typing, rusty shorthand, some audio, will train.

PLEASE CALL 01-629 7262

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• Available immediately or currently working notice.
• Proven senior level secretarial experience with good skills.

You will be able to earn £14,200 pa with non contributory paid holidays.

Phone 01-439 0601 for further details.

The Senior PA/Secretarial Specialist

MacBlain
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Secretaries



Personal Assistant To Vice President

Smith Kline & French Research is the UK based pharmaceuticals research and development group of Smith Kline Beckman. At our superbly equipped laboratories at The Frythe near Welwyn in Hertfordshire, we are looking for a Personal Assistant to carry out the full range of secretarial duties. The appointed person will work for a Philadelphia-based Vice President (Worldwide), when he is in the UK and will provide support to the Administrator for the Research and Pre-Clinical Development functions.

Accurate typing and shorthand with good speeds and a minimum of five years secretarial experience in a senior post are essential. A knowledge of scientific terminology and experience in using the Wang word processor would be an advantage. The post calls for a firm, diplomatic manner and the ability to handle confidential material with discretion. As the Vice President is not based in the UK, the successful person will need to show considerable initiative and be capable of working without supervision.

We offer an excellent salary and benefits package.

Please send a detailed CV outlining qualifications and experience, quoting reference number P18/123/88 to Ms. P.J. Bucknell, Personnel Manager, Smith Kline & French Research Limited, The Frythe, Welwyn, Herts AL6 9AR.

SK&F

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COLLEGE LEAVERS!!

JUNIOR CONFERENCE
SECRETARY
£10,000 dae

Charming, young Seminar Manager of small, successful conference organisers near Victoria looking for a cheerful and enthusiastic junior secretary to help with all aspects of organising 1/2 day conferences in London. With your lively and positive approach and skills of rusty shorthand or audio and 45wpm typing, make a real contribution, talking to clients and printers, helping with mailshots and attending many of the events you help to organise. Excellent learning position with plenty of scope to move upwards! Age: 18+. Please call:

437 6032

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BRAND NEW - W1

£15,000

The Head Office is a well known International Group with diverse interests worldwide require a First Class Secretary/PA to assist their new Corporate Finance Director. To join this young high flyer you must have a good City background and be keen to build up an excellent working relationship with him while you manage his busy diary, organise his travel arrangements, liaise as Chairman level and supply superb secretarial back-up (90/60/Audio/WP). To benefit from this involving role you must be bright, discreet and able to work under pressure. If you are aged between 24-32 and can rise to this challenge please call 434 4512

Crone Corkill
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PERSONAL ASSISTANT

c.£14,000

Do you feel that your talents are being wasted? A substantial opportunity has arisen to consolidate your secretarial career.

We are seeking a committed and professional secretary with senior level experience to take on the role of Personal Assistant to the Corporate Services partner of a leading firm of Chartered Accountants. His wide brief includes servicing clients, practice development, responsibility for his Division as well as outside commitments such as the running of a Charitable Trust. Exceptional organisational and communication skills will be essential to ensure the smooth execution of all these activities. Education to A Level or degree standard, coupled with secretarial skills of 90/50 wpm, required. Age range 24-35. Please telephone

247 4354

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Chelsea Design

To £14,500

Unusual PA opening offered by go-ahead founding Directors of a small, flourishing Design consultancy boasting a superb consumer client portfolio. Your PA responsibilities will embrace 50% personal work: co-ordinating refurbishments, organising fabrics etc and 50% handling extensive client contact, setting up presentations etc. A PR/Design/Advertising background highly desirable. Confident organisational flair and sound skills (80/60) pre-requisite. Age 23+. Please call 01-409 1232.

Recruitment Consultants
to the Communications Industry

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EXCITING OPPORTUNITY THAMES VALLEY

For a highly motivated person with sound secretarial skills looking to move to a more varied and responsible position, managing a new business services operation of a substantial property group.

Applicants should be able to work on their own initiative and presentation, tact and an approachable personality are essential ingredients.

Excellent salary by negotiation.

Please apply in writing with CV to:

Peter Allport,
Lambert Smith Hampton,
23 Cavendish Square,
London, W1M 0AL

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£13,000 + SUPER BONUS!

Choose wine and menus, as you organise Luncheons and Functions and select and book the best of the West End Shows! Organise seminars in the U.K. and Worldwide and follow up by travelling abroad and ensuring your delegates comfort and entertainment is taken care of, and that all is running smoothly! Be guaranteed 70% admin., but be comfortable giving an excellent secretarial support when necessary. With poise, style and mobility, call Options of Bond Street on 01-493-9969 (Personnel Consultants).

Bilinguasec
High profile French Co. based in NW1 London is seeking two bilingual secretaries for their Sales Planning and Logistics Managers. No shy for one, but French shy for the other. High French content. Age open.

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MASTERS OF ALL TRADES
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A very demanding career opportunity has arisen working as an assistant to a sophisticated international company in W1. The position will involve a large amount of telephone liaison, organising seminars worldwide, management for up to 150 clients at a time and secretarial duties etc. You must be flexible, willing to travel abroad and available to work long hours. Please call Emily Hall. TEL: 01-255-1559

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Follow new product launches through from beginning to end as you assist these two dynamic Marketing Executives. Clients include many household names and your excellent sec. skills will ensure a busy & varied day.

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CAROLINE KING

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TEMPORARIES

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Please contact Julian Smith

01-499 8070

87 New Bond Street London W.1

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This is an opportunity to use your excellent secretarial skills in a fascinating and dynamic environment, with one of Britain's leading book publishers.

As Secretary to the Editorial Director of Hardback Fiction, you will need fast, accurate shorthand and typing, sound organisational ability and a number of years experience as a senior secretary in a commercial environment.

In return, we offer plenty of challenge and involvement, a salary of c.£10,000, depending on age and experience, plus a number of attractive benefits.

To apply, please write, enclosing a full CV to:

Melanie Laing, Personnel Officer,
COLLINS: PUBLISHERS, 8 Grafton Street,
London W1X 3LA.

No agencies please.

Collins Publishers

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Jacqueline Fromentin
The Competitive Management Initiative
Lynton House
7/12 Tavistock Square
London WC1H 9LT

£14,000 + / PA

Graduate sec/PA for senior partner in professional city company. Marketing background ideal. Must be a good organiser to assist on business development. Someone with personality and good working experience. Good shorthand and typing. Excellent perks. Age 20s-30s.

Call Mrs Byzantine on 01 222 5091
Norma Stetson Personnel Services

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Flair, enthusiasm and personality are the key qualities sought by the "dynamic" MD of this influential City Investment Bank. He's young, new to the job and eager to delegate responsibilities and capitalise on your talent. Your role will be stimulating, never routine, embracing extensive client liaison; co-ordinating complicated travel itineraries for holding duties in his absence. First class admin ability, confidentiality and sound skills (120/60) essential. Prestigious offices. Age 22+. Call today on 01-493 0713.

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PA to Chairman

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Our client, a Cambridge-educated, high-flying entrepreneur with a rich diversity of business interests, seeks an exceptionally motivated, beautifully presented, professional PA for a right-hand role. You'll be administering personal arrangements; setting up new admin systems; organising PR events at Ascot, Henley etc as well as fulfilling full PA duties. You must possess excellent skills (100/60) and previous experience in a creative environment is advantageous. Superb Belgrave location. Call 01-493 5787 in confidence.

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£15,000

A quick thinker and capable organiser is needed to keep pace with the charismatic head of this fast-expanding food marketing organisation.

He and his team encompass Europe, the Middle East and Africa thus your energy, humour and vitality will play a major part involving you totally in this exciting operation.

Age 26 - 35

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We are a small, highly successful Consultancy based near Piccadilly and are looking for someone to take over the position of senior Secretary. The job is demanding and involved. A wide variety of responsibilities including considerable administrative in addition to Word Processing. If you are experienced, have good technical skills, can organise yourself and others, can provide first class references and would like to learn more about the position, please write with CV to:

Mr. J. Harris, 4/5 Grosvenor Place,
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telephone 01-235 6146

01-481

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c. 211

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general office work. We

offer competitive salaries

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Looking for a

CHALLENGE

Do you feel that your talents are being wasted? A substantial opportunity has arisen to consolidate your secretarial career.

We are seeking a committed and professional secretary with senior level experience to take on the role of Personal Assistant to the Corporate Services partner of a leading firm of Chartered Accountants. His wide brief includes servicing clients, practice development, responsibility for his Division as well as outside commitments such as the running of a Charitable Trust. Exceptional organisational and communication skills will be essential to ensure the smooth execution of all these activities. Education to A Level or degree standard, coupled with secretarial skills of 90/50 wpm, required. Age range 24-35. Please telephone

247 4354

HOBSTONES
RECRUITMENT CONSULTANTS

ADMINISTRATIVE SECRETARY

Required for education

institution. Responsible

for someone with

experience and good

typing and organising

meeting people.

Apply in writing with CV

to: Catherine Park,

London Heath Ave,

42 Queens Gate Terr,

London SW7 5PL

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01-491 1868

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£14,000 + benefits

You are totally fluent in English plus either French OR Spanish (two jobs). The City offices of the American Stockbrokers are superbly ultra-modern and you would be working for two bankers in Corporate Finance. Great benefits, age 25-45, shorthand in English + other language.

01-377 8600 City
01-439 7001 West End

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Secretary working for young Chairman of leading UK company helping with major in-house PR exercise. Loss of responsibility, he likes to delegate. 2 months plus (possible permanent job). £8.00 per hour. SH/WP.

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Secretary for press office in major communications company. Lots of telephone work and organising press conferences. 2-3 months. £7.00 per hour. (keyboard skills essential).

Training
Secretary for training department of multi-national company - organising training seminars and helping to prepare training manuals. 3 months (part graduate). 90/50. £7.80 per hour.

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Secretary for head office personnel department helping to run busy department dealing with recruitment. Large company perks. 3-6 months. 90/50. (any WP cross training given). £7.50 per hour.

01-491 4764/4844

THAMES
Temporaries Ltd.

INTERIOR DESIGN
£11,000++

Minimal secretarial content for award winning design team. Liaise with clients, co-ordinate all activities. Good 55 wpm typing & W.P. Age 22+.

THAT'S SHOWBIZ!
£12,000

As P.A. to terrifically talented young Chairman of International Record label you will find life really exciting! Impeccable 100/60 sec. skills. Age 24+.

PASSION FOR FASHION
£13,500 + perks

Immaculate presentation, good education & sound senior level experience to assist M.D. of this prestigious fashion store. Excellent 100/60 sec skills & datapoint W.P. Age 28-35.

Handle Recruitment
10 New Bond St, London W1
01-493 1184

DIRECTOR'S SECRETARY

A Director of an expanding Mayfair based company requires a highly motivated secretary willing to take an interest and grow with the company.

The work is varied and involves property development finance and investment.

Property experience advantageous but not essential; good organisational skills and shorthand are important.

Telephone Stephen Rogers
01 629 6501

NOT LESS THAN £12,000 PER ANNUM.

Secretary/Personal Assistant for London Office.

Ability to work independently, common sense and initiative are prime requirements. Mature person wishing to return to work after a (long) break would be quite acceptable. Duties would include extensive work with Solicitors, experience in legal office is not essential.

Part time and flexi hours can be arranged by mutual agreement.

Reply with a detailed CV to
178 Robin Hood Lane, Hall Green, Birmingham B28 0UG
(ref RJ/448). Interviews will be held in London.

WEST END ART GALLERY
£13,000 + Bonus

Beautiful gallery specialising in old master paintings and sculpture requires a secretary. Lots of common sense, a sense of humour and the ability to work on your own; good secretarial skills combined with the poise and presence to deal with the highest calibre of client and a smattering of French will open the doors of the art world to you.

LESLEY GLOGAU
THE BOARDROOM
200A Whitehall Road
493-4459

OSLO AND PARIS COMMISSIONS

Small, very busy international office in Holborn requires:

2 BILINGUAL SECRETARIES
(Eng/French)

Good typing speed and enthusiasm essential. Salary: £905/month net of income tax. For details ring:

01-242 9927

INTERIOR DESIGN
£12,000 neg.

PA/Sec with excellent skills for Director of leading Interior Design Co. who needs someone with superb organisational and efficient. Mid 20s.

01-730 5148 (Rec. Con.)

JAYGAR

PERSONAL ASSISTANT (Medical Sector)

We are looking for a Personal Assistant/Secretary to work with eminent Professor in leading London Teaching Hospital. In addition to full range of secretarial/P.A. duties, specific responsibilities will include organisation of the teaching programme, student training attachments, user meetings (the residential), supervision of library, computer work. First class secretarial skills and good education should be backed by judgement, ability to make decisions and relate to staff/students together with an interest in undergraduate education.

Starting salary to £10,400 p.a.

Write or telephone Managing Director, Medical's Executive Selection, 100, Baker Street, London W1. 01-625-8884

CREME DE LA CREME

Senior Bilingual Secretary (English/French) required for City Company. Excellent secretarial skills essential. Salary £10,000 negotiable.

Apply in writing to
IDC (Holdings) Ltd, 85 Hutton Garden
London EC1N 8QG

INTERIOR DESIGN
£14,000 PLUS BONUS

Unflappable, experienced PA/Sec for busy MD. Full involvement in exciting projects featured in national press. Must be top administrative, self-diplomatic, and have skills of 100/65 WPM.

Write confidential with CV to:
MD, Jameson Design Ltd, 29 Elystan Street, London SW3 3NT or show (Deliver 9 or after 6 pm) at 01 584 8216

ANYONE FOR... £14,000?

Experience the City buzz in the West End when you join this rapidly expanding Financial Recruitment Consultancy. Step in to this senior secretarial role which demands your strong personality and excellent organisational skills, in order to run the lives of these young, dynamic consultants. From liaising with clients and candidates, to attending seminars, your day will fly by. Age 23 - 28. Fast typing and w.p. skills required. Please call:

437 6032

HOBSTONES
RECRUITMENT CONSULTANTS

COLLEGE LEAVERS
£8,000 - £10,000

Many of our clients are now looking for secretarial college leavers to start over the Summer. The positions range from top-level to junior secretaries in various fields including: Advertising, Public Relations, Arts, Wine & Spirits, Beauty Magazines, large well-known companies, Stockbroking and Investment Banks. We also give individual career advice, prepare you for interviews and what you can expect from your first job. Call us at once to arrange an appointment.

Please call us for an interview at 8.00pm.
LONDON BRUSSELS

HIGH CALIBRE RECEPTIONIST

PROGRESSIVE WEST END ARCHITECTURAL PRACTICE

We require a first class experienced receptionist to take charge of our busy switchboard/reception area. The successful applicant will be well spoken, articulate and have excellent presentation. Duties will include the greeting of clients, supervising a junior receptionist, answering the telephone, booking meeting rooms and generally ensuring that our reception area is organised efficiently from day to day.

Attractive salary offered to the right candidate.

Please apply with CV (no agencies please) to Box No E88, c/o The Times Newspaper, 1 Virginia Street, Wapping E1 9DD

PA SECRETARY

Required to work with chairman of property development company based in Mayfair.

Apart from having excellent secretarial skills (Shorthand useful) and knowledge of fax, telex, WP, the applicant must be capable of organising a busy diary and providing an efficient and willing support at all times. Experience of commercial property would be beneficial.

Salary £12,000

Please write with full CV to:
Miss E.M. Luton, The Rutland Group, 11 Upper Brook Street
London W1Y 1PB

JANE CROSTHWAITE CONSULTANTS

MONACO £NEG + ACCOM PA
FRENCH SPEAKING

Our client, a leading international industrialist, has retained us to find an English market house PA/Sec. The right candidate will be aged 28-38, have fluent conversational French, excellent shorthand skills and previous experience of working in a company/MD level. Based in Monte Carlo, but with frequent travel, this is an opportunity to acquire the social, private and business interests of an extremely successful businessman. Salary to £18,000 p.a. + self contained accommodation. For further details please contact Jane Crosthwaite.

JCR
21 BEAUCHAMP PLACE, LONDON SW3 1NQ
TELEPHONE: 01 581 2977/2947
JANE CROSTHWAITE

BRILLIANT BLUE

£13,000 + Large Company Benefits

This Blue Chip commodity supply company is looking for a talented PA for one of their talented young directors.

He divides his time and energies equally between his commercial responsibilities as a non-executive director and his seat in the House of Commons.

You will have the drive and ambition to help him in all areas of his work providing full secretarial support and researching facts and figures for parliamentary speeches, often working on your own initiative.

His poise and excellent organisational skills will be well served by your professional experience which will provide you with the communication and organisational skills with which to complement his pace and quality of operation.

Skills: 80/60 Age: 21-28

City Office
01 600 0286

ANCLA MORTIMER

MAYFAIR SECRETARY/ OFFICE ADMIN
£12,000 + BUPA

Run the office, operate W.P. and most importantly support the two partners in small expanding West End property practice.

408 1114

TROWERS & HAMLINS SOLICITORS

W/P SYSTEMS MANAGER

Trowers & Hamlins require a Word Processing Systems Manager to be involved with installing, training and then taking full charge of a new centralised word processing system comprising 60 work stations. The ideal applicant will have experience of running an existing system (ideally WordPerfect) in possibly a legal or Professional environment.

An attractive salary is offered (reviewed twice a year) and is supplemented by a variety of benefits.

Please send your Curriculum Vitae, in confidence, to:
Miss Carole Tuckey
TROWERS & HAMLINS
6 New Square, Lincoln's Inn, London WC2A 3RP
Telephone 01 831 6292

DIRECTORS' SECRETARIES

LIFE AT THE TOP - £14,000

Prestige surrounds this top retail chain so experience, style and diplomacy are paramount.

Working for the Managing Director in luxurious offices will place you in the front line with customers so you will need initiative and quick wits to control an exceptionally busy diary, organise conferences and still have time to enjoy the company's many and varied social activities.

Age 28 - 35 Speeds 100/80

01-629 9323

HEATON BENNETT

"CULTURE SHOCK"

Fine Art - St James's

Wonderful opportunity to work as secretary to the Picture Gallery of these well established Fine Art dealers. Liaise with clients, restorers & framers. Organise previews and catalogues and get involved in research. £10,500 - £12,000 neg. 22-35 yrs.

Please call Carol/Lorna on 589-0668 or 581-5871 now for more details. Rec Cons.

RESEARCHER/PA
£16,000

Our client, a leading firm of executive search consultants seeks a well educated person with strong sales skills to research their applicant and client base. Excellent prospects. 45 wpm audio ability needed.

Please telephone 01-488 6247
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

SO LONG SHORTHAND
to £12,000

Superb Mayfair offices await you when you join this young, dynamic property company as secretary to their deputy chairman. Total involvement from organising events such as Ascot to masses of client liaison. 60 wpm audio ability needed.

Please telephone 01-488 6247
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

MARKET RESEARCH
to £13,000

Join this top W1 market research consultancy and enjoy a busy, varied informal atmosphere as secretary to two very easy going consultants. Beautiful offices and 5 weeks holidays. 80/50 skills needed.

Please telephone 01-488 6247
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

A RECORD TEMP

Throughout the summer months we have put together an attractive package for all our temps. Once you've completed a number of interesting and well paid assignments, pick out your favourite records or CD's with our compliments.

Please telephone 01-488 6247 Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

EXPERIENCED MEDICAL SECRETARY

Required to run busy private practice for Consultant Cardiac Surgeon. 2000 wpm Shorthand and W.P. essential. Experience in private practice an advantage. Salary neg.

For further details please call Sue on 01 375 5776

SECRETARY Property

A successful firm of surveyors located in Mayfair are looking for a bright enthusiastic person to work for two Directors. A friendly team in pleasant offices. Salary £12,000 + bonus and BUPA.

Telephone Beverly: 01 491 7728

ILFORD AREA P.A. SECRETARY - PERSONNEL
AGE 21+ £11,000++

Primarily responsible for providing secretarial support to the Managing Director. Other you will also be required to undertake a variety of administrative tasks. You will need to be well organised and efficient in a fast paced environment. Although not essential some experience of working in a Personnel Function would be desirable. Good shorthand and typing skills are a necessity.

Please send your Curriculum Vitae, in confidence, to:
Miss Carole Tuckey
TROWERS & HAMLINS
6 New Square, Lincoln's Inn, London WC2A 3RP
Telephone 01 831 6292

Professional Secretaries

Demanding and successful Euromarket financing team of a leading US Investment Bank seek two top professional secretaries for efficient all-round support.

If you thrive in a busy, pressurised environment, possess lots of energy, a sense of humour, and offer excellent S/H and W/P (IBM/DW4) skills, this could be just the challenge for you. Promotion exists for the right person with enthusiastic drive and ambition.

Excellent package of up to £14,000 plus n.c.p.s./BUPA/subsidised restaurant and more.

If you are interested please send a full CV or details of your previous experience to Mike Swaine at the address below. Please state clearly on your application if there are any employers to which your CV should not be forwarded as replies will be sent direct to the client.

B&B

Benton & Bowles Selection
197 Knightsbridge, London SW7 1RP

ADMINISTRATION SECRETARY

c. £11,000 + Bonus

Temporary/Permanent position. Small Strand/Waterloo Bridge based office of large Scottish Investment Company requires an experienced Administration Secretary able to work on own initiative to ensure the smooth running of the office. Must be numerate and able to communicate at all levels. WP (Wing PC) and computer experience an advantage. Fully shorthand acceptable as accuracy is more important than speed. Position available from August 1988. Please send CV to:
Mrs R. Hart, Gifford & Co., 81a Finsbury House, 81a Finsbury Place, London EC2A 7TE. Tel 01 379 4612. No agencies.

LOOKING FOR A CHALLENGE

Director's secretary required for large conference production company based in W3. Good shorthand and typing speeds essential plus ability to work on own initiative. Will be part of young dynamic group with lots of varied work.

Good prospects for the right person.

Salary £10,000 + Ring Madeline on 06285 23785

DRINKS GALORE

£15,000

The launch of 32 new products over the last two years has meant a hectic schedule for the Chairman of this well known French distillery. He needs a bi-lingual (English/French) audio Secretary to help run the small West End office and to organise testings, presentations and sports sponsorships.

DIRECTORS' SECRETARIES
RECRUITMENT CONSULTANTS
01-629 9323

ADMINISTRATIVE SECRETARY

Required for educational institute. Responsible post for someone with previous office experience and good typing who enjoys meeting people.

Apply in writing with CV to:
Catherine Park, Ilen Institute, Leadenhall North Avenue, 42 Queen's Gate Terrace, London SW7 5PJ.

P.A. - MARKETING

c. £16,000

Can you sell up company structures and take on a managerial role? Are you prepared to take on a challenge and develop with a company that is young, individual and fast-growing? The M.D. requires someone to become their organisational juggle. Shorthand essential for Board Meetings. Opportunity to practically write your own job description.

TEL: 01-435-1325

MOVE ON IN P.R.

£12,000

Organise press releases, press conferences and the diaries and the working lives of your two bosses with a major public relations firm near Fleet Street. You are 25+, enjoy working under pressure and meeting deadlines. 80 shorthand & WP.

01-377 8600 City
01-439 7001 West End

SECRETARIES PLUS

ENTERTAINMENT - MEDIA - THE ARTS

Enjoy a new job in a creative and stimulating environment. As London's leading media specialists, we have a wide range of exciting temporary and permanent vacancies for secretaries at all levels from College Leavers to Senior PAs. Our current vacancies include TV PRODUCTION, FILM RESEARCH, PUBLISHING, ARTS SPONSORSHIP, CONSUMER PR and CLASSICAL MUSIC.

For more details call us now
JUDY FISHER
ASSOCIATES
01-493 0238
Recruitment Consultants

Temp with us for the contrast

As the media secretarial specialists we can offer you a world of exciting possibilities: from television one week to publishing, design or Public Relations the next.

If you're skilful, emotionally committed yet footloose we'll find you jobs you'll be sad to leave. Call us today on 01-499 6566.

The GROSVENOR
Bureau

PA/SOCIAL SECRETARY

£17,000 neg

Our Client, a VIP businessman and international client secretary to set up regular client events. You should be well educated, a car driver and immaculately presented with 100/70 skills.

Please telephone 01-240 3511
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
2-3 Bedford Street London WC2

MARKETING PA

WEST END
£11,500

No shorthand or audio but must be conversant with WP to organise client reports, client liaison and diverse marketing information.

Responsible for training and supervising junior assistant in all aspects of office procedure. Excellent long-term prospects.

Call Suzanne Knight on 01-378 0012

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

Holidays (2)

£10k/£6,775
Now that the holiday season is here, you can look forward to big discounts to the sun when you join this travel company. We have two interesting Secretarial positions which both require good audio and organisational skills with a knowledge of WP (Wang). Two opportunities not to be missed.

The first is working in the very busy training and development department as Secretary/Training Assistant. You must be very organised and able to use initiative as well as having a great sense of humour.

The second is as Clerk/Typist in administration services mainly correspondence (55 wpm). Pleasant telephone manner.

In both cases the additional benefits normally associated with a company of this prestige apply.

High Finance

An outgoing 2nd/3rd jobber is required to help look after a team of four hard working investment managers. The offices are open-plan so everyone is on first name terms and emphasis is on teamwork. You will need fast accurate typing (60 wpm), be experienced on audio and enjoy lots of WP (Olivetti). In return the company offers an excellent salary and they also have a discretionary bonus scheme. Come and join this friendly group operating in modern offices with superb equipment. Age indicator 25+.

Wang

If you are an experienced Wang WP operator we would like to hear from you as we have many interesting and rewarding legal positions within prestigious firms. You will need to have at least 1 year's legal experience and be prepared to get really involved. Excellent salaries are paramount - 60 wpm+ with audio. If you have shorthand (90 wpm+), this will be a bonus.

Legal Eagle

This extremely upmarket legal practice based in EC2 is seeking a top audio secretary to assist their young solicitor in Company Commercial. Aged 23-25 years you should offer 2 1/2 years relevant experience and have had formal secretarial training, possess knowledge of WP (Olivetti 20/240) and have a typing speed of not less than 60 wpm.

Good grooming and superb telephone manner as well as a mature, friendly and flexible approach are essential. Benefits include 4 weeks holidays, Xmas bonus, health insurance scheme, lunch vouchers.

Personnel Appointments

95 Aldwych, London WC2B 4JF. Tel: 01-242 0785
(ansaphone after office hours)

Graduate

International entrepreneur is looking for an exceptional graduate (first class degree pref.) to act as his Executive Assistant. He heads up an extremely interesting company of consultants whose area of expertise is the developing world. Word processing/computer literacy essential. Salary: negotiable.

Graduate Sec/Asst

The financial division of a major business publishing house needs a bright assistant to work alongside 3 senior executives. Interesting role in a relaxed, friendly environment. Useful skills: languages, basic numeracy and an interest in computers/WPs. Salary: to £11,000 a.a.e.

Editorial College Leaver

Want to build a career in journalism or publishing? If so, this position is a great opportunity to launch you into the business. As PA/Bulletin Editor you will be totally involved in putting together a weekly bulletin and ensuring that it goes out on schedule. Skills: typing/WP. Salary: £7,500.

GRADUATE APPOINTMENTS

7 PRINCES STREET, W.1. 01-629 7202

TOP TEAM

£13,000 + 5 WEEKS HOLIDAY
A madly busy equity partner of a prestigious firm of architects in the West End, is looking for a lively professional secretary. Working as part of a friendly and motivated team you will have the opportunity to develop your own role, as his range of activities is so wide - including administration and personnel. Salary 90/80. Age preferred 24-35.

DESIGN PA

- £11,500 + HIGH BONUS
Humour, zip and character are the important qualities needed for this young, relaxed but very prestigious consultancy. An interesting position combining pure PA and a Marketing/Sales/Administrative role at Director Level. Client contact and excellent administrative content all in lovely surroundings near Theatre land. 80 short/hand, 60 typing ess. WP exp preferred. Attractive annual benefits. Age 22+.

KING & TOBEN

01-629 9648

LOVE LEGAL

up to £14,000
You have shorthand or audio skills plus a legal background - although this is not necessarily essential. We have a range of vacancies throughout central London paying salaries up to £14,000 plus benefits. Call for more details.

KING & TOBEN

01-629 9648

HARPER'S AND QUEEN

SECRETARY/PA TO PUBLISHER
The Publisher of this prestigious glossy magazine needs an efficient PA with previous secretarial experience.

Fast, accurate audio typing essential as are excellent organisational skills and a good telephone manner.

Please write with full CV including details of current salary and availability to: Beverley Flower

The National Magazine Company Ltd
72 Broadwick Street
LONDON W1V 2BP

VICTORIA TEMPERING...

Consultancy, Fashion, Publishing, WORDPLEX WP OPS earn up to £10.00 per hour in any of these areas. IBM 8100 WP OPS £7.50 per hour up. Instant assignments conveniently close to Victoria Stn. Call SUE STEVENSON OFFICE ANGELS Recruitment Consultants 01-630 0844

JAPANESE SPEAKING ASSISTANT

£13,000
Full bilingual position within investment marketing involving high volume of client contact. Experience of Japanese WP preferred, not essential.

Please call Emma Bowden on 01-378 0012

LONDON BRIDGE APPOINTMENTS.

W1 CHILDREN'S PUBLISHER

requires experienced Administrative Secretary/PA. WP essential.

Write with CV to: Chester Fisher, Editorial Director, Franklin Watts, 12A Golden Square, W1.

MEDIA CREME

Applications are invited from secretaries aged 20-25 with accurate shorthand, typing and good communication skills. The Director is responsible for the Design Department and has a hectic schedule involving overseas travel, frequent appointments and client contact. The position will be largely administrative with minimal typing but the successful applicant must be flexible and help out with other tasks. Duties will include arranging the department's travel - home and abroad, booking meetings, dining, some personal work and considerable telephone and letter work. Internal and external. In addition they will be responsible for co-ordinating and distributing fashion magazines, manuals, colour cards and collating, pricing and photographing garments. Close liaison with the director, department and the Chairman's PA is vital as is quick and clear communication. Excellent salary and benefits, initial remuneration is negotiable, according to age and ability. £11,000-£13,000 + 24 days holiday. Applications in strict confidence under reference AD723771 to the Managing Director.

CAMPBELL-JOHNSTON EXECUTIVE SECRETARIES LIMITED (RECRUITMENT CONSULTANTS)

3 LONDON WALL BUILDINGS, LONDON EC2M 6PU
TELEPHONE: 01-588 5888 OR 01-588 3576 FAX: 01-588 6501

ADMINISTRATIVE P.A. TO DESIGN DIRECTOR

LONDON NW1

£11,000-£13,000
LEADING GARMENT MANUFACTURERS

Applications are invited from secretaries aged 20-25 with accurate shorthand, typing and good communication skills. The Director is responsible for the Design Department and has a hectic schedule involving overseas travel, frequent appointments and client contact. The position will be largely administrative with minimal typing but the successful applicant must be flexible and help out with other tasks. Duties will include arranging the department's travel - home and abroad, booking meetings, dining, some personal work and considerable telephone and letter work. Internal and external. In addition they will be responsible for co-ordinating and distributing fashion magazines, manuals, colour cards and collating, pricing and photographing garments. Close liaison with the director, department and the Chairman's PA is vital as is quick and clear communication. Excellent salary and benefits, initial remuneration is negotiable, according to age and ability. £11,000-£13,000 + 24 days holiday. Applications in strict confidence under reference AD723771 to the Managing Director.

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TELEPHONE: 01-588 5888 OR 01-588 3576 FAX: 01-588 6501

DRAKE PERSONNEL

DESIGNER'S DELIGHT

£12,000
Enjoy the variety that being part of a small team can bring. Develop your own area of responsibility, enjoy lots of 'phone time', use your secretarial skills and get involved in the administration and running of a busy office. Good shorthand and typing essential. This is a career move, not just a job. Call Wendy on 01-534 0398.

PA/OFFICE MANAGER

£12,000
Not only will you be one of the PA's in the team, but also you will be responsible for the overall running of the office. You must have proven secretarial experience and now want to expand your knowledge. This is a career move, not just a job. Phone Suzanne Kenna 01-629 4031

PA/OFFICE MANAGER

£12,000
Currently operating from premises in the West End, this small but dynamic micro office group would greatly value your secretarial skills in this responsible position. Some accounts experience and typing a must. Will train on computer. Phone Sarah Muir on 01-629 4031

HOLLYWOOD STARS

£12,000
Travel around London with 007's greatest agent/secretary. As PA/office manager, training will be given in office procedures in return for typing, shorthand and plenty of drive. Call Lisa Gould on 01-629 4031

HOTEL ASSISTANT

£11,000
One of London's largest and most prestigious hotels are offering you a unique opportunity to step into the exciting world of hotel management and to be part of a team that is responsible for the smooth running of the hotel. A very busy but rewarding position with exciting prospects. If you have typing and shorthand skills, call Liz Drake on 01-734 0911.

DEALS, DEALS, DEALS

£13,000 + Bonus
Unique opportunity to step into the exciting world of deals and acquisitions. As a PA to this energetic MD, you will be responsible for the smooth running of the office. All you need are excellent secretarial and organisational skills. Call Sue Pope on 01-734 0911

FIGURE YOUR WAY TO THE TOP

£11,000 + Bonus
Join this very busy friendly department and deal with wealthy clients. Be responsible for all book-keeping and cash in the department. This is a fully rewarding role for a mature person who has a banking/finance background. Lots of benefits inc. a 10% bonus. Call Tracy Silk on 01-734 0911

Be seen with the right company

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Simon Barnes looks at the global influence of a cosy German family sportswear business

The glamorous world of selling boots

In the end, I never went near the last Commonwealth Games, but I still got my Lucky Bag. It contained a briefcase, a holdall, a woollen hat, a scarf, a pair of ultra-bouncy running shoes. Who are these guys, I asked myself. Why have they sent me such gifts?

The guys, inevitably, were Adidas. The guys that get everywhere: watch the footballers in the European championship and see how many national teams wear a triple-striped strap; Adidas: die Marke mit den drei Streifen.

They are the guys that have made global sport, with the biggest audiences ever gathered on this planet, into a cosy German family business. At the Los Angeles Olympics, perhaps eight out of 10 athletes wore Adidas. Adidas is represented in more than 160 countries, and according to its most bullish estimates, are No. 1 in all but two. Oh, and there is a slang term in Russian that means fab and groovy, *adidasovskiy*. Who are these guys?

Men who have great power and great discretion tend to get stuck with a single choice. Thus the late Horst Dassler was always "the most powerful man in sport." He was Adidas; he was the son of Adolf Dassler, "the victor's cobbler," the man who made the shoes that Jesse Owens wore. Adi Dassler: Adidas. Horst Dassler died last year, leaving the vast company at the crossroads. "We're just in the business of selling boots and shoes," he would declare cheerily.

But as Adidas grew, this was no longer the entire story. The company grew a subsidiary called ISL: ISL is sole agent for the Olympic Games, and controls sponsorship and advertising for the World Cup. When it comes to power-broking, this is first division: more, this is super league. Who are these guys?

One of their top men is a Brit: John Boulter, a crack



Nearly man: Boulter in his international days on the track

millions of the Sixties. "A nearly-top runner" as he described himself. He looks like a schoolmaster, and has the schoolmaster's air of vagueness. His first assessment is accurate: he was, indeed, a schoolmaster. The second assessment misses by several million miles. Boulter is promotions director, worldwide, for Adidas.

The traditional Adidas promotions strategy is a neat one: association with the perceived glamour and wholesomeness of great sporting events. Such pan-galactic companies as Camel cigarettes and Coca-Cola pay through the nose — if that's the expression I'm looking for — for such an association. Adidas does it by supplying



Adidas men: Thompson (top left), the great all-rounder, Lendl (top right), an undisputed great, Moses (bottom left), a double Olympic champion, and McMahon, the Chicago Bear

its symbiotic relationship with sport, and the nature of its ubiquitous promotion, has grown as fast, and as enormous, "Sport needs money," Boulter said. "Where it becomes dangerous is if money dominates sport."

It is tempting to apply the conspiracy theory to the Adidas non-bootmaking sphere of influence. But the diversification into ISI and promotion of events was, Boulter says, a natural development. Sport spends a lot of its time looking for money and ideas. Horst Dassler was always a man very long on both. Naturally people came to him, formally and informally.

You will always find Adidas around the places where the big decisions in sport are made. But then you would do: not as part of the conspiracy

theory, but because all the top bobs Adidas want to talk to are conveniently gathered in the same place. Informal discussion becomes advice and advice becomes influence — especially if you have a taste for such things, as Dassler clearly did. And it can all seem terribly sinister.

"I believe we are one hundred per cent benign," Boulter said. "Clearly, this is not a matter of pure charity, but I really believe that we bring something to sport. You need money to make sport, and people like us do a great job bringing money into sport."

"At the highest level, sport becomes a kind of art. It is not a machine for making money. It does make money, and so does Yehudi Menuhin. You can make money with sport — but if you are in sport only to make money, either as an

individual, or as UEFA, FIFA or the IOC — then you are lost."

Yes — but does everybody else out there know that? And where does Adidas go as it re-groups after the death of Horst Dassler? So much of the Dassler, or Adidas, influence was personal and informal, it is hard to predict with accuracy, not least for Adidas. But the company aims to continue along the same road: its wealth and its power is still immense.

One must say that it is better to see such a position held by a sports-shoe maker, than by people selling booze, or fags, or ideology. All the same, a company with such power, such potential for good and for mischief, needs watching all the time. We all know what power tends to do, after all.

RACING

Roberts banned after landing big-race double

By Michael Seely, Racing Correspondent

Michael Roberts was the hero of the Royal Ascot crowd and the villain of the stewards' room on the brilliant opening of the four-day festival yesterday.

The 11-times champion jockey of South Africa showed superb judgement, firstly when making nearly every yard of the running on Waajib to foil the challenge of Soviet Star in the Queen Anne Stakes and secondly when producing Motoo with a well-timed run to beat Broken Hearted in the Prince of Wales's Stakes.

Unfortunately the stewards held an inquiry into Roberts' riding of Waajib and after hearing evidence from the veterinary officer that Waajib had two small marks on his offside flank, one of which was approximately two inches in diameter and showed a substantial swelling, found the jockey had misused his whip.

The authorities, in finding him guilty of improper riding, noted that this was his second offence of the season. The suspended him for two days, the ban to take effect on Thursday and Friday of next week.

Although the video film showed that Roberts had hit his mount 15 times, it was impossible not to feel sympathy for his plight. "He was hanging and I thought I was doing the right thing," Roberts said. "If I'd put the whip down, we wouldn't have won. He was running away from the fence the whole way. Roberts then summed up the whole vexed question in a nutshell. "I try to win races. I know the horse so well and he would have resented it if I had hit him behind the saddle. It was too close to the post to put the whip down and stop him hanging."

Cash Asmussen had driven Soviet Star into a slight lead inside the last furlong but was battling away like a tiger. Waajib fought back to win by a head. Then Again, attempting to repeat last year's win for Luca Cumani, was a neck away in third place with Fair Judgment a close fourth.

"My fellow's a true miler," said Roberts afterwards, "so when no one wanted to go on, I waited in front."

Alec Stewart said that the Sussex Stakes could well be the next objective for the most improved miler in training. "He's quite a character," he said. "I told the starting stalls men to watch out as he likes to buck and kick."

André Fabre was naturally disappointed to have failed with Soviet Star, who took the honours of the race, attempting to give 6lb to the winner and successfully conceding 3lb to the third.

"It's a long way to come from France to find a race with no pace," said the trainer about the 11-8 on favourite. "We'll bring him back to England for the Sussex Stakes and maybe for the July Cup at Newmarket first."

Luca Cumani was delighted with Then Again's performance. "It's good to have got the horse back and it was a great race between three good horses."

Roberts and Stewart were certainly the stars of the afternoon. Motoo completed a magnificent double, when repeating last year's win in the Prince of Wales's Stakes for Sheikh Ahmed Al-Maktoum.

The five-year-old, conqueror of Reference Point in last year's Eclipse Stakes, is certainly going to prove a formidable opponent for Kahyasi, Glacial Storm and the other three-year-olds in the King George VI and Queen Elizabeth Diamond Stakes on July 23.

Calvin made the running until Richard Quinn sent Broken Hearted for home at the distance. For a few strides it looked as though this manoeuvre had gained the day, but the 15-8 on favourite then found his stride with a vengeance and

quickening as only a top-class horse can, conceded 2lb to the runner-up to win by a neck. Highland Chief ran finished two lengths away third, only a short head in front of Galizin.

"We knew that we had to get him to miss the break as we had to get the horse to settle," said Stewart. "As it was he lost interest and fell asleep. Motoo did particularly well and it is very difficult to quicken in a slowly-run race, as you saw with Soviet Star. Michael said it was just an exercise gallop for him."

Motoo, Broken Hearted and Indian Skimmer, who was withdrawn because of the firm ground, will now meet in what promises to be a thrilling clash in the Coral-Eclipse at Sandown on July 2.

Stewart issued a warning to intending backers of Ghabdhan, the 7-1 favourite for this afternoon's annual lottery, the Royal Hunt Cup. "I don't want to put anyone off because I fancy him. But it's mainly because he's been galloping with Motoo and Waajib. But he's only been acting as their lead horse and it would be a mistake to try and read too much into that."

Class was triumphant throughout a magnificent afternoon of racing. A new star in the miling firmament was born when Pat Eddery, peacemaker Persian Heights, produced a remarkable burst of finishing speed to beat Raykour and Caerwent in the St James's Palace Stakes after Carmelite House had made the early



Alec Stewart: Ascot double with Waajib and Motoo

running. "This is the best miler I've ridden for years," said Eddery.

This victory represented a remarkable feat of training by Geoff Huffer, as yesterday's winner sustained a hairline fracture to his near hind leg. No immediate plans were announced for Persian Heights, but the trainer said that he is entered in the Eclipse Stakes as well as in the Sussex at Goodwood.

Sieve Caution and Henry Cecil struck their first blow of the meeting when High Estate just got the better of Dancing. Dissident in a thrilling finish to the Coventry Stakes. High Estate carried the famous black colour and market cap of the 93-year-old Jim Joel.

"This is the first Coventry that either Mr Joel or I have won," said the seven-times champion trainer. "But I can assure you it won't be the last for either of us."

Sheriff's Star, only sixth in the Derby on his previous run, upheld the Epsom classic form in fine style when coming from a long way back to beat the favourite, Polar Gap, by three parts of a length in the King Edward VII Stakes.

Finally, Zero Watt confirmed the return to form of Guy Harwood's Pulborough stable when landing a gamble from his morning price of 11-2 down to 7-2 favourite in the Ascot Handicap.

RUGBY UNION: RESURRECTION OF ENGLAND'S MOST CAPPED PROP IS ONE OF FOUR CHANGES FOR MATCH WITH FIJI

Pearce's forward march from B ranks

From David Hands
Rugby Correspondent
Sava, Fiji

The wheel has gone full circle for Gary Pearce, the Northampton prop forward, who is approaching the end of his seventh overseas tour.

His first was in 1979, to the Far East, in the same year that he made his England debut, tomorrow, against Fiji at the National Stadium here, he returns to win his 35th cap after spending 1988 reduced to the B ranks.

Pearce, aged 32, is England's most capped prop but this year Probyn played tight-head in the five nations' championship and the two recent tour internationals against Australia.

Pearce's resurrection is one of four changes (one positional) to the team beaten 28-8 in Sydney last Sunday and may compensate for what has been a disappointing tour in that, at one stage, he seemed to have been bypassed not only by Probyn but, against New South Wales, by Chilcott, who was moved over from the loose-head side.

Now he and Chilcott play instead of the two Wasps props, Probyn and Rendell, the last named still suffering in training from a sore hamstring.

Behind the scrum Andrew is moved to full back, the first time he has played there since his school days, and Barnes comes in as an original selection at stand-off half for the first time since the 1985 tour of New Zealand.

The gamble of playing Andrew in an unfamiliar role is taken because Adamson, the Wakefield full back, who seemed to have a golden opportunity of a cap in the absence of Webb, has not developed on tour as expected.

"We had to replace the full back because Jon Webb has gone home and we didn't think Adamson had done quite enough on tour to earn his first selection," Geoff Cooke, the team manager, said.

"We had the option of playing Stuart Barnes there but Rob did not play particularly well on Sunday and Stuart would possibly feel he deserved the chance. It seems psychologically appropriate for him to have a go

and prove he is the best stand-off in England."

Of Barnes's seven caps, four have been as a replacement full back and only three — against Australia and New Zealand — in his preferred position. Yet it must be said that he occupies the place normally by default as much as anything else, since his form has been mixed and, occasionally, surprisingly tentative.

But Andrew, for all his physical bravery in games and enthusiasm in training, has scarcely been the calming influence required at stand-off, so he finds himself playing in his third position on this tour, having played twice in the centre.

His experience in positioning may not matter so much against these particular opponents, who prefer to keep the ball in hand and whose kicking tends sometimes to be erratic.

Nevertheless, Andrew will remember that Koroduduva, recalled to the Fijian national side after his suspension for touring South Africa last year, is a big kicker, from the hand as well as off the ground.

Of the change in prop forwards, Cooke said: "We have always believed there was little to choose between the four on this tour. Taking into account the conditions and what we think will be the nature of the game, we need to be solid on the ball and commit the game to the tight pieces."

"We want a controlled game which does not necessarily mean a slow game. The Fijians seize on broken play opportunities, they are very talented runners, very hard, very big men."

Indeed, a glimpse yesterday of the Fijians training emphasized the raw-boned size and speed of their players. The dispirited touring parties in cold, damp Britain in 1982 and 1986 should be forgotten.

On their own patch, in humidity which left England perspiring freely before training had scarcely begun, the captain, did not complete the session because of a leg strain; they are a different team; on their two previous visits here England needed an injury-time try by Peter Squires to win 13-12 in 1973, and in 1979 their 19-7 win was generally regarded as

the best performance in an unbeaten Far East tour.

Pearce came on as a replacement for Colin Smart, of Newport, in that game, although no caps were awarded.

The 1973 Fijian team included Iaitia Tuisea (No. 8) and Peter Hughes (prop), now respectively the coach manager of Fiji and partly responsible for such a fine performance in the South Pacific championship this year when they beat Queensland 34-9 and New South Wales 29-10 to come fourth in the table behind the three powerful New Zealand provinces, Auckland, Canterbury and Wellington. Even mighty Auckland could win only 27-7 in Suva.

Fiji's Kaba (Eastern Suburbs Sydney), N. S. (S. 1st), N. N. (N. 1st), N. N. (N. 2nd), N. N. (N. 3rd), N. N. (N. 4th), N. N. (N. 5th), N. N. (N. 6th), N. N. (N. 7th), N. N. (N. 8th), N. N. (N. 9th), N. N. (N. 10th), N. N. (N. 11th), N. N. (N. 12th), N. N. (N. 13th), N. N. (N. 14th), N. N. (N. 15th), N. N. (N. 16th), N. N. (N. 17th), N. N. (N. 18th), N. N. (N. 19th), N. N. (N. 20th), N. N. (N. 21st), N. N. (N. 22nd), N. N. (N. 23rd), N. N. (N. 24th), N. N. (N. 25th), N. N. (N. 26th), N. N. (N. 27th), N. N. (N. 28th), N. N. (N. 29th), N. N. (N. 30th), N. N. (N. 31st), N. N. (N. 32nd), N. N. (N. 33rd), N. N. (N. 34th), N. N. (N. 35th), N. N. (N. 36th), N. N. (N. 37th), N. N. (N. 38th), N. N. (N. 39th), N. N. (N. 40th), N. N. (N. 41st), N. N. (N. 42nd), N. N. (N. 43rd), N. N. (N. 44th), N. N. (N. 45th), N. N. (N. 46th), N. N. (N. 47th), N. N. (N. 48th), N. N. (N. 49th), N. N. (N. 50th), N. N. (N. 51st), N. N. (N. 52nd), N. N. (N. 53rd), N. N. (N. 54th), N. N. (N. 55th), N. N. (N. 56th), N. 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By Mandarin (Michael Phillips)

Results from yesterday's two

Royal Ascot

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Al SO, PAN: 15-2 Stone Fale (4th), 12

AAJBB b h Try My Best - Coryana

(Shelkh Mohammed) 4-8-8 C Asmusen
(8-11 fav) 2

2.15 (1m 100yd) 1. CEDAR SHELL (N
Common, 2-1 fav; 2. Pate (K

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8-1 Pains Shamal, 10-1 others.

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21, 1% (31, 41. J Edwards at Ross-on-

8.5 (1m 31 150yd) 1, Macho Boy (Pat Eddery, 7-2 fav); 2, Rastannora (T Quinn, 2.4 Fick)

km, 11-2 Laughing Belle, Valentine Lady, 7-1 Kamur,

omah) B McMahon 5-9-10	A Mackay	—
Budge) Jimmy Fitzgerald 4-9-7 (7ax)	K Fallon (5)	85
G) J Abell P Eskate 5-9-4	G Duffield	83

known owner in the North for many years.

MD 13 (Mrs C Heath) L Cumani 3-8-2 L Dettoni (5) ● 99
ZE (R Richards) C Brittain 3-8-2 W Ryan —

Course specialists

Single Rowline is changed as 3dp per minute (peak) 2dp per minute (off peak) inc VAT

Golden Wave, 16 Project Manager, 20
Ahoj (6th), 8 ran. 3/1, 1 1/2, 3/1, 4/1, 10/1. Lady
Herring 22 Littlehampton. Total: £430.

Smash (F Salmon) 4-9-6 T Quinn (9-4) 2

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Common, 2-1 fav; 2. Pate (K

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17	(18)	2-21000	MOM SALLY 13 (C.D.G.) (H)
18	(10)	30200-0	LADY'S MANTLE 15 (D.S.)

22	(8)	0000-00	RAINBOW TROUT 76 (D)
23	(13)	2/00000	PUNCLE CREAK 6 (B) (M)
24	(11)	000003	QUICK STICKS 12 (E) Str

8.5 (1m 31 150yd) 1, Macho Boy (Pat Eddery, 7-2 fav); 2, Rastannora (T Quinn, 2.4 Fick)

000) G. O'Grady 6-8-12	96	M Ryan
L. Siddall Miss L. Siddall 3-7-13	96	
T. Black R. Bestman 4-7-12	98	

Dawson) T Kersey 5-7-7	D Hunt (7)	85
D Chapman 4-7-7	S Wood (5)	92

known owner in the North for many years.

21 14.3 Only qualifiers
(Not including yesterday's results)

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Single Rowline is changed as 3dp per minute (peak) 2dp per minute (off peak) inc VAT

Beverley

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ston at Louth. Total: £30.20; £4.60.
£1.50 DF: £29.80 CSF: £26.47
ran. 41, 41. P Cole. Total: £2.30; £1.10.
£1.20, £1.40. DF: £4.50. CSF: £7.32
Total: £13.90.

OWLER Bill Turnbull, whose father, George, has been a well known owner in the north for

RAPID RACELINE

Policing costs over £30m

From John Goodbody
Düsseldorf

The cost of policing League football matches in Britain last season was estimated yesterday to be over £30 million. When the Prime Minister convenes tomorrow's meeting about new measures to control violence among football supporters, following the hooliganism at the European championship, she will be further disturbed by the figures issued by the Football Trust.

These show that the cost of policing matches inside the grounds — and paid by the clubs and the Football Trust — has risen by a projected 19 per cent from £3,585,975 in 1986-87 to a record £4,266,000 in 1987-88.

The sum includes £1 million for the cost of London games. A recent Metropolitan Police report stated that the whole cost of policing football in the capital was about £8 million. Applied across the whole country, this would indicate that the total amount was over £30 million — a steep rise from previous estimates. However, this cannot be confirmed because the Home Office has never collated all the figures.

Richard Faulkner, of the Football Trust, which is supported by the pools companies, said the figures were projected

POLICE COSTS

The cost of policing League football in Britain inside the grounds

	1986-87	1987-88*
ENGLAND		
First division	1,525,000	1,700,000
Second division	742,000	850,000
Third division	316,000	450,000
Fourth division	240,000	284,000
Old West End	8,975	33,000
SCOTLAND		
Premier division	627,000	779,000
First division	45,600	42,000
Second division	11,700	18,000
TOTAL	3,585,975	4,266,000

*The 1987-88 figures are projections because not all clubs have completed their final returns.

because they were not all based on the final returns from the clubs. The Trust pays 35 per cent of the charges of policing, with the remainder being found by the clubs themselves. The taxpayer meets the cost of policing football outside the ground.

Faulkner warned that with the increases over the last three seasons rising from 16 per cent to 18 per cent and now to 19 per cent, the Trust simply could not afford another similar burden next season.

He said: "The money is finite from the Trust to the clubs. Although we are considering a further £250,000 next season, we cannot afford another increase like that of this season."

This may well occur because the Home Office is known to want a higher cost of policing

football. The Chief Constable of the West Midlands has already announced he will be doubling charges next season. "The remaining money will have to be paid by the clubs themselves. It will clip the wings of the largest clubs," Faulkner said.

West Ham United last season paid more than any other club in England with an average £6,585 per match; Liverpool were second with £6,132, and Chelsea third on £6,047. These are dwarfed by the money paid by the Glasgow clubs because of a different method of charging in Scotland. Rangers paid an average of £8,132 per match, while Celtic had the highest average of all with £11,890.

The Government may consider charging more for policing, particularly as it can argue that many clubs benefit from the policing strategy of moving officers on duty outside the grounds into the stadium when the games start. The clubs do not pay for these reserve "reinforcements".

It is only the increasingly expert organization of the police that has prevented more serious problems occurring more regularly in England — and this has also been true in the European championship here.

John Williams, of Leicester University, and the author of

POLICE COSTS

The 10 clubs with the largest police bills during the 1986-87 season

	1986-87
1 Celtic	225,219
2 Rangers	176,295
3 Chelsea	114,748
4 Liverpool	113,088
5 Everton	111,219
6 Manchester United	108,497
7 Arsenal	102,568
8 Tottenham Hotspur	92,161
9 West Ham United	85,987
10 Leeds United	86,850

Hooligan Abroad, praised the absence of provocation from the German police in Stuttgart, and also their immediate response when danger occurred.

The British Government will consider tomorrow two drastic steps to curb the export of violence. One is to ask the Football Association not to sell any tickets at all for England's away games; the other is for the FA to co-operate with other governing bodies in not selling tickets to any English supporters.

Of course, some people would find ways round such bans, but the number of England supporters gathering together would be limited.

Colin Moynihan, the Minister for Sport, who will attend tomorrow's meeting with the Prime Minister, together with Douglas Hurd, the Home

Minister warns of risks in report to UEFA

By Louise Taylor

Colin Moynihan, the Minister for Sport, yesterday presented UEFA with a report detailing action taken by the Government and the football authorities in attempting to stem football hooliganism over the past season and during the run-up to the European championship.

His report will be scrutinized by the UEFA executive and could prove instrumental in the decision on whether or not to readmit English clubs to European competition when they meet to resolve the issue in Munich on June 25.

However, Moynihan has made no recommendation and in a letter to UEFA President, Jacques Georges, said: "Eligibility for your competitions is a matter for you, not for the governments."

Moynihan describes his report, which records both the positive and negative aspects of recent initiatives to control the problem as "factual". Accordingly, it states: "Good progress has been made in some areas but not all clubs have responded as far or as

quickly as we would have wished."

On a depressing note it records that at a significant majority of matches, "the potential for trouble could not be discounted," and adds, "There are still disturbingly large numbers of hooligans who seem willing to indulge in aggressive and provocative behaviour. It is disappointing that the season should have begun, at Scarborough, with a major incident of hooliganism and ended, at Chelsea, on the same note."

The ambivalent attitude of some clubs is reflected in the description of "slow progress on membership schemes. Only 16 clubs have met the 50 per cent ground capacity provision set out in 1987."

On the brighter side, "the efforts of the police and the greater use of close circuit television have made a significant impact in the control of hooligan behaviour."

Likewise police are "firmly of the view" that agreed alcohol controls have done much to improve the "de-mour of away supporters."

END COLUMN

English lesson in self delusion

From David Miller
Düsseldorf

It is ironic that Jack Charlton, who fashioned a historic Irish victory on Sunday, applied for the England manager's post at the time of Ron Greenwood's appointment in 1978 but did not even receive a reply from the Football Association. Disenchanted, he did not bother to re-apply in 1982.

Charlton, as an England centre half who was a moment to making the most of limited technical ability, is a realist: which means that the football his teams play is not necessarily attractive. His successful Middlesbrough side was joyless but commercially justified. His Sheffield Wednesday was built on the same principles. Popularity was never his priority.

A pragmatist like Ramsey, he grudgingly lived with the criticism and Sunday's victory was the reward, a reflection of his own playing career, for making objective use of restricted material.

The Bobby Robson has failed to do, even though the players available are better and more varied than Charlton's. Thereby hangs a problem: choices have to be made and for six years Robson has tended, I feel, to make the wrong ones.

He did so against the Republic; and in the attempt to correct that misfortune, he may make others in selection today. Yet whatever the vulnerability of the manager, a defeat by the Netherlands will indicate an unwelcome truth: that the standard of English football is not, bar three or four players, as good as we might like it to be.

The cosy illusion created by a runaway qualifying victory against capitulating Yugoslavia in Belgrade last autumn was buried in Stuttgart. What England lacked was as much pattern and coherence as ability. There was sufficient skill among four or five players to have controlled the match with the right organization. It was,



Robson: wrong choices however, the Irish who were organized.

England were playing to a 4-2-1 system in which, apart from known inadequacies at centre back, the two unpredictable flank players in midfield are often suspect on delivery. Neither Waddle nor Barnes, on evidence so far, has the intelligence consistently to flourish at international level against tenacious, organized defence.

What tends to be overlooked when recalling, say, the brilliance of the Dutch in the Seventies is that they had several ferocious tacklers, including Neeskens in midfield. They could play marvellous possession football yet, critically, had the tenacity initially to gain possession.

The suggestion that Hoddle's presence throughout last Sunday in place of Webb would have secured an England victory is, in my opinion, transparent folly; we had proof of this against West Germany here last autumn. England would then have had three midfield players less than likely to win the ball, and Lindeker would have had fewer chances, not more.

Circumstances in which England could carry a player of Hoddle's refined but frail touch would be, if like Italy, they had the efficiency elsewhere of man-for-man marking so as not to permit the opposition's midfield unlimited space. An England team playing without a sweeper and with two other non-combative players on the flank has no room for Hoddle.

The Soviet Union have shown that the Netherlands can be beaten more by discipline than by flair. England's improbable survival in this tournament would be best served by dropping Barnes, Waddle and Webb and bringing in Reid, McMahon and Seven.

There ought to be, too, a strong temptation to switch Bryan Robson to central defence in place of Wright, thereby producing steadiness as well as more skill coming forward. In that situation there might then be justification for including Hoddle. But not otherwise.

McEnroe's chance to settle a score

By Rex Bellamy
Tennis Correspondent

John McEnroe, who was Wimbledon champion in 1981, 1983 and 1984, had some good news yesterday. His draw for the 1988 championships, which will begin on Monday, could not have been much more encouraging.

McEnroe is in the weaker half and his scheduled opponent in the fourth round, Miloslav Mecir, has recently been out of the game with back trouble and may be the most vulnerable of the 16 seeds. It will be no surprise if Kevin Curren, rather than Mecir, turns up for that fourth-round date. McEnroe would thus have a chance to settle a score because when he last played at Wimbledon, in 1985, Curren beat him in a quarter-final.

It may reasonably be assumed that McEnroe, Curren and Jimmy Connors, who is in the same half, have their best years behind them. Three other interesting players in that half are Stefan Edberg and Slobodan Zivjovic, who have yet to progress beyond semi-finals, and Mats Wilander, who has not even advanced that far.

By contrast the top half looks awfully tough. It features the last two champions, Pat Cash and Boris Becker, who are scheduled to clash in a quarter-final; Ivan Lendl, runner-up for the past two years, and two Wimbledon specialists, Henri Leconte and Tim Mayotte. Whoever emerges as king of that jungle will have

Wimbledon draw, page 47

sharp claws but may also be suffering from battle fatigue.

The quarter-final pairings, according to the seedings, will be Lendl v Leconte, Cash v Becker, Connors v Edberg and McEnroe v Wilander. The line-up forecast for the women's singles is Graf v Manassela Maleeva, Sharif v Sabatini, Sakova v Evert and Zvereva v Navratilova.

The elder Maleeva has had the bad luck to be drawn in the same eight as the 1981 and 1986 runner-up, Hana Mandlikova. Except in last year, when she was unfit, this is the first time since 1980 since Mandlikova has not been seeded to reach the quarter-finals.

Martina Navratilova, who was beaten by Natalia Zvereva in the French championships, can be expected to exact a merciless revenge. Zvereva could fall even sooner, depending on the mood of her likely third-round opponent, Catarina Lindqvist, who reached the quarters two years ago.

The first round promises nothing spectacular. But Gabriela Sabatini v Carling Seguso (née Basset) should be pretty watchful, if technically rather laboured. Gey Forget will have another go at Edberg, who beat him in a Queen's Club semi-final, and the brothers Emilio and Javier Sanchez will settle a family argument in public.

Note that Andrew Castle may have a second-round match with Mats Wilander for the second time in three years. In 1986 Castle made a modest name for himself by taking Wilander to five sets. Castle has yet to fulfil that bright promise but the draw has given him a chance to go back to square one and find out what went wrong.

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England double or quit

From Stuart Jones
Football Correspondent
Düsseldorf



The touch paper at the bottom of group two in the European championship is about to be lit. After the events on Sunday, the result between England and the Netherlands promises to be especially decisive. After the disturbances over the last few days, it also threatens to be fearfully explosive.

Although Bobby Robson has again appealed to English supporters to "cut out misbehaviour straight away", he prefers to look away from "what is happening on the streets." Neither he nor his squad can afford to be distracted or disheartened by the reports of violence. Their worries lie elsewhere.

When they enter the Rheinstadion in the late afternoon, England will be haunted by three dark memories. By the time they leave, a fourth, of how their chances of reaching the semi-finals were reduced a mathematical improbability, may have been added to the list.

England were inhibited by Argentina in the World Cup quarter-final two years ago, demurred by the West Germans in the same Düsseldorf arena last September, and confused by the Dutch at Wembley in March. Unless they improve substantially on those performances, they could by tonight be out of the tournament.

Each of the three occasions is painfully relevant. England were so afraid of the damage that might be inflicted on them by Maradona in Mexico that they timidly allowed him to carry out the threat. Gullit, a similarly awesome figure, would be equally dangerous against reticent opponents.

Although Robson states that neither he nor his players are "unusually superstitious", he did not care to be reminded of the heaviest defeat of his international managerial career nine months ago. Nor would Adams, Barnes, Hoddle and Sansom, in particular, choose to return so quickly to the scene of their own nightmares.

Bryan Robson, significantly, was absent during the defeats, 2-1 against Argentina and 3-1 against West Germany, but he was present for the dress rehearsal three months ago. After Gullit organized his own team and before he walked off, the



Siege mentality: the England captain, Bryan Robson, seen meeting supporters waiting outside the Rheinstadion, yesterday appealed to them for calm before, during and after today's match against the Netherlands. He said: "Stay away from the drink. If you are provoked, walk away from it. It is not right to throw towns and have fights." (Photograph: Ian Stewart)

Dutch were ominously dominant on either side of the interval.

They are no one-man band. Their attack will be led by the renegade Bosman and by Van Basten (as long as he is not kept in reserve), stretched by Muhren and Vanenburg and prompted regularly by Koeman and Rijkaard. Only at right back is there a visible flaw in their formation.

Should Gullit, the European Footballer Of The Year, again dictate the pattern, England's hopes will be threatened. Only if they overwhelm the Soviet Union on Saturday and the Republic of Ireland finish with six points would they go through. The prospect of such a sequence is preposterous.

If Butcher had been available, England could conceivably have imitated the Soviets' successful play on Sunday. Defend, that is, and strike on the counter. Since the back four are insecure, Robson proposes "to go for the throat." He foresees the Dutch acting in the same positive fashion.

"It is effectively a cup tie and we are good at one-offs," he said yesterday. "Through playing knock-out competitions at home, we are educated in and familiar with sudden death." But his men have this year lost the art of

kill off the opposition. They can be merciful no longer.

Although both line-ups are being kept in tactical secrecy, Robson is expected to replace the ineffective Webb with the more creative Hoddle and to reinforce the midfield cover by bringing in Steven for Waddle. If so, much will depend on Beardsley and especially, in view of Van

Tiggelen's vulnerability, Barnes.

In Robson's opinion, Beardsley "had probably his poorest game against the Irish. He has got to improve and so has Barnes, who promises so much at times."

He went as far as to predict: "We won't do it, unless they play well." So must the other nine.

If not for themselves, the manager and the nation, they should do so for their goalkeeper. In recognition of his hundredth cap, a historic achievement which could yet be overshadowed by the outcome, the two Robsons are together considering offering Shilton the captaincy.

"He thoroughly deserves to finish on the winning side," the elder namesake suggested. "He has been absolutely outstanding for his clubs and his country for a long, long time, and a victory would make it a great day for him."

Even a draw would be a relief. ENGLAND (probable): 1 P Shilton (Derby County); 2 A G Stevens (Everton); 19 M Wright (Derby County); 6 A Adams (Arsenal); 3 K Sansom (Arsenal); 8 T Barnes (Everton); 17 G Hoddle (Manchester United); 7 B Robson (Manchester United); 11 J Beardsley (Liverpool); 10 G Lineker (Barcelona); 9 P Sturges (Liverpool).

THE NETHERLANDS (probable): 1 H Van Breukelen (PSV Eindhoven); 2 A Van Breukelen (PSV Eindhoven); 4 R Koeman (PSV Eindhoven); 17 F Boland (Roda JC Kerkrade); 6 B Van Aartsen (PSV Eindhoven); 7 G Vanenburg (PSV Eindhoven); 20 J Wouters (Ajax); 10 R Gullit (AC Milan); 8 A Muhren (Ajax); 9 J Bosman (Ajax); 12 M Van Basten (AC Milan) or 3 S Troost (Feyenoord).

TV TIMES: BBC1: 4.45 p.m. and 10.25. 10.55 p.m. (TV); 8.45 p.m. and 12.35-2.30 a.m. (tomorrow). Sky channel: 10.30-10.35 p.m.

Group one

	W	D	L	Pts
West Germany	2	1	0	5
Spain	1	1	0	3
Italy	1	0	1	2
Denmark	2	0	2	5

PREVIOUS RESULTS: West Germany 1, Italy 1; Denmark 2, Spain 3.

Group two

	W	D	L	Pts
Rep of Ireland	1	1	0	3
Soviet Union	1	1	0	3
England	1	0	1	2
Netherlands	1	0	1	2

PREVIOUS RESULTS: England 0, Republic of Ireland 1; Netherlands 0, Soviet Union 1.

REMAINING MATCHES: Today: England v Netherlands (Düsseldorf, 4.15); Republic of Ireland v Soviet Union (Hanover, 7.15). Saturday: England v Soviet Union (Frankfurt, 2.30); Ireland v Netherlands (Netherlands, 2.30).

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Suspension for Roberts after Ascot double

Michael Roberts was suspended for two days by the Royal Ascot stewards yesterday after riding a double in the first two races of the meeting.

The South African jockey came from last to first to win the Prince of Wales's Stakes on Mtoto but it was his earlier success on Waajib in the Queen Anne Stakes which incurred the wrath of the stewards, who took exception to his use of the whip.

It was a fourth brush with the authorities this season for Roberts, who has twice been suspended for two days and twice been fined for failing to ride out for a place.

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Charlton waits on Irish injury list

From Clive White, Hanover

The prize of a place in the semi-finals of the European championship beckons the Republic of Ireland here in the Niedersachsen stadium tonight — if they can hobble along and take it.

It was time yesterday to count the cost of their famous victory over England and the price appears to be a high one. Injuries to eight players prevent Jack Charlton, the manager, from announcing his team until shortly before kick-off against the Soviet Union.

Judging by the tentative steps which McGrath took around the training pitch, with some support from Mick Byrne, the trainer, it would appear that the Irish have not put up a complete smokescreen.

Apart from McGrath, who has a new knee injury, the players giving most cause for concern are Houghton, the match-winner against England, who has damaged the "kicking muscle" in his groin and Hughton, who has an ankle injury. None of the side which played against England trained yesterday.

"It's going to have to be a last-minute decision where the players decide for themselves whether they are fit or not," Charlton said. He may need to look deeply into their eyes for a truthful answer.

Certainly no Irishmen have ever had a greater incentive to recover from injury. Should England and the Netherlands draw their match a few hours earlier in Düsseldorf, the Republic will know that victory over their fellow leaders in group two will guarantee them a place in the final four at their first major finals.

"We've got a greater opportunity," Charlton said. "I'd like to have a real go at the Russians. Maybe if we don't play some of the players we'll have them available for the Dutch game. But I don't want to wait that long."

Exhaustion as well as injury has taken its toll on the Irish following their efforts in the heat of Stuttgart on Sunday. "They worked a lot harder than you think. They need time to recover," Charlton said.

In contrast, the Soviets played in the relative cool of the evening. But, they too, have their problems other than an injury to Belanov, who showed glimpses of the form which wooed millions at the Mexico World Cup.

They have five players just one caution away from suspension and have already lost Litovchenko for this match after a booking against the Dutch. However, if they beat the Irish they may be able to afford the loss of players through suspension for the game against England.

The Irish can expect the Soviets, playing in their first European finals for 16 years, to be more committed than they were at the outset against the Netherlands. For many of them it will be their last chance of emulating their club success in the guise of Dynamo Kiev at international level.

Valeriy Lobanovskiy, the manager, has kept faith in the Kiev side which makes up 90 per cent of the national team, despite their decline as a club. Kiev have failed to qualify for Europe next season.

REPUBLIC OF IRELAND (probable): 1 P Breen (Colleg); 2 C Morris (Colleg); 4 M McCarthy (Colleg); 5 K Morris (Manchester United); 6 J Hughes (Tottenham Hotspur); 8 R Houghton (Liverpool); 7 P McGrath (Manchester United); 6 R Whelan (Liverpool); 11 A Gilvin (Sheffield Wednesday); 10 F Stapleton (Derby County); 9 J Aldridge (Liverpool).

SOVIET UNION (probable): 1 R Deshayes (Moscow Spartak); 2 V Bessourov (Dynamo Kiev); 3 V Kisilovskiy (Moscow Spartak); 4 O Kuznetsov (Dynamo Kiev); 5 A Demchenko (Dynamo Kiev); 6 V Rane (Dynamo Kiev); 7 S Alekseyev (Dynamo Kiev); 8 A Zavarov (Dynamo Kiev); 10 O Protodanov (Dynamo Kiev); 11 I Belanov (Dynamo Kiev); 15 A Mishchenko (Dynamo Kiev).

Reference: E. Alarcon (Spain).

SPORT IN BRIEF

No-hoppers under fire

East Berlin (Reuter) — The International Ski Federation (FIS) may bow to East German pressure to introduce standards to stop no-hoppers like Eddie Edwards, of Britain, who finished last in the 70 and 90 metre jumps in Calgary.

"The IOC cannot allow serious sport and clowns to mix," Ludwig Schroeder, the East German ski federation honorary member, said.

Tour to SA (Reuter) — The Pacific Coast Rugby Football Union (PCRPU), the dominant regional force in the United States, will tour South Africa this summer.

Blow to Notts

Andy Afford, Nottinghamshire's left-arm spinner, has a stress fracture of the spine and must undergo an operation this month to have a screw inserted in the back.

Afford: operation needed

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Brambanti task

Lisa Brambanti, the double national road racing champion, will lead Britain's first cycling team in the women's Tour of Italy, a nine-day stage race from Milan on June 21.

TOUR OF ITALY: Team: L. Brambanti (Liverpool); M. Blower (Leicester); S. Hodge (Cardiff); V. Thomas (Liverpool); L. Gossard (Cardiff).

TOUR DE FRANCE: Team: J. Palmer (Stoke-on-Trent); C. Greenwood (Cardiff); S. Gorman (Cardiff); T. Collins (Leicester).

Helping out Boris Becker and Pat Cash helped the watching Princess of Wales raise nearly £150,000 for the Great Ormond Street children's hospital wishing well.

In an exhibition match at Heston, the Wimbledon champion was beaten 6-3 by Becker.

breakfast ti
Frauc
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